SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 8-K \_\_\_\_\_ CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE THE SECURITIES EXCHANGE ACT OF 1934 DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) FEBRUARY 5, 2003 NORDSTROM, INC. (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER) WASHINGTON 0-6074 91-0515058 (STATE OR OTHER JURISDICTION (COMMISSION FILE (I.R.S. EMPLOYER OF INCORPORATION) NUMBER) IDENTIFICATION NO.) 1617 SIXTH AVENUE, SEATTLE, WASHINGTON 98101 (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE) -----REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (206) 628-2111 INAPPLICABLE (FORMER NAME OR FORMER ADDRESS IF CHANGED SINCE LAST REPORT) 

ITEM 7. FINANCIAL STATEMENTS, PROFORMA FINANCIAL INFORMATION AND EXHIBITS

(C) EXHIBITS

99.1 Nordstrom January 2003 Preliminary Sales Release, dated February 5, 2003.

ITEM 9. REGULATION FD DISCLOSURE

On February 5, 2003, Nordstrom, Inc. issued a press release announcing our preliminary January 2003 sales. A copy of this press release is attached as Exhibit 99.1.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NORDSTROM, INC.

By: /s/ Michael G. Koppel

Michael G. Koppel Executive Vice President and Chief Financial Officer

Dated: February 6, 2003

February 5, 2003

For Immediate Release

February 5, 2003

INVESTOR CONTACT: Stephanie Allen Nordstrom, Inc. (206)303-3262 MEDIA CONTACT: Shasha Richardson Nordstrom, Inc. (206)373-3038

NORDSTROM REPORTS JANUARY 2003 SALES

SEATTLE - February 5, 2003 - Nordstrom, Inc. (NYSE: JWN) today reported preliminary sales of \$316.5 million for the four-week period ending February 1, 2003, an increase of 6.7 percent compared to sales of \$296.6 million for the four-week period ending February 2, 2002. Same-store sales increased 0.8 percent.

For the four-week period, same-store sales in full-line stores increased in the Central States, East Coast and Northwest geographic regions. By merchandise division, same-store sales increased in the Designer and Contemporary segments of Women's Apparel, as well as Cosmetics, Accessories, Women's Shoes, Men's Wear, Women's Active Wear and Children's Apparel.

Preliminary fourth quarter (November - January) sales(1) of \$1.7 billion increased 7.1 percent compared to 2001 quarter-to-date sales of \$1.6 billion. Quarterly same-store sales1 increased 1.5 percent.

Preliminary full-year sales of \$6.0 billion increased 6.1 percent compared to 2001 sales of \$5.6 billion. Full-year same-store sales increased 1.3 percent.

FUTURE REPORTING DATES

Nordstrom's financial release calendar for the next several months is provided in the table below. Please note that beginning in fiscal 2002 (February), sales are presented and reported according to the 4-5-4 retail calendar, after the market close, on the Wednesday before Retail Sales Day. Quarterly financial results will continue to be reported on a calendar basis until the beginning of fiscal 2003 (February) at which time quarterly results will also be presented on a 4-5-4 basis.

Fourth Quarter Earnings February Sales Release March Sales Release

Thurs., February 20, 2003 Wed., March 5, 2003 Wed., April 9, 2003

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 142 US stores located in 27 states. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 88 full-line stores, 47 Nordstrom Racks, five Faconnable boutiques, one free-standing shoe store, and one clearance store.

Nordstrom also operates 23 international Faconnable boutiques, primarily in Europe. Additionally, Nordstrom serves customers through its online presence at http://www.nordstrom.com and through its direct mail catalogs.

SALES SUMMARY Jan. Jan. QTD QTD YTD YTD (unaudited; \$ in millions) 2003 2002 2002 2001 2002 2001 ---- ---- -------- ---- ---- <del>Total</del> sales \$316.5 <u>\$296.6</u> \$1,729.3 \$1,615.2 <del>\$5,966.5</del> \$5.622.6 Total sales percentage change 6.7%

(4.9%) 7.1% (2.8%) 6.1% 1.9% Samestore sales percentage change Fullline stores 0.5% (5.8%)0.9% (4.4%)0.7% (2.6%) Rack and other stores 2.9% (6.7%) 7.6% (6.0%) 7.4% (6.0%) All stores 0.8% (5.9%)1.5% (4.6%) 1.3% (2.9%) Number of stores (as of February  $\frac{1}{2003}$ Full-line 88 80 Rack and other 54 51 International Faconnable Boutiques 23 24 Total 165 155 Gross square footage (as of February <del>1, 2003)</del> 18,385,000 17,011,000

(1) Nordstrom reports monthly sales according to the 4-5-4 Retail Calendar. The Company reports quarterly financial results on a calendar basis. Preliminary fourth quarter sales for 2002 and 2001 were \$1.8 billion and \$1.6 billion, respectively, on a calendar basis. Also on a calendar basis, preliminary fourth quarter same-store sales were 1.9% higher than the prior year.

Certain statements in this news release contain "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involves risks and uncertainties, including anticipated store openings and distribution channels, planned capital expenditures, and trends in company operations. Actual future results and trends may differ materially depending upon a variety of factors including, but not limited to, the company's ability to source and manage appropriate inventory, predict fashion trends and consumer apparel buying patterns, and control costs and expenses; weather conditions; hazards of nature such as earthquakes and floods; trends in personal bankruptcies and bad debt write-offs; employee relations; the company's ability to continue its expansion plans; and the impact of economic and competitive market forces, including the effects of terrorist activity on the company, its customers and the industry. The company's SEC reports may contain other information on these and other factors, which could affect our financial results and cause actual results to differ from any forward-looking information we may provide.