UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIESEXCHANGE ACT OF 1934
For the quarterly period ended July 31, 2001
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIESEXCHANGE ACT OF 1934
For the transition period from

$\qquad$
to
$\qquad$
Commission File Number 001-15059 Nordstrom, Inc.
(Exact name of Registrant as specified in its charter)

| Washington | 91-0515058 |
| :--- | :---: |
| (State or other jurisdiction of <br> incorporation or organization) | (IRS Employer <br> Identification No.) |

1617 Sixth Avenue, Seattle, Washington ..... 98101
(Address of principal executive offices) (Zip code)Registrant's telephone number, including area code: (206) 628-2111
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES X NO
Common stock outstanding as of August 31, 2001: 134,074,402 shares of common stock.
months ended
July 31,
2001 and
2000-6-Notes
to
Consolidated
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Management's
Discussion
and Analysis
of Financial
Condition
and Results
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Three Months Six Months Ended July 31, Ended
July 31, --.-
$\qquad$
-----------
-- 20012000
20012000 --
-

Net
\$1,545,759
\$1,457,035
$\$ 2,763,799$
$\$ 2,610,412$
Gost of sales
and related
buying and occupancy
$(1,040,908)$ $(954,313)$
$(1,839,338)$
$(1,699,968)$
——Gross
profit
504, 851
502,722
924,461
910,444
Selling,
general and
administrative
expenses
$(-457,441)$
$(-436,418)$
$(854,147)$
$(808,317)$
-Operating
income 47,410
$66,304-70,314$ 102, 127
Interest
expense, net
$(19,279)$
$(14,296)$
$(38,783)$
$(27,592)$
Write down of
investment $(10,540)$
$(10,540)$
Service
eharge income and other, net 35,368 33,033-72,523
64,195

Earnings
before income
taxes 63,499
74,501
104,054
128,190
Income tax
expense
$(24,800)$
$(29,100)$
$(40,600)$
$(50,000)$

```
Net earnings
    $-38,690-$
        45,401 $
        63,454 $
        78,190
    ==========
    ニ==ニ=ニ====
    ニ==ニ==ー=ー=
        Basic
earnings per
share $ .29 $
    .35-$.47 $
    .60
    ----------
    ==========
    ニニニニニニーニー=
    ニニニニニニニニニ=
    Diluted
earnings per
share $ . 29 $
    .35 $.47 $
    .60
    ニーニーニーニーニ
    ニニーニーニーニーニ
    ニニニニニニニニニ=
        Gash
    dividends
    paid per
    share-of
commmen stock
outstanding $
    .09 $.09 $
    .18 $..17
    =ニーニーニー=ー=
    ==========
    ==========
        These
    statements
    should be
        read in
conjunction
    with the
    Notes to
Gonsolidated
    Finamcial
    Statements
    eontained
        herein.
```

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            NORDSTROM, INC. AND SUBSIDIARIES
        CONSOLIDATED BALANCE SHEETS
        (dollars in thousands)
            (unaudited)
    July 31,
    January 31,
    July 31,
    20012001
    2000 ------
--- -------

## ASSETS

Current
Assets: Cash and cash
equivalents
\$ 36,829 \$ 25,259 \$ 22,603
Short term
investment --9,373
Accounts
feceivable
(net of allowance
for doubtfut
zocounts of $\$ 20,858$, $\$ 16,531$ and $\$ 15,364$ )
749,957
721,953
651,525
Merchandise inventories 1,002,633
945,687
944,815
Prepaid
income taxes
and other
122,225
120,083
109,262

Total
current
assets
1,911,644
1,812,982
1,737,668 tand,
buildings and
equipment
(net of
accumulated
depreciation өf
$\$ 1,610,418$, $\$ 1,554,081$ and \$1,457,698) 1,654,852 1,599,938 1,528,147 Available for-sale
investment -12,944
Goodwill(net өf
accumulated amortization
of $\$ 1,237$
and \$429) 39,061 39,495
Frademarks
and other
intangible
assets (net өf
accumulated amortization
of \$2,351
and \$822)
102,449
103,978
other assets

TOTAL
ASSETS
\＄3，792，151
\＄3，608，503
$\$ 3,316,375$
＝ニーニー＝＝＝
ŁIABILITIES ANP
SHAREHOLDERS＇ EQUITY
Gurrent
tiabilities：
Notes
payable $\$$
38，202 \＄
$83,060-\$$
213，020
Accounts payable 601，407 466，476 559，780 Accrued salaries， wages and related benefits 228，034 234,833 185，728
Income taxes and other accruals 168，322 153，613 158，462 Current
portion of long term debt 90，061 12，586－591

