

### Q: What is Nordstrom Rack?

A: Nordstrom Rack is the off-price division of Nordstrom, Inc. offering clearance merchandise from Nordstrom stores as well as items purchased specially for Nordstrom Rack. The store offers significant savings on great brands with most at 30-70% off.

# Q: How is Nordstrom Rack different from your full-line stores?

A: Nordstrom Rack is more of a self-service shopping experience where our stores are designed to make it easy for customers to find great savings on name-brand merchandise. Nordstrom Rack carries many of the same great brands we have at the full-line stores, but at savings of 30-70% off.

## Q: What makes Nordstrom Rack different from other off-price retailers?

A: Nordstrom Rack carries the brands and quality of our merchandise, including transfer items that come directly from Nordstrom stores. You'll find significant savings on trendright merchandise and an impressive selection of apparel, accessories and shoes, from many of the same brands carried in Nordstrom stores.

#### Q: What is the merchandise mix like at Nordstrom Rack?

A: Every Nordstrom Rack is different and we tailor our offering to the local communities we serve. The merchandise mix changes with every truck as we have new trend-right merchandise arriving daily.

### Q. Why does Nordstrom open Rack stores so close to full-line stores?

A: We've found that Nordstrom Rack and full-line stores complement each other nicely. Many customers shop at both stores and this gives us a way to better serve them while making it more convenient for them to shop with us. There are many cities where they are in close proximity but not all.

### Q: How do you determine where the best location is to open a Nordstrom Rack?

A: We think carefully about where to open our stores and consider a number of factors before choosing a location. While there are many great shopping centers out there, we do our best to find the best fit for our stores at the top retail destinations.