# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(Mark One)
☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended August 1, 2015
or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to\_\_\_\_\_

Commission File Number: 001-15059

## NORDSTROM, INC.

(Exact name of registrant as specified in its charter)

Washington

(State or other jurisdiction of incorporation or organization)

91-0515058

(I.R.S. Employer Identification No.)

1617 Sixth Avenue, Seattle, Washington

98101

(Address of principal executive offices)

(Zip Code)

#### 206-628-2111

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES INO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES ☑ NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☑

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO  $\square$ 

Common stock outstanding as of August 26, 2015: 188,234,418 shares

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## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements (Unaudited).

## NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(Amounts in millions except per share amounts)
(Unaudited)

	Quarter Ended					Six Months Ended					
		August 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014			
Net sales	\$	3,598	\$	3,296	\$	6,714	\$	6,133			
Credit card revenues		103		96		202		190			
Total revenues		3,701		3,392		6,916		6,323			
Cost of sales and related buying and occupancy costs		(2,327)		(2,130)		(4,326)		(3,951)			
Selling, general and administrative expenses		(1,048)		(931)		(2,019)		(1,776)			
Credit transaction and other, net		51		_		51		_			
Earnings before interest and income taxes		377		331		622		596			
Interest expense, net		(32)		(35)		(65)		(70)			
Earnings before income taxes		345		296		557		526			
Income tax expense		(134)		(113)		(218)		(203)			
Net earnings	\$	211	\$	183	\$	339	\$	323			
Earnings per share:											
Basic	\$	1.11	\$	0.97	\$	1.78	\$	1.70			
Diluted	\$	1.09	\$	0.95	\$	1.74	\$	1.68			
Weighted-average shares outstanding:											
Basic		189.4		189.6		190.0		189.7			
Diluted		193.5		192.7		194.2		192.7			

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

## NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS

(Amounts in millions) (Unaudited)

	Quarter Ended					Six Months Ended				
	August 1, 2015		August 2, 2014			August 1, 2015	August 2, 2014			
Net earnings	\$	211	\$	183	\$	339	\$	323		
Postretirement plan adjustments, net of tax		1		1		3		2		
Foreign currency translation adjustment		(10)		_		(5)		1		
Comprehensive net earnings	\$	202	\$	184	\$	337	\$	326		

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# NORDSTROM, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in millions) (Unaudited)

		August 1, 2015		January 31, 2015	August 2, 2014		
Assets							
Current assets:							
Cash and cash equivalents	\$	423	\$	827	\$	772	
Accounts receivable held for sale		2,391		_		_	
Accounts receivable, net		241		2,306		2,454	
Merchandise inventories		2,004		1,733		1,805	
Current deferred tax assets, net		256		256		260	
Prepaid expenses and other		117		102		96	
Total current assets		5,432		5,224		5,387	
Land, property and equipment (net of accumulated depreciation of \$4,912, \$4,698 and \$4,587)		3,570		3,340		3,096	
Goodwill		447		435		175	
Other assets		251		246		248	
Total assets	\$	9,700	\$	9,245	\$	8,906	
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Liabilities and Shareholders' Equity							
Current liabilities:							
Accounts payable	\$	1,589	\$	1,328	\$	1,529	
Accrued salaries, wages and related benefits		389		416		358	
Other current liabilities		1,145		1,048		944	
Current portion of long-term debt		333		8		7	
Total current liabilities		3,456		2,800		2,838	
Long-term debt, net		2,808		3,123		3,111	
Deferred property incentives, net		560		510		498	
Other liabilities		385		372		358	
Commitments and contingencies (Note 7)							
Shareholders' equity:							
Common stock, no par value: 1,000 shares authorized; 188.2, 190.1 and 188.6 shares issued and outstanding		2,460		2,338		1,958	
Retained earnings		97		166		179	
Accumulated other comprehensive loss		(66)		(64)		(36)	
Total shareholders' equity		2,491		2,440		2,101	
Total liabilities and shareholders' equity	\$	9,700	\$	9,245	\$	8,906	

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Amounts in millions except per share amounts) (Unaudited)