Fotal current
liabilities
1，126，026 950，568
1，117，581
tong term debt
1，041，459
1，090，710
772,567
Deferred
lease
eredits
299，014
275，252
216，749 Other
liabilities 55，236
53，405 55，547
Shareholders＇
Equity： Gommen
stock，no par：
250，000，000 shares
authorized；

Accumulated other comprehensive earnings
1，118 2，824

Fotal
shareholders＇ equity
1，270，416
1，229，568
1，153，931

TOTAL
ŁIABILITIES ANP
SHAREHOLDERS＇
EQUITY
\＄3，792，151
\＄3，608，503
$\$ 3,316,375$
＝＝ーニーニー＝
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These
statements
should be read in
conjunction with the Notes to
Consolidated
Financial
Statements
contained
herein．

NORDSTROM，INC．AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS＇EQUITY （dollars in thousands） （unaudited）
Accumulated Other Common Stock Unearned Retained Comprehensive
Shares Amount Compensation Earnings Earnings Total－－－－－－－－－－－－－－－－
－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－－Balance at
February 1， 2001 133，797，757 \＄330，394 \＄（3，740）\＄900，090 \＄2， 824
$\$ 1,229,568$ Net earnings 63，454－63，454 Other comprehensive earnings：Foreign currency translation Adjustment（1，706）
（1，706）Comprehensive net earnings 61，748 Gash
dividends（\＄．18 per share）$(24,102)(24,102)$ Issuance of
eommon－stock for：Stock option plans 14，890 276 276－Employee
stock purchase Plan 279，477 3，534 3，534 Stock based
compensation 15，009－309－395 704 Purchase and retirement of
eommon stock $(76,000) \quad(1,312) \quad(1,312)$
Balance at February 1, 2000-132,279,988 \$247,559 \$(8,593) \$920,616
$\$ 17,032$ \$1, 185,614 Net earnings 78,190-78,100-0ther
comprehensive earnings: Unrealized loss on investment during
period, net of tax .-. $(23,461)(23,461)$ Reclassification of
realized loss 6,429-6,429 Comprehensive net earnings
-61,158-Cash dividends (\$.17 per share) (22,287)
$(22,287)$ Issuance of common stock for: Stock option plans 155,256
3,594 3,594-stock based compensation 7,057 183-931 1,114
Purchase and retirement of common stock $(3,296,400)(75,262)$
$(75,262)$
Balance at July 31, 2000 129, 145,901 \$251,336 \$(7,662)
$\$ 910,257$ \$ $\$ 1,153,931$

These statements should be read in conjunction with the Notes to
Gonsolidated Financial statements contained herein.

Six Months Ended July
31, ------
----------
----- 2001
2000 -----
-- -------
OPERATING
AGTIVITIES: Het
earnings
\$63,454 \$78,100
Adjustments to
foconcile net
earnings to net cash provided by operating activities: Depreciation and
amortization 102,178 96,493
Amortization
of goodwill 808
Amortization өf
trademark
and other
intangible
assets
1,529
Amortization
of deferred lease eredits and other, net $(3,511)$ $(5,197)$
stock based compensation expense
3,126-4,878 Write down өf
investment

Merchandise inventories
income
taxes and
other
$(1,554)$
$(7,631)$
Accounts
payable
135,794
169,092
Accrued
salaries,
wages and
related
benefits
( 9,054 )
(29,344)
Income
taxes and
other
accruals
14,842
16,657
Other
liabilities
2,698 1,119
Net
eash
provided by
operating
activities
223,729
153,201
INVESTING
ACTIVITIES:
Eapital
expenditures
$(103,026)$
$(180,386)$
Additions
to-deferred
lease
eredits
59,057
26,557
Other, net
(5,992)
$(5,312)$
-Net
eash used
for
investing
activities
(139, 961)
$(159,141)$
FINANCING
ACTIVITIES:
(Payments)
proceeds
from notes
payable
$(44,858)$
142,086
Proceeds

## from-long

 termborrowings -11,177
Principal
payments on
long term debt $(5,736)$ $(57,807)$ Proceds from
issuance of
common
stack 3,810
3,594-Gash
dividends
paid
$(24,102)$
$(22,287)$
Purchase
and
fetirement
of common
stock
$(1,312)$
$(75,262)$
Net
eash (used in)
provided by
financing
activities $(72,198)$
1,501
Net
increase
(decrease)
in cash and eash
equivalents
11,570
$(4,349)$
Gash and eash
equivalents
at
beginning
of period 25,259
27,042
Cash and eash
equivalents at end of period \$36,829
\$22,693
$======$

## These

statements
should be read in
eonjunction with the
Hotes to
Gonsolidated
Financial
Statements contained herein.

NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(dollars in thousands)
(unaudited)
Note 1 - Summary of Significant Accounting Policies
Basis of Presentation
The consolidated balance sheets of Nordstrom, Inc. and subsidiaries (the "Company") as of July 31, 2001 and 2000, and the related consolidated statements of earnings, cash flows and shareholders' equity for the periods then ended, have been prepared from the accounts without audit.

The consolidated financial information applicable to interim periods is not necessarily indicative of the results for the fiscal year.

The financial information should be read in conjunction with the Notes to Consolidated Financial Statements contained in the Nordstrom, Inc. Annual Report on Form 10-K for the fiscal year ended January 31, 2001.

In the opinion of management, the consolidated financial information includes all adjustments (consisting only of normal, recurring adjustments) necessary to present fairly the financial position of Nordstrom, Inc. and subsidiaries as of July 31, 2001 and 2000, and the results of their operations and cash flows for the periods then ended, in accordance with accounting principles generally accepted in the United States of America applied on a consistent basis.

The consolidated financial statements include the operating results of Faconnable, S.A. ("Faconnable") from the date of acquisition (Note 2).

Certain reclassifications of prior year balances have been made for consistent presentation with the current year.

Recent Accounting Pronouncements
The Emerging Issues Task Force has reached a consensus on Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets," which provides guidance on how a transferor that retains an interest in securitized financial assets, or an enterprise that purchases a beneficial interest in securitized financial assets, should account for related interest income and impairment. Adoption of this accounting issue for the quarter ended July 31, 2001, did not have a material impact on the Company's consolidated financial statements.

In July 2001, the FASB issued SFAS No. 141 "Business Combinations" ("SFAS No. 141") and No. 142 "Goodwill and Other Intangible Assets" ("SFAS No. 142"). SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001, and establishes specific criteria for the recognition of goodwill separate from other intangible assets. Adoption of the accounting provisions of SFAS No. 141 is not expected to have a material impact. Under SFAS No. 142, goodwill and intangible assets having indefinite lives will no longer be amortized but will be subject to annual impairment tests. Other intangible assets will continue to be amortized over their estimated useful lives. These statements will be effective for the Company on February 1, 2002. The Company is currently evaluating the impact of SFAS No. 142 on its consolidated financial position and results of operations.

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NORDSTROM, INC. AND SUBSIDIARIES<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>(dollars in thousands)<br>(unaudited)

## Note 2 - Acquisition

On October 24, 2000, the Company acquired $100 \%$ of Faconnable, of Nice, France, a designer, wholesaler and retailer of high quality men's and women's apparel and accessories. The Company paid $\$ 87,685$ in cash and issued $5,074,000$ shares of common stock of the Company, for a total consideration, including expenses, of $\$ 169,754$. The acquisition is being accounted for under the purchase method of accounting, and, accordingly, Faconnable's results of operations have been included in the Company's results of operations since October 24, 2000. The purchase price has been allocated to Faconnable's assets and liabilities based
on their estimated fair values as of the date of acquisition. Goodwill and other identifiable intangible assets related to this acquisition are being amortized over their estimated useful lives on a straight-line basis over 10 years to 35 years.

The purchase also provides for contingent payments to the principals that may be paid in fiscal 2006 based on the performance of the subsidiary and the continued active involvement of the principals in Faconnable. The contingent payments will be recorded as compensation expense if and when it becomes probable that the performance targets will be met.

The following unaudited pro forma information presents the results of the Company's operations assuming the Faconnable acquisition occurred at the beginning of the period presented:
Six Months
Ended July
31, -----
--------
2000----
---- Net sales
$\$ 2,642,544$
Het
earnings $\$$ 77,941 Basic
earnings
per share
$\$-0.58$
Diluted
earnings
per share $\$ 0.57$

The pro forma financial information is not necessarily indicative of the operating results that would have occurred had the acquisition been consummated as of the beginning of the period presented, nor is it necessarily indicative of future operating results.

