

# NORDSTROM

## Nordstrom To Open Fulfillment Center In Elizabethtown, Pa.

January 21, 2014

SEATTLE, Jan. 21, 2014 /PRNewswire/ -- Seattle-based [Nordstrom, Inc.](#) (NYSE: JWN) announced today plans to open its third fulfillment center at Conewago Industrial Park in Elizabethtown, Pa. The approximately 672,000-square-foot building, with an additional 470,000-square foot mezzanine, is scheduled to open in summer 2015. In its first three years, the new fulfillment center will offer nearly 400 full-time positions and additional opportunities for part-time and seasonal roles. In the future, Nordstrom expects to increase hiring – up to 700 full-time roles or more – as the business continues to grow.

The fulfillment center will enable faster delivery for Nordstrom.com, Nordstrom mobile app and Nordstrom catalog orders, particularly for those from customers on the East Coast. The new facility joins the company's existing fulfillment centers in Cedar Rapids, Iowa and San Bernardino, Calif. Nordstrom.com currently serves customers in 98 countries and offers everyday free shipping and free returns within the US. Since 2009, Nordstrom has operated with an integrated inventory platform between its stores and online, as well as the ability to fulfill online orders from any of its 117 full-line stores across the country.

The fulfillment center is located at Conewago Industrial Park, which is owned by Martin and William Murray, and will be built by H&M Company, Inc. Jones Lang LaSalle served as the broker for Nordstrom.

"Speed of delivery is simply just part of our customers' expectations of what good service means today," said Jamie Nordstrom, president of Nordstrom Direct. "This is an ideal location to add to our fulfillment capabilities and improve the delivery experience for our customers. E-commerce is the fastest growing area of our business and this is another example of how we're investing in people and capabilities to help us support this growth and responding to our customers' changing definition of service."

He continued, "We want to thank the Martin Murray, owner of Conewago Industrial Park, as well as all of the state and local leaders who have supported this and helped make this come together."

"Today's announcement continues Pennsylvania's steady economic progress with another company expanding and more jobs for our citizens," said Governor Tom Corbett. "It's a testament to why Pennsylvania is built to advance – our keystone location, our talented and hardworking people – all contributed to Nordstrom bringing hundreds of new jobs to Lancaster County."

"We are extremely pleased that Nordstrom has chosen this location for its new fulfillment center," said Martin Murray, co-owner of Conewago Industrial Park. "Working with Nordstrom and West Donegal Township to make this project a reality has been a true team effort that we have greatly enjoyed."

Construction on the project began January 20. Bidders interested in learning more can email [nordstrombids@hmcompany.com](mailto:nordstrombids@hmcompany.com).

### **About Nordstrom**

[Nordstrom, Inc.](#) is one of the leading fashion specialty retailers based in the U.S. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 261 stores in 35 states, including 117 full-line stores, 141 [Nordstrom Racks](#), two [Jeffrey](#) boutiques and one clearance store. Nordstrom also serves customers through [Nordstrom.com](#) and through its catalogs. Additionally, the company operates in the online private sale marketplace through its subsidiary [Hautelook](#). Nordstrom, Inc.'s common stock is publicly traded on the NYSE under the symbol JWN.

### **About Conewago Industrial Park**

Conewago Industrial Park accommodates a wide range of distribution and light industrial facilities, which enjoy attractive surroundings maintained by protective covenants. Many fully developed sites remain available for leased occupancy or purchase, with ready access to air, rail and interstate highway transportation.

### **About H&M Company, Inc.**

H&M Company, Inc. is a nationally recognized design-build firm specializing in distribution/fulfillment facilities. H&M's services include: site analysis/selection, facility design, construction and project financing. Whether design-build or build-to-suit lease, H&M has earned a reputation for meeting expectations in safety, quality, cost and schedule. For more information about H&M, please visit [www.hmcompany.com](http://www.hmcompany.com).

### **About Jones Lang LaSalle**

Jones Lang LaSalle (NYSE:JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual revenue of \$3.9 billion, Jones Lang LaSalle operates in 70 countries from more than 1,000 locations worldwide. On behalf of its clients, the firm provides management and real estate outsourcing services to a property portfolio of 2.6 billion square feet and completed \$63 billion in sales, acquisitions and finance transactions in 2012. Its investment management business, LaSalle Investment Management, has \$46.7 billion of real estate assets under management. For further information, visit <http://www.jll.com/>.

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