	Comm	Common Stock				Comprehensive	
_	Shares		Amount		Earnings	Loss	Total
Balance at January 31, 2015	190.1	\$	2,338	\$	166	\$ (64) \$	2,440
Net earnings	_		_		339	_	339
Other comprehensive earnings	_		_		_	(2)	(2)
Dividends (\$0.74 per share)	_		_		(142)	_	(142)
Issuance of common stock under stock compensation plans	1.5		84		_	_	84
Stock-based compensation	0.1		38		_	_	38
Repurchase of common stock	(3.5)		_		(266)	_	(266)
Balance at August 1, 2015	188.2	\$	2,460	\$	97	\$ (66) \$	2,491

					Accumulated	
	Commo	n Stock		Retained	Comprehensive	
	Shares	Amount	_	Earnings	Loss	Total
Balance at February 1, 2014	191.2	\$ 1,827	\$	292	\$ (39)	\$ 2,080
Net earnings	_	_		323	_	323
Other comprehensive earnings	_	_		_	3	3
Dividends (\$0.66 per share)	_	_		(125)	_	(125)
Issuance of common stock under stock compensation plans	2.3	101		_	_	101
Stock-based compensation	_	30		_	_	30
Repurchase of common stock	(4.9)	_		(311)	_	(311)
Balance at August 2, 2014	188.6	\$ 1,958	\$	179	\$ (36)	\$ 2,101

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in millions) (Unaudited)

	Six Months Ended					
	August 1, 2015	August 2, 2014				
Operating Activities						
Net earnings	\$ 339 \$	323				
Adjustments to reconcile net earnings to net cash provided by operating activities:						
Depreciation and amortization expenses	277	244				
Amortization of deferred property incentives and other, net	(41)	(40)				
Deferred income taxes, net	(24)	(43)				
Stock-based compensation expense	41	31				
Tax benefit from stock-based compensation	13	10				
Excess tax benefit from stock-based compensation	(13)	(11)				
Bad debt expense	20	22				
Credit transaction and other, net	(54)	_				
Change in operating assets and liabilities:						
Accounts receivable	(216)	(221)				
Merchandise inventories	(280)	(263)				
Prepaid expenses and other assets	(19)	(11)				
Accounts payable	240	241				
Accrued salaries, wages and related benefits	(30)	(35)				
Other current liabilities	56	68				
Deferred property incentives	97	48				
Other liabilities	9	6				
Net cash provided by operating activities	415	369				
Investing Activities						
Capital expenditures	(521)	(376)				
Change in credit card receivables originated at third parties	(64)	(77)				
Other, net	4	(9)				
Net cash used in investing activities	(581)	(462)				
Financing Activities						
Proceeds from long-term borrowings, net of discounts	16	13				
Principal payments on long-term borrowings	(4)	(4)				
Increase in cash book overdrafts	49	15				
Cash dividends paid	(142)	(125)				
Payments for repurchase of common stock	(267)	(326)				
Proceeds from issuances under stock compensation plans	71	91				
Excess tax benefit from stock-based compensation	13	11				
	26					
Other, net  Net cash used in financing activities	(238)	(329)				
Net decrease in cash and cash equivalents	(404)	(422)				
Cash and cash equivalents at beginning of period	827	1,194				
Cash and cash equivalents at end of period	\$ 423 \$	772				
Supplemental Cash Flow Information						
Cash paid during the period for:						
Income taxes, net of refunds	\$ 209 \$	219				
Interest, net of capitalized interest	70	78				
Non-cash activities:						
Accounts receivable reclassified from held for investment to held for sale	2,391	_				

(Dollar and share amounts in millions except per share, per option and per unit amounts)
(Unaudited)

#### NOTE 1: BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements include the balances of Nordstrom, Inc. and its subsidiaries (the "Company"). All intercompany transactions and balances are eliminated in consolidation. The interim condensed consolidated financial statements have been prepared on a basis consistent in all material respects with the accounting policies described and applied in our 2014 Annual Report on Form 10-K ("Annual Report"), and reflect all adjustments of a normal recurring nature that are, in management's opinion, necessary for the fair presentation of the results of operations, financial position and cash flows for the periods presented.

The condensed consolidated financial statements as of and for the periods ended August 1, 2015 and August 2, 2014 are unaudited. The condensed consolidated balance sheet as of January 31, 2015 has been derived from the audited consolidated financial statements included in our 2014 Annual Report. The interim condensed consolidated financial statements should be read together with the consolidated financial statements and related footnote disclosures contained in our 2014 Annual Report.

The preparation of our financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. We base our estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates and assumptions.