A summary of the Faconnable acquisition is as follows:
Fair value㫙
identifiable assets
zequired \$ 48,677
Intangible assets recorded 145,098
tiabilities assumed $(24,021)$

## Fotal

purchase
price $\$$ 169,754

## Note 3 - Earnings Per Share

In accordance with SFAS No. 128, "Earnings per Share," basic earnings per share is computed on the basis of the weighted average number of common shares outstanding during the year.

Diluted earnings per share is computed on the basis of the weighted average number of common shares outstanding during the year plus dilutive common stock equivalents (primarily stock options, restricted stock and performance share units).
share. These options totaled 9,289,833 and 5,710,292, respectively for the three months ended July 31, 2001 and 2000 and 9,299,833 and 5,710,292, respectively for the six months ended July 21, 2001 and 2000. Three
Months Six Months
Ended July
31, Ended
July 31, -
---------
---------
---------
20012000
20012000
----------
--- ----
----- --
Het
earnings
\$38,699
\$45,401
\$63,454
$\$ 78,190$
Basic
shares
134,008,385
129,669,930
133,933,442
130,400,067
Basic
earnings
per share
$\$ 0.29$
$\$ 0.35$
$\$ 0.47$
$\$ 0.60$
Dilutive
effect of
stock
eptions and
restricted
stock
413,825
430,217
233,664
451,566
Diluted
shares
134,422,210
130,100,147
134,167,106
130,800,633
Diluted
earnings
per share
$\$ 0.29$
\$0. 35
$\$ 0.47$
$\$ 0.60$
Note 4 - Investment
In September 1998, the Company made an investment in Streamline.com, Inc. ("Streamline"), an Internet grocery and consumer goods delivery company. Streamline ceased its operations effective November 22, 2000, due to failure to obtain additional capital to fund its operations. During 2000, the Company wrote off its entire investment in Streamline, for a total pre-tax loss on the investment of $\$ 32,857$.

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    NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
    (dollars in thousands)
        (unaudited)
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## Note 5 - Debt

The Company owns a $49 \%$ interest in a limited partnership that is constructing a new corporate office building in which the Company will be the primary occupant. In accordance with Emerging Issues Task Force Issue No. 97-10 "The Effect of Lessee Involvement in Asset Construction," ("EITF Issue No. 9710") the Company is considered to be the owner of the property. Construction in progress includes capitalized costs related to this building of $\$ 82,187$, and $\$ 29,949$ which includes noncash amounts of $\$ 67,225$ and $\$ 14,762$ as of July 31, 2001 and 2000. The corresponding finance obligation of \$78,401 and $\$ 25,939$ as of July 31, 2001 and 2000 is included in other long-term debt. This finance obligation will be amortized as rental payments are made by the Company to the limited partnership over the life of permanent financing, expected to be 20-25 years. The amortization began in August 2001 upon completion of construction. The Company is a guarantor of a $\$ 93,000$ credit facility of the limited partnership. The credit facility provides for interest at either the LIBOR rate plus $0.75 \%$, or the greater of the Federal Funds rate plus $0.5 \%$ and the prime rate, and matures in August 2002 (4.63\% and 7.67\% at July 31, 2001 and 2000).

Under EITF Issue No. 97-10, the Company capitalizes certain property, plant and equipment during the construction period of commercial buildings which is subsequently derecognized and leased back. During the six-months ended July 31, 2001, the noncash activity related to the derecognition of new stores that qualified as sale and leaseback were $\$ 60,645$.

## Note 6 - Segment Reporting

The following tables set forth information for the Company's reportable segments and a reconciliation to the consolidated totals:

Three
months
ended
Retail
Credit
Catalog/
Corporate
July 31,
2001 Stores
Operations
Internet
and Other
Eliminations
Total - --
----------
----------
----------
-----------
----------
----------
---------
Revenues
from
external
eustomers
$\$ 1,483,443$
-\$62,316
-
\$1,545,759
Service
eharge
income-
$\$ 33,527$
-33,527
intersegment
fevenues

