FORM 8-K
$\qquad$

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) November 6, 2003

NORDSTROM, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| WASHINGTON | $0-6074$ | $91-0515058$ |
| :---: | :---: | :---: |
| (STATE OR OTHER JURISDICTION | (COMMISSION FILE | (I.R.S. EMPLOYER |
| OF INCORPORATION) | NUMBER) | IDENTIFICATION NO.) |

1617 SIXTH AVENUE, SEATTLE, WASHINGTON 98101 (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (206) 628-2111

INAPPLICABLE
(FORMER NAME OR FORMER ADDRESS IF CHANGED SINCE LAST REPORT)

ITEM 7. FINANCIAL STATEMENTS, PROFORMA FINANCIAL INFORMATION AND EXHIBITS
(C) EXHIBITS
99.1 Nordstrom October 2003 Preliminary Sales Release, dated November 6, 2003.

On November 6, 2003, Nordstrom, Inc. issued a press release announcing its preliminary October 2003 sales. A copy of this press release is attached as Exhibit 99.1.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NORDSTROM, INC.

By: /s/ Michael G. Koppel

Michael G. Koppel
Executive Vice President and
Chief Financial Officer

For Immediate Release
November 6, 2003

## NORDSTROM REPORTS OCTOBER SAME-STORE SALES INCREASE OF 3.5\%

SEATTLE - November 6, 2003 - Nordstrom, Inc. (NYSE: JWN) today reported preliminary sales of $\$ 454.4$ million for the four-week period ending November 1,2003 , an increase of 6.7 percent compared to sales of $\$ 425.8$ million for the four-week period ending November 2, 2002. Same-store sales increased 3.5 percent.

October same-store sales in full-line stores increased in all geographic regions. By merchandise category, same store sales increased in Cosmetics, Accessories, Shoes, Men's Wear and Women's Designer Apparel.

Preliminary third quarter sales of $\$ 1,420.6$ million increased 9.8 percent compared to third quarter 2002 sales of $\$ 1,293.5$ million. Third quarter samestore sales increased 5.0 percent.

Preliminary year-to-date sales of $\$ 4.5$ billion increased 7.2 percent compared to year-to-date 2002 sales of $\$ 4.2$ billion. Year-to-date same-store sales increased 2.6 percent.

SALES RECORDING
To hear Nordstrom's prerecorded October sales message, please dial (402) 2206036. This recording will be available for one week.

GAAP SALES PERFORMANCE
The additional information provided in this section is to comply with the Securities and Exchange Commission's Regulation G. The Company converted to a 4-5-4 Retail Calendar at the beginning of 2003. This change in the fiscal calendar has resulted in differences in the number of days included in the current period versus the same period in the prior year. Sales performance numbers included in this sales release have been calculated on a comparative 4-5-4 basis. The Company believes that adjusting for these differences provides a more comparable basis (4-5-4 vs. 4-5-4) from which to evaluate sales performance. The following reconciliation bridges 2002 GAAP sales to the 4-5-4 comparable sales.

Dollar
Increase/ \%
Change \%
Change Sales
Reconciliation
(\$M) October
2003 October 2002
(Decrease)
Total Sales
Comp Sales --
---- -------
-- ---------

- --------Number of
Days GAAP 28
31 GAAP Sales
\$454.4-\$462.1
$(\$ 7.7)(1.7 \%)$
(4.2\%) Less 0ct. 1 5, 2002 sales (\$79.5) Plus Nov. 12, 2002 sales
$\$ 43.2$
Reported-4-5 4 sales
\$454.4-\$425.8 $\$ 28.6-6.7 \%$ 3.5\%
$\qquad$
5-4 Adjusted Days 2828

Dollar \％
Change \％
Change Sales
Reconciliation
（\＄M）QTD 2003
QTD 2002
Increase
Total Sales
Comp Sales－－
－－－－－－－－－－－－
－－－－－－－－－－－
－－－－－－－－－－－－－－
Number of
Days GAAP 91
92 GAAP Sales
$\$ 1,420.6$
$\$ 1,323.2$
\＄97．4 7．4\％
Z．5\％Less
Aug． 13 ，
2002 sales
（\＄72．9）Plus
Nov． 1 2，
2002 sales
$\$ 43.2$
Reported－4－5－
4 sales
$\$ 1,420.6$
\＄1，293．5
\＄127．1 9．8\％
5．0\％＝＝＝＝＝＝

4 Adjusted
Days $91-91$
Dollar \％
Change \％
Change Sales
Reconciliation
（\＄M）YTD 2003
YTD 2002
Increase
Total Sales
Comp Sales－－
－－－－－－－－－
－－－－－－－－－－

Number of
Days GAAP 274
273 GAAP
sales
\＄4，559．3 $\$ 4,224.5$
\＄334．8－7．9\％
2．9\％Less
Feb．1， 2003
sales（\＄18．2）
Less Feb．
1 2， 2002
sales－
（ $\$ 30.4$ ）Plus
Nov． 1 2，
2002 sales
$\$ 43.2$
Reported－4－5－
4－sales
\＄4，541．1
$\$ 4,237.3$
$\$ 303.8 \quad 7.2 \%$
$z .6 \%=====$
＝ーニーニー＝4－5－
4－Adjusted
Bays 273273

Nordstrom's financial release calendar for the next several months is provided in the table below.

Third Quarter Earnings November Sales Release December Sales Release January Sales Release

Thurs., November 20, 2003
Thurs., December 4, 2003
Thurs., January 8, 2004
Thurs., February 5, 2004

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 147 US stores located in 27 states. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 91 full-line stores, 49 Nordstrom Racks, five Faconnable boutiques, one free-standing shoe store, and one clearance store. Nordstrom also operates 31 international Faconnable boutiques, primarily in Europe. Additionally, Nordstrom serves customers through its online presence at http://www.nordstrom.com and through its direct mail catalogs.

SALES
SUMMARY
(unaudited;
\$ in
millions)
Oct. Oct.
QTD QTD YTD
YTD 2003
20022003
20022003
2002---- -
-- ---- ---
Fotal sales $\$ 454.4$ \$425. 8 $\$ 1,420.6$ $\$ 1,293.5$
\$4,541. 1 \$4,237. 3
Fotal sales
percentage
ehange-6.7\%
12.8\% 9.8\%
$7.8 \% 7.2 \%$
5.7\% Samestore sales percentage change 3.5\% 9.6\% 5.0\% 3.7\% 2.6\%
1.3\% Number of stores fas of
November 1,
2003) Full
line 9188 Rack and
other 56-55
International
Faconnable
boutiques 31 23 Fotal 178 166 Gross square footage
19,011,000
$18,428,000$

Investor Contact:
Stephanie Allen, 206-303-3262
Media Contact:
Shasha Richardson, 206-373-3038
Certain statements in this news release might contain "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involves risks and uncertainties, including anticipated results, store openings and distribution channels, planned capital expenditures, and trends in company operations. Actual future results and trends may differ materially from historical results or current expectations depending upon factors including, but not limited to, the company's ability to predict fashion trends, consumer apparel buying patterns, the company's ability to
control costs, weather conditions, hazards of nature such as earthquakes and floods, trends in personal bankruptcies and bad debt write-offs, changes in interest rates, employee relations, the company's ability to continue its expansion plans, and the impact of economic and competitive market forces, including the impact of terrorist activity or the impact of a war on the company, its customers and the retail industry. Our SEC reports may contain other information on these and other factors that could affect our financial results and cause actual results to differ materially from any forward-looking information we may provide.
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