Our business, like that of other retailers, is subject to seasonal fluctuations. Due to our Anniversary Sale in July and the holidays in the fourth quarter, our sales are typically higher in the second and fourth quarters than in the first and third quarters of the fiscal year. Results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

#### **Recent Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers, which was subsequently modified in August 2015 by ASU No. 2015-14, Revenue from Contracts with Customers: Deferral of the Effective Date. The core principle of this ASU is that companies should recognize revenue when the transfer of promised goods or services to customers occurs in an amount that reflects what the company expects to receive. It requires additional disclosures to describe the nature, amount, timing, and uncertainty of revenue and cash flows from contracts with customers. This ASU is now effective for us beginning in the first quarter of 2018, rather than the first quarter of 2017. We are currently evaluating the impact the provisions of this ASU would have on our consolidated financial statements.

#### NOTE 2: CREDIT CARD RECEIVABLE TRANSACTION

On May 25, 2015, we entered into an agreement with TD Bank, N.A. ("TD") to sell substantially all of our U.S. Visa and private label credit card portfolio for an amount equal to the gross value of the outstanding receivables ("par"). In addition, we have entered into a long-term program agreement under which TD will become the exclusive issuer of our U.S. Nordstrom-branded Visa and private label consumer credit card portfolio. We will continue to perform account servicing functions, maintaining the current deep integration between our credit and retail operations.

Our credit card receivables have historically been "held for investment" and recorded at par value less an allowance for credit losses. During the second quarter of 2015, in accordance with generally accepted accounting principles ("GAAP"), we reclassified these receivables as "held for sale" and, as such, the receivables are now recorded at the lower of cost (par) or fair value (see Note 6: Fair Value Measurements). The reclassification of these receivables resulted in the reversal of the allowance for credit losses of \$64 and is recorded in Credit transaction and other, net on the Condensed Consolidated Statements of Earnings.

Upon closing, we expect to receive approximately \$1.8 billion, net of transaction costs and \$325 in debt reduction. Under the program agreement, we will be entitled to receive a substantial portion of revenue generated by the credit card portfolio. The transaction is subject to regulatory approvals and other customary conditions, and is expected to close by the end of the year.

(Dollar and share amounts in millions except per share, per option and per unit amounts) (Unaudited)

#### NOTE 3: TRUNK CLUB ACQUISITION

On August 22, 2014, we acquired 100% of the outstanding equity of Trunk Club, a personalized clothing service for men. The purchase price of \$357 was partially offset by \$46 attributable to Trunk Club employee stock awards that are subject to ongoing vesting requirements and are recorded as compensation expense. Of the purchase price consideration, \$35 represents an indemnity holdback that will be settled primarily in Nordstrom stock, most of which we expect to settle in the third quarter of fiscal 2015, upon satisfaction of the representations, warranties and covenants subject to the indemnities. We allocated the net purchase price of \$311 to the tangible and intangible assets acquired and liabilities assumed based on their estimated fair values on the acquisition date, with the remaining unallocated net purchase price recorded as goodwill. On the acquisition date, we recorded current assets of \$21, intangible assets of \$59, goodwill of \$261, and other non-current assets of \$2, offset by net liabilities of \$32.

#### **NOTE 4: ACCOUNTS RECEIVABLE**

We entered into an agreement in May 2015 to sell substantially all of our U.S. Visa and private label credit card portfolio. These receivables are now classified as "held for sale" and recorded at the lower of cost (par) or fair value. Our receivables are held at cost as of August 1, 2015 (see Note 2: Credit Card Receivable Transaction and Note 6: Fair Value Measurements). The components of accounts receivable are as follows:

	Augus	t 1, 2015	Jan	uary 31, 2015	August 2, 2014
Credit card receivables held for investment	\$	120	\$	2,284	\$ 2,420
Allowance for credit losses		(1)		(75)	(80)
Other accounts receivable <sup>1</sup>		122		97	114
Accounts receivable, net	\$	241	\$	2,306	\$ 2,454
Accounts receivable held for sale	\$	2,391	\$	_	\$ _

<sup>&</sup>lt;sup>1</sup>Other accounts receivable consist primarily of debit card receivables and third-party receivables.