## 4,186-8,297



Eliminations
Fotal
$\qquad$
Revenues from
external
eustomers
\$1,382,950
-\$74,085-
-
\$1,457,035 Service
eharge
income-
$\$ 31,642$
$-31,642$
Intersegment
revenues
7,654 7,419
$\$(15,073)$
Net
earnings
(loss)
85,230
3,923
(6,897)
$\$(36,855)$
45,401 Si*
months
ended
Retail
Gredit
Gatalogr
Gorporate
July 31,
2001 stores
Operations
Internet
and Other
Eliminations
Fotal

| Revenues from |
| :---: |
| external |
| eustomers |
| \$2,631,780 |
| \$132,019 |
|  |
| \$2,763,799 |
| service eharge |
| income-\$ |
| 69,700 |
| -60,700 |
| Intersegment |
| fevenues |
| 7,682 |
| 13,863 |
| \$(21,545) |
| Net |
| earnings |
| (lose) |
| 124,672 |
| 8,026 |
| $(7,186)$ |
| \$(62,058) |
| 63,454 |
| Assets |
| 2,611,684 |
| 743,676 |
| 68,004 |
| 368,787 |
| 3,792,151 |

NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands)
(unaudited)

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Note 6 - Segment Reporting (Cont.)
    Six months
        ended
        Retail
        Credit
    Catalog/
    Corporate
    July 31,
2000 Stores
Operations
    Internet
    and Other
Eliminations
Total
----------
----------
--------
-----------
-----------
-----------
    Revenues
        from
    external
    eustomers
$2,467,889
-$142,523
$2,610,412
    Service
    eharge
    income
$62,594
    62,594
Intersegment
    fevenues
        13,974
```

```
12,651
$(26,625)
        Net
    earnings
        (lose)
    141,949
        7,440
    (11,738)
$(50,461)
        78,100
        Assets
    2,282,045
        648,648
        92,005
    292,777
    3,316,375
```

Note 7 - Contingent Liabilities
The Company has been named in various lawsuits and intends to vigorously defend itself in those cases. The Company is not in a position at this time to quantify the amount or range of any possible losses related to those claims. While no assurance can be given as to the ultimate outcome of these lawsuits, based on preliminary investigations, management currently believes that resolving these matters will not have a material adverse effect on the Company's financial position, results of operations or cash flows.

## Cosmetics

The Company was originally named as a defendant along with other department store and specialty retailers in nine separate but virtually identical class action lawsuits filed in various Superior Courts of the State of California in May, June and July 1998 that have now been consolidated in Marin County state court. Plaintiffs' consolidated complaint alleged that the Company and other retailers agreed to charge identical prices for cosmetics and fragrances, not to discount such prices, and to urge manufacturers to refuse to sell to retailers who sell cosmetics and fragrances at discount prices, resulting in artificially-inflated retail prices paid by the class in violation of California state law. Defendants, including the Company, answered the consolidated complaint denying the allegations. The Company and the other retail defendants have produced documents and responded to plaintiffs' other discovery requests, including providing witnesses for depositions.

Last year, plaintiffs filed an amended complaint naming a number of manufacturers of cosmetics and fragrances and two other retailers as additional defendants. Plaintiffs' amended complaint alleges that the retail price of the "prestige" cosmetics sold in department and specialty stores was collusively controlled by the retailer and manufacturer defendants in violation of the Cartwright Act and the California Unfair Competition Act by various means, including restricting the sale of prestige cosmetics to department stores only; agreeing that all department and specialty stores will sell such cosmetics at the manufacturer's suggested retail price ("MSRP"); controlling the advertising of cosmetics and Gift-With-Purchase programs; and the manufacturer defendants guaranteeing the retailer defendants a gross margin equal to $40 \%$ of MSRP and buying back any unsold cosmetics to prevent discounting from MSRP.

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NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(dollars in thousands)
(unaudited)
Note 7 - Contingent Liabilities (cont.)
Plaintiffs seek treble damages and restitution in an unspecified amount, attorneys' fees and prejudgment interest, on behalf of a class of all California residents who purchased cosmetics and fragrances for personal use from any of the defendants during the period four years prior to the filing of the amended complaint. Defendants, including the Company, have answered the amended complaint denying the allegations. Plaintiffs have submitted requests for production of documents to the manufacturer defendants, who are in the process of responding to these and plaintiffs' other discovery requests. Plaintiffs have not yet moved for class certification.

Credit Fees
The Company's subsidiary, Nordstrom fsb, has been named a defendant in a
purported class action in the Federal District Court for the Eastern District of Pennsylvania. The case purports to be brought under the National Bank Act and the Arizona Consumer Loan Act of 1997. Plaintiff, a resident of Pennsylvania and a user of Nordstrom's credit through Nordstrom fsb, claims to represent all customers of Nordstrom who have been extended credit by Nordstrom fsb under revolving credit accounts for consumer purchases at Nordstrom stores. Plaintiff claims that Nordstrom fsb has been paid principal, interest and late fees in violation of said statutes on account of which plaintiff seeks recovery or forfeiture thereof. Counsel to Nordstrom fsb has advised the Company that in their opinion, plaintiff's claim is meritless. Nordstrom fsb moved to dismiss the complaint which motion was granted by court order on May 15, 2001; the plaintiff has filed a notice of appeal.

Bar Code
The Company is named as one of 135 retailer defendants in a lawsuit filed in the United States District Court for the District of Arizona. Plaintiff claims that the Company and the other defendants have infringed certain patents held by it related to methods of scanning production markings (bar codes) placed on work pieces or merchandise. The complaint seeks from each defendant an award of damages for past infringement, to be trebled because of alleged willful and deliberate infringement. In February 2001, the Company was dismissed without prejudice pursuant to an agreement and stipulation intended to resolve a potential judicial conflict of interest. The agreement confirms that if the potential conflict is for any reason resolved, plaintiff can amend its complaint to add the Company as a defendant.

Saipan
-----
The Company has reached a settlement, which is of an immaterial amount, in its previously described lawsuits relating to its sourcing of clothing products from independent garment manufacturers in Saipan (Commonwealth of Northern Marina Islands). The settlement is subject to court approval. The hearing for preliminary approval of the settlement is currently scheduled for February 28, 2002.

NORDSTROM, INC. AND SUBSIDIARIES<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>(dollars in thousands) (unaudited)

Note 7 - Contingent Liabilities (cont.)
Other
The Company is also subject to other ordinary routine litigation incidental to its business and with respect to which no material liability is expected.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following "management's discussion and analysis of financial condition and results of operations" includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. This act provides a "safe harbor" for forward-looking statements to encourage companies to provide prospective information about themselves so long as they identify these statements as forward-looking and provide meaningful cautionary statements identifying important factors that could cause actual results to differ from the projected results.