As our U.S. Visa and private label receivables have been reclassified as "held for sale," the allowance for credit losses on these receivables has been reversed as of August 1, 2015. Activity in the allowance for credit losses is as follows:

		Quarte	ded		Six Mon	ths E	ns Ended		
	Αι	August 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014	
Allowance at beginning of period	\$	70	\$	80	\$	75	\$	80	
Bad debt expense		10		7		20		22	
Write-offs		(18)		(19)		(38)		(38)	
Recoveries		3		12		8		16	
Reversal of allowance on receivables held for sale		(64)		_		(64)		_	
Allowance at end of period	\$	1	\$	80	\$	1	\$	80	

Under certain circumstances, we may make modifications to payment terms for a customer experiencing financial difficulties in an effort to help the customer avoid a charge-off or bankruptcy and to maximize our recovery of the outstanding balance. These modifications, which meet the accounting definition of troubled debt restructurings ("TDRs"), include reduced or waived fees and finance charges, and/or reduced minimum payments. Receivables classified as TDRs are as follows:

	Aug	ust 1, 2015	Janu	ary 31, 2015	August 2, 2014		
Credit card receivables classified as TDRs	\$	30	\$	34	\$	38	
Percent of total credit card receivables classified as TDRs		1.2%		1.5%		1.6%	

(Dollar and share amounts in millions except per share, per option and per unit amounts) (Unaudited)

#### **Credit Quality**

The primary indicators of the credit quality of our credit card receivables are aging and delinquency, particularly the levels of account balances delinquent 30 days or more, as these are the accounts most likely to be written off. The following table illustrates the aging and delinquency status of our credit card receivables "held for sale" and "held for investment":

		August 1, 2015			January	31, 2015	August 2, 2014			
		Balance	% of total	-	Balance	% of total	Balance	% of total		
Current	\$	2,377	94.7%	\$	2,134	93.4%	\$ 2,301	95.1%		
1 – 29 days delinquent		91	3.6%		103	4.5%	82	3.4%		
30 days or more delinquent:										
30 - 59 days delinquent		15	0.6%		16	0.7%	15	0.6%		
60 - 89 days delinquent		10	0.4%		10	0.5%	9	0.4%		
90 days or more delinquent		18	0.7%		21	0.9%	13	0.5%		
Total 30 days or more delinquent		43	1.7%		47	2.1%	37	1.5%		
Total credit card receivables	\$	2,511	100.0%	\$	2,284	100.0%	\$ 2,420	100.0%		
Receivables not accruing finance charges	\$	10		\$	13		\$ 11			
Receivables 90 days or more delinquent and s accruing finance charges	till	12			13		7			

We also evaluate credit quality using FICO credit scores. The following table illustrates the distribution of our credit card receivables "held for sale" and "held for investment" across FICO score ranges:

	August	1, 2015	January	31, 2015	August 2, 2014			
FICO Score Range <sup>1</sup>	 Balance	% of total	Balance	% of total	Balance	% of total		
801+	\$ 497	19.8%	\$ 369	16.2%	\$ 481	19.8%		
660 - 800	1,513	60.3%	1,435	62.8%	1,478	61.1%		
001 – 659	395	15.7%	392	17.1%	365	15.1%		
Other <sup>2</sup>	106	4.2%	88	3.9%	96	4.0%		
Total credit card receivables	\$ 2,511	100.0%	\$ 2,284	100.0%	\$ 2,420	100.0%		

<sup>&</sup>lt;sup>1</sup> Credit scores for our credit cardholders are updated at least every 90 days. Amounts listed in the table reflect the most recently obtained credit scores as of the dates indicated. <sup>2</sup> Other consists of amounts not yet posted to customers' accounts and receivables from customers for whom FICO scores are temporarily unavailable.

(Dollar and share amounts in millions except per share, per option and per unit amounts)
(Unaudited)

#### NOTE 5: DEBT AND CREDIT FACILITIES

#### Debt

A summary of our long-term debt is as follows:

	Aug	ust 1, 2015	January 31	1, 2015	Aug	gust 2, 2014
Secured						
Series 2011-1 Class A Notes, 2.28%, due October 2016	\$	325	\$	325	\$	325
Mortgage payable, 7.68%, due April 2020		33		36		39
Other		9		7		8
Total secured debt		367		368		372
Unsecured						
Net of unamortized discount:						
Senior notes, 6.25%, due January 2018		649		649		649
Senior notes, 4.75%, due May 2020		499		499		499
Senior notes, 4.00%, due October 2021		499		499		499
Senior debentures, 6.95%, due March 2028		300		300		300
Senior notes, 7.00%, due January 2038		146		146		146
Senior notes, 5.00%, due January 2044		599		598		596
Other		82		72		57
Total unsecured debt		2,774		2,763		2,746
Total long-term debt		3,141		3,131		3,118
Less: current portion		(333)		(8)		(7)
Total due beyond one year	\$	2,808	\$	3,123	\$	3,111