Statements made in this filing that are not historical facts are forward looking information that involve risks and uncertainties. Forward-looking statements typically are identified by the use of such terms as "may," "will," "expect," "believe," "anticipate," "estimate," "plan" and similar words, although some forward-looking statements are expressed differently.

You should be aware that our actual results could differ materially from those contained in the forward-looking statements due to a number of factors, which include, but are not limited to, the following: the Company's ability to predict fashion trends and consumer apparel buying patterns, the Company's ability to maintain and control proper inventory levels, the Company's ability to control costs and expenses, trends in personal bankruptcies and bad debt write-offs, employee relations, adverse weather conditions and other hazards of nature such as earthquakes and floods, the Company's ability to continue its expansion plans, and the impact of ongoing competitive market
factors. You should not place undue reliance on these forward-looking statements, which apply only as of the date of this report.

The following discussion should be read in conjunction with the Management's Discussion and Analysis section of the Nordstrom, Inc. Annual Report on Form 10-K for the fiscal year ended January 31, 2001.

Results of Operations:
During the second quarter of 2001 , sales increased $6.1 \%$ compared to the corresponding quarter in 2000. For the six-month period, sales increased $5.9 \%$ compared to the corresponding period in 2000. The increase for the quarter and the six-month period was primarily due to the opening of six full-line stores and 11 new Nordstrom Rack stores since May 1, 2000. Additionally, Anniversary Sale results increased $5.6 \%$ on a comparable store basis compared to the corresponding period in 2000. Comparable store sales (sales in stores open at least one full fiscal year at the beginning of the fiscal year) increased $0.6 \%$ for the quarter but decreased $1.3 \%$ for the six-month period. The impact of calendar adjustments over the quarter was negligible.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

Gross profit (net sales less cost of sales and related buying and occupancy expenses) as a percentage of net sales decreased to $32.7 \%$ in the second quarter of 2001, as compared to $34.5 \%$ in the same period in 2000 . For the six-month period, gross profit as a percentage of net sales decreased to $33.4 \%$, as compared to $34.9 \%$ in the same period in 2000. The decrease for the quarter and the six-month period was due to higher markdowns and new store occupancy expenses as a percentage of sales.

For the second quarter of 2001, selling, general and administrative expenses as a percentage of net sales decreased to $29.6 \%$, compared to $30.0 \%$ for the second quarter of 2000. For the six-month period, selling, general and administrative expenses as a percentage of net sales decreased to $30.9 \%$, compared to $31.0 \%$ for the corresponding period in 2000. The decrease for the quarter and the six-month period was due to lower sales promotion and selling expenses as a percentage of sales, partially offset by the integration of the Faconnable European operations and new store operating expenses.

Interest expense, net increased $34.9 \%$ to $\$ 19,279$ compared to the corresponding quarter in 2000. For the six-month period, interest expense, net increased $40.6 \%$ to $\$ 38,783$. The increase for the quarter and the six-month period was due to higher average borrowings to finance capital expenditures, the purchase of Faconnable and the repurchase of shares.

A pre-tax loss of $\$ 10.5$ million was recognized for the quarter ended July 31, 2000 to write down the value of an investment in Streamline. The Company's initial investment of $\$ 32.8$ million had a market value of $\$ 22.3$ million as of July 31, 2000. Streamline ceased its operations effective November 2000, at which time the Company wrote off the remainder of its investment.

Service charge income and other, net of $\$ 35,368$ increased $7.1 \%$ compared to the corresponding quarter in 2000. For the six-month period, service charge income and other, net increased $13.0 \%$ to $\$ 72,523$. The increase for the quarter was due to higher service charge income associated with increases in credit sales and the number of credit accounts.

Net earnings for the quarter ended July 31, 2001 decreased $14.8 \%$ to $\$ 38,699$ from $\$ 45,401$ in the same period in 2000. Net earnings for the six months ended July 31, 2001 decreased $18.8 \%$ to $\$ 63,454$ from $\$ 78$, 190 in the same period in 2000. The decrease for the quarter and the six-month period was primarily due to lower gross profit and higher net interest expense.

Diluted earnings per share were $\$ 0.29$ for the second quarter ended July 31, 2001, compared to diluted earnings per share of $\$ 0.35$ in the second quarter last year. For the six months ended July 31, 2001, diluted earnings per share were $\$ 0.47$, a decrease of $21.7 \%$ from the $\$ 0.60$ achieved in the same period in 2000. The decrease in the diluted earnings per share for the quarter and the six-month period was due primarily to lower gross profit, higher net interest expense, and an increase in the number of shares outstanding.

Liquidity and Capital Resources:
The Company finances its working capital needs, capital expenditures, and share repurchase activity with cash provided by operations and borrowings.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

The Company's cash and cash equivalents increased $\$ 11.6$ million during the six-month period ended July 31, 2001, as cash provided by operating activities was more than the cash used for investing and financing activities. Net cash provided by operating activities increased $\$ 70.4$ million compared to the sixmonth period ended July 31, 2000, primarily due to merchandise inventories and accrued salaries, partially offset by accounts payable.