#### **Credit Facilities**

As of August 1, 2015, we had total short-term borrowing capacity available for general corporate purposes of \$800. In April 2015, we terminated our \$800 senior unsecured revolving credit facility that was scheduled to expire in March 2018. We replaced this with a five-year \$800 senior unsecured revolving credit facility ("revolver") that expires in April 2020, with an option to extend for an additional two years. Under the terms of our revolver, we pay a variable rate of interest and a commitment fee based on our debt rating. The revolver is available for working capital, capital expenditures and other general corporate purposes. As of August 1, 2015, we had no issuances outstanding under our commercial paper program and no borrowings outstanding under our revolver.

The revolver requires that we maintain an adjusted debt to earnings before interest, income taxes, depreciation, amortization and rent ("EBITDAR") leverage ratio of less than four times. As of August 1, 2015, we were in compliance with this covenant.

As a condition of the pending credit card portfolio transaction (see Note 2: Credit Card Receivable Transaction), we are required to defease the \$325 secured Series 2011-1 Class A Notes to provide the receivables free and clear. The \$325 has been reclassified from long-term debt to current portion of long-term debt during the second quarter of 2015, as we expect to defease the debt by the end of the year.

(Dollar and share amounts in millions except per share, per option and per unit amounts)
(Unaudited)

#### NOTE 6: FAIR VALUE MEASUREMENTS

We disclose our financial assets and liabilities that are measured at fair value in our Condensed Consolidated Balance Sheets by level within the fair value hierarchy as defined by applicable accounting standards:

- Level 1: Quoted market prices in active markets for identical assets or liabilities
- Level 2: Other observable market-based inputs or unobservable inputs that are corroborated by market data
- Level 3: Unobservable inputs that cannot be corroborated by market data that reflect the reporting entity's own assumptions

We did not have any financial assets or liabilities that were measured at fair value on a recurring basis as of August 1, 2015, January 31, 2015 and August 2, 2014.

## Financial Instruments Not Measured at Fair Value

Financial instruments not measured at fair value include cash and cash equivalents, accounts payable and long-term debt. Cash and cash equivalents and accounts payable approximate fair value due to their short-term nature.

We estimate the fair value of our long-term debt using quoted market prices of the same or similar issues and, as such, this is considered a Level 2 fair value measurement. The following table summarizes the carrying value and fair value estimate of our long-term debt, including current maturities:

	August 1, 2015	January 31, 2015	August 2, 2014
Carrying value of long-term debt <sup>1</sup>	\$ 3,141	\$ 3,131	\$ 3,118
Fair value of long-term debt	3,526	3,693	3,551

<sup>&</sup>lt;sup>1</sup> The carrying value of long-term debt includes the remaining unamortized adjustment from our previous effective fair value hedge.

#### Financial Instruments Measured at Fair Value on a Nonrecurring Basis

Our U.S. Visa and private label credit card receivables are "held for sale" and are recorded at the lower of cost (par) or fair value (see Note 2: Credit Card Receivable Transaction). We estimate the fair value of our credit card receivables "held for sale" based on a discounted cash flow model using estimates and assumptions regarding future credit card portfolio performance. This fair value estimate is primarily based on Level 3 inputs in the fair value hierarchy, including the discount rate, payment rate, credit losses, revenues and expenses. Based on comparable market participant capital structures in the banking and credit card industries, we used a 12.0% discount rate. Based on historical and expected portfolio performance, we used a monthly payment rate ranging from 6.4% to 32.6%, an annual credit loss rate ranging from 1.2% to 3.9%, annual revenues ranging from 6.0% to 16.9% of credit card receivables and annual expenses ranging from 2.3% to 10.0% of credit card receivables.

The estimated fair value of our credit card receivables "held for sale" was approximately 3% above par. This premium is solely associated with our credit card receivables "held for sale," does not encompass other terms and elements within our contract with TD and may not be representative of a gain or loss upon consummation of the transaction.

#### Non-financial Assets Measured at Fair Value on a Nonrecurring Basis

We measure certain non-financial assets at fair value on a nonrecurring basis, primarily goodwill and long-lived tangible and intangible assets, in connection with periodic evaluations for potential impairment. There were no material impairment charges for these assets for the six months ended August 1, 2015 and August 2, 2014. We estimate the fair value of goodwill and long-lived tangible and intangible assets using primarily unobservable inputs and, as such, these are considered Level 3 fair value measurements.

#### NOTE 7: COMMITMENTS AND CONTINGENT LIABILITIES

Plans for our Manhattan full-line store ultimately include owning a condominium interest in a mixed-use tower and leasing certain nearby properties. As of August 1, 2015, we had approximately \$125 of fee interest in land, which is expected to convert to the condominium interest once the store is constructed. We have committed to make future installment payments based on the developer meeting pre-established construction and development milestones. In the unlikely event that this project is not completed, the opening may be delayed and we may potentially be subject to future losses or capital commitments in order to complete construction or to monetize our investment in the land.

(Dollar and share amounts in millions except per share, per option and per unit amounts) (Unaudited)

#### **NOTE 8: SHAREHOLDERS' EQUITY**

In February 2013, our Board of Directors authorized a program to repurchase up to \$800 of our outstanding common stock, through March 1, 2015. There was \$73 of unused capacity upon program expiration. In September 2014, our Board of Directors authorized a program to repurchase up to \$1,000 of our outstanding common stock, through March 1, 2016. During the six months ended August 1, 2015, we repurchased 3.5 shares of our common stock for an aggregate purchase price of \$266 and had \$736 remaining in share repurchase capacity as of August 1, 2015. The actual number, price, manner and timing of future share repurchases, if any, will be subject to market and economic conditions and applicable Securities and Exchange Commission ("Commission") rules.

In August 2015, subsequent to quarter end, we declared a quarterly dividend of \$0.37 per share, payable in September 2015.

## NOTE 9: STOCK-BASED COMPENSATION

The following table summarizes our stock-based compensation expense:

		Quarte	r End	led	Six Months Ended			
	Au	gust 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014
Stock options	\$	10	\$	11	\$	19	\$	21
Acquisition-related stock compensation		4		_		9		1
Restricted stock units		6		4		10		6
Performance share units		_		1		_		_
Other		2		2		3		3
Total stock-based compensation expense, before income								
tax benefit		22		18		41		31
Income tax benefit		(7)		(7)		(13)		(11)
Total stock-based compensation expense, net of income tax benefit	\$	15	\$	11	\$	28	\$	20

The following table summarizes our grants:

			Six Months I	Ended		
	August	t 1, 2015		Augus	t 2, 2014	
	Granted	Weighted-average grant- Granted date fair value per unit		Granted	Weighted-average grant- date fair value per unit	
Stock options	1.7	\$	21	1.9	\$	16
Restricted stock units	0.4		78	0.5		62

(Dollar and share amounts in millions except per share, per option and per unit amounts) (Unaudited)

## NOTE 10: EARNINGS PER SHARE

The computation of earnings per share is as follows:

		Quarte	r End	led	Six Months Ended				
	Aug	gust 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014	
Net earnings	\$	211	\$	183	\$	339	\$	323	
Basic shares		189.4		189.6		190.0		189.7	
Dilutive effect of stock options and other		4.1		3.1		4.2		3.0	
Diluted shares		193.5		192.7		194.2		192.7	
Earnings per basic share	\$	1.11	\$	0.97	\$	1.78	\$	1.70	
Earnings per diluted share	\$	1.09	\$	0.95	\$	1.74	\$	1.68	
Anti-dilutive stock options and other		1.7		1.8		1.7		3.4	

Net sales

Credit card revenues

## NORDSTROM, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollar and share amounts in millions except per share, per option and per unit amounts) (Unaudited)

\$

Corporate/Other

(177) \$

Retail

3,775

\$

Retail

Business1

3,598

Credit

103

\$

Total

3,598

103

\$

## **NOTE 11: SEGMENT REPORTING**

Quarter Ended August 1, 2015

The following tables set forth information for our reportable segments:

Earnings (loss) before interest and income taxes Interest expense, net	384	(121)	263	114	377
Interest expense, net					311
	_	(27)	(27)	(5)	(32)
Earnings (loss) before income taxes	384	(148)	236	109	345
Goodwill	447	_	447	_	447
Assets <sup>2</sup>	5,369	1,529	6,898	2,802	9,700
Quarter Ended August 2, 2014					
Net sales	\$ 3,438	\$ (142)	\$ 3,296	\$ _	\$ 3,296
Credit card revenues	_	_	_	96	96
Earnings (loss) before interest and income taxes	367	(89)	278	53	331
Interest expense, net	_	(30)	(30)	(5)	(35)
Earnings (loss) before income taxes	367	(119)	248	48	296
Goodwill	175	_	175	_	175
Assets <sup>2</sup>	4,480	1,901	6,381	2,525	8,906
Six Months Ended August 1, 2015					
Net sales	\$ 6,966	\$ (252)	\$ 6,714	\$ _	\$ 6,714
Credit card revenues	_	_	_	202	202
Earnings (loss) before interest and income taxes	670	(209)	461	161	622
Interest expense, net	_	(55)	(55)	(10)	(65)
Earnings (loss) before income taxes	670	(264)	406	151	557
Goodwill	447	_	447	_	447
Assets <sup>2</sup>	5,369	1,529	6,898	2,802	9,700
Six Months Ended August 2, 2014					
Net sales	\$ 6,348	\$ (215)	\$ 6,133	\$ _	\$ 6,133
Credit card revenues	_	_	_	190	190
Earnings (loss) before interest and income taxes	677	(175)	502	94	596
Interest expense, net	_	(61)	(61)	(9)	(70)
Earnings (loss) before income taxes	677	(236)	441	85	526
Goodwill	175	_	175	_	175
Assets <sup>2</sup>	4,480	1,901	6,381	2,525	8,906

(Dollar and share amounts in millions except per share, per option and per unit amounts) (Unaudited)

The following table summarizes net sales within our reportable segments:

		Quarte	r Ended		Six Months Ended			
	Augu	st 1, 2015	Augu	ıst 2, 2014	Augu	ıst 1, 2015	Aug	gust 2, 2014
Nordstrom full-line stores - U.S.	\$	2,097	\$	2,074	\$	3,796	\$	3,757
Nordstrom.com		625		519		1,105		920
Nordstrom		2,722		2,593		4,901		4,677
Nordstrom Rack		857		759		1,688		1,500
Nordstromrack.com/HauteLook		117		78		234		155
Other retail <sup>1</sup>		79		8		143		16
Total Retail segment		3,775		3,438		6,966		6,348
Corporate/Other		(177)		(142)		(252)		(215)
Total net sales	\$	3,598	\$	3,296	\$	6,714	\$	6,133

<sup>&</sup>lt;sup>1</sup>Other retail includes Trunk Club, Nordstrom Canada full-line stores and Jeffrey boutiques.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Dollar and share amounts in millions except per share and per square foot amounts)

#### **CAUTIONARY STATEMENT**

Certain statements in this Quarterly Report on Form 10-Q contain or may suggest "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties, including, but not limited to, anticipated financial outlook for the fiscal year ending January 30, 2016, anticipated annual total and comparable sales rates, anticipated new store openings in existing, new and international markets, anticipated Return on Invested Capital and trends in our operations. Such statements are based upon the current beliefs and expectations of the company's management and are subject to significant risks and uncertainties. Actual future results may differ materially from historical results or current expectations depending upon factors including, but not limited to:

- successful execution of our customer strategy, including expansion into new domestic and international markets, acquisitions, investments in our stores and online, our ability to realize the anticipated benefits from growth initiatives and our ability to provide a seamless experience across all channels
- timely completion of construction associated with newly planned stores, relocations and remodels, all of which may be impacted by the financial health of third parties.
- our ability to manage the investment opportunities in our online business and our ability to manage related organizational changes,
- our ability to maintain relationships with our employees and to effectively attract, develop and retain our future leaders,
- effective inventory management, disruptions in our supply chain and our ability to control costs,
- the impact of any systems failures, cybersecurity and/or security breaches, including any security breach of our systems or those of a third-party provider that results in the theft, transfer or unauthorized disclosure of customer, employee or company information or compliance with information security and privacy laws and regulations in the event of such an incident,
- successful execution of our information technology strategy,
- our ability to effectively utilize data in strategic planning and decision making,
- efficient and proper allocation of our capital resources,
- our ability to successfully close the U.S. Visa and private label credit card portfolio transaction,
- our ability to safeguard our reputation and maintain our vendor relationships,
- · the impact of economic and market conditions and the resultant impact on consumer spending patterns,
- our ability to respond to the business environment, fashion trends and consumer preferences, including changing expectations of service and experience in stores and online,
- the effectiveness of planned advertising, marketing and promotional campaigns in the highly competitive retail industry,
- weather conditions, natural disasters, health hazards, national security or other market disruptions, or the prospects of these events and the resulting impact on consumer spending patterns,
- our compliance with applicable banking-related laws and regulations impacting our ability to extend credit to our customers, employment laws and
  regulations, certain international laws and regulations, other laws and regulations applicable to us, including the outcome of claims and litigation and
  resolution of tax matters, and ethical standards,
- impact of the current regulatory environment and financial system and health care reforms,
- compliance with debt covenants, availability and cost of credit, changes in interest rates, debt repayment patterns, personal bankruptcies and bad debt write-offs, and
- the timing, price, manner and amounts of share repurchases by the company, if any, or any share issuances by the company, including issuances associated with option exercises or other matters.