For the six-month period ended July 31, 2001, net cash used in investing activities decreased approximately $\$ 19.2$ million compared to the six-month period ended July 31, 2000, primarily due to an increase in deferred lease credits, partially offset by an increase in capital expenditures to fund new stores and remodels. During the second quarter of fiscal 2001, the Company did not open any new stores. For the year to date, the Company has opened a total of one new full-line and two new Nordstrom Rack stores. Additionally, in August 2001, the Company opened a Nordstrom Rack store in Roseville, California. Throughout the remainder of the year ending January 31, 2002, Nordstrom expects to open full-line stores in Columbus, Ohio; Tampa, Florida; and Chandler, Arizona; and five Nordstrom Rack stores. For the entire year ending January 31, 2002, gross square footage is expected to increase approximately six percent. Total square footage of the Company's stores was $16,307,000$ as of July 31, 2001, compared to $14,858,000$ as of July $31,2000$.

Although the Company has made commitments for stores opening in 2002 and beyond, it is possible that in one or more instances store site negotiations may be terminated and the store may not be built or delays may occur. Furthermore, environmental and land use regulations and the difficulties encountered by shopping center developers in securing financing could make future development of stores more difficult, time-consuming and expensive.

For the six-month period ended July 31, 2001, cash provided by financing activities decreased approximately $\$ 73.7$ million compared to the six-month period ended July 31, 2000, primarily due to reduced borrowings, partially offset by a reduction in share repurchases.

During the six months ended July 31, 2001, the Company repurchased 76,000 shares of its common stock for approximately $\$ 1.3$ million under the stock repurchase program. At July 31, 2001, the Company had remaining share repurchase authorization of approximately $\$ 82.4$ million.

## Seasonality

The Company's business, like that of other retailers, is subject to seasonal fluctuations. Due to the Company's anniversary sale in July and holidays in December, sales are higher in the second and fourth quarters of the fiscal year than in the first and third quarters. Accordingly, results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

## Recent Accounting Pronouncements

The Emerging Issues Task Force has reached a consensus on Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets," which provides guidance on how a transferor that retains an interest in securitized financial assets, or an enterprise that purchases a beneficial interest in securitized financial assets, should account for related interest income and impairment. Adoption of this accounting issue for the quarter ended July 31, 2001, did not have a material impact on the Company's consolidated financial statements.

No. 141") and No. 142 "Goodwill and Other Intangible Assets" ("SFAS No. 142"). SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001, and establishes specific criteria for the recognition of goodwill separate from other intangible assets. Adoption of the accounting provisions of SFAS No. 141 is not expected to have a material impact. Under SFAS No. 142, goodwill and intangible assets having indefinite lives will no longer be amortized but will be subject to annual impairment tests. Other intangible assets will continue to be amortized over their estimated useful lives. These statements will be effective for the Company on February 1, 2002. The Company is currently evaluating the impact of SFAS No. 142 on its consolidated financial position and results of operations.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is subject to the risk of fluctuating interest rates in the normal course of business, primarily as a result of its short-term borrowing and investment activities which generally bear interest at variable rates. Because the short-term borrowings and investments have maturities of three months or less, the Company believes that the risk of material loss is low, and that the carrying amount approximates fair value.

In addition, the functional currency of Faconnable, of Nice, France, is the French Franc. Assets and liabilities of Faconnable are translated into U.S. dollars at the exchange rate prevailing at the end of the period. Income and expenses are translated into U.S. dollars at the exchange rate prevailing on the respective dates of the transactions. The effects of changes in foreign exchange rates are included in other comprehensive earnings.

At July 31, 2001, the Company had outstanding borrowings of approximately $\$ 38.2$ million under short-term notes payable, which bear interest from 4.10\% to 4.15\%, and matured from August 1, 2001 to August 14, 2001.

PART II - OTHER INFORMATION
Item 1. Legal Proceedings

The information required under this item is included in the following section of Part I, Item 1 of this report:

Note 7 in Notes to Consolidated Financial Statements
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Item 4. Submission of Matters to a Vote of Security Holders

The Company held its Annual Shareholders Meeting on May 15, 2001, at which time the shareholders voted on the following proposals:
(1) Election of nine directors for a one-year term each.

| Name of Candidate | For | Withheld |
| :---: | :---: | :---: |
| D. Wayne Gittinger | 110, 874,403 | 6,223,478 |
| Enrique Hernandez, Jr. | 112, 659,422 | 4,438,459 |
| John A. McMillan | 112,667,947 | 4,429,934 |
| Bruce A. Nordstrom | 112,185,938 | 4,911,943 |
| John N. Nordstrom | 112,119, 761 | 4,978,120 |
| Alfred E. Osborne, Jr. | 104,965, 059 | 12,132, 822 |
| William D. Ruckelshaus | 104, 984,481 | 12,113,400 |
| Bruce G. Willison | 105,019, 095 | 12,078,786 |
| Alison A. Winter | 112,762,881 | 4,335,000 |

There were no abstentions and no broker non-votes.
(2) Ratification of the appointment of Deloitte and Touche LLP as auditors

The vote was $115,422,734$ for, $1,113,683$ against, and there were 561,464 abstentions. There were no broker non-votes.
(3) Shareholder proposal regarding performance-based executive compensation

The vote was $9,709,816$ for, $89,578,702$ against, and there were 1,155,759 abstentions and 16,653,604 broker non-votes.
(4) Shareholder proposal regarding vendor standards compliance mechanisms

The vote was $6,061,648$ for, $91,253,552$ against, and there were $3,129,080$ abstentions and 16,653,601 broker non-votes.
(5) Shareholder proposal regarding global human rights standards

The vote was 5,478,051 for, 91,009,849 against, and there were 3,956,378 abstensions and 16,653,603 broker non-votes.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None.
(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter for which this report is filed.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORDSTROM, INC.
(Registrant)
/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and Chief Financial Officer (Principal Accounting and Financial Officer)