These and other factors, including those factors described in Part I, "Item 1A. Risk Factors" in our 2014 Annual Report on Form 10-K could affect our financial results and cause actual results to differ materially from any forward-looking information we may provide. We undertake no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **OVERVIEW**

With our customer at the center of our strategy, we're focused on delivering a seamless customer experience by linking our businesses through service and experience, product and capabilities. This is important because we know when customers engage with us across multiple touch points, their lifetime value and spend increase significantly.

Our second quarter performance reflected continued execution of our strategy. We achieved 9.2% sales growth, marking the fourth consecutive quarter of high single-digit increases. Our top-line strength combined with expense and inventory discipline helped us deliver a successful quarter. Key contributors to our growth in the second quarter include:

- The Anniversary Sale, which is our largest event of the year, contributed to our top-line strength and achieved our expectations.
- Our growth investments, including our entry into Canada, the acquisition of Trunk Club and the Nordstromrack.com launch, collectively added over \$100 to our top line, driving over one-third of our net sales growth.
- Nordstrom Rack generated a net sales increase of 13%, which represented the 26th consecutive quarter of double-digit growth.
- Our combined full-line and Nordstrom.com business delivered a 4.8% comparable sales increase, reflecting ongoing strength in our existing business and continued trends over the past year.

We consider full-line stores to be the core of our brand, providing our customers with the high level of service they expect. In the third quarter, we plan to open a flagship store in Vancouver, B.C., which is expected to be one of our largest volume stores. In the U.S., we will open two full-line stores (Minneapolis and Milwaukee) and relocate a store in Los Angeles.

Growth of Nordstrom Rack is a key element of our strategy, representing our biggest source of new customers and an entry point to the Nordstrom brand. We are on track with our accelerated store growth, with 16 openings planned in the third quarter, for a total of 194 stores by the end of the year.

Roughly a year ago, we acquired Trunk Club, a personalized clothing service for men. Trunk Club stylists have collaborated with our buying teams to pilot Trunk Club's service to women, with a full launch expected in September. We're excited about the shared synergies, similar to our experience with the launch of Nordstromrack.com last spring, when we combined HauteLook's e-commerce talent with Nordstrom Rack's merchant expertise.

Mobile is an important enabler of convenience for our customers. To evolve with our customers' rapidly changing expectations, we're rolling out new features at a rate three times faster than last year. In addition to our ongoing mobile enhancements, we launched a unique text-to-buy feature for our salespeople, enabling customers to buy product via text.

We are creating excitement and attracting new customers through our differentiated merchandise offerings. In particular, we're having success in our younger customer-focused departments, which are now among our fastest growing categories. As recent examples, we are expanding Topshop, Madewell and Brandy Melville to more doors this year.

We are confident in our ability to execute our customer strategy and continue to leverage capabilities across channels to serve customers on their terms. We believe our investments in our customer strategy will help us deliver top-tier total shareholder returns through high single-digit total sales growth and midteens Return on Invested Capital.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### RESULTS OF OPERATIONS

Our reportable segments are Retail and Credit. Our Retail segment includes our Nordstrom branded full-line stores and online store, Nordstrom Rack stores, Nordstromrack.com/HauteLook, Trunk Club, Jeffrey and our Last Chance clearance store. For purposes of discussion and analysis of our results of operations of our Retail Business, we combine our Retail segment results with revenues and expenses in the "Corporate/Other" column of Note 11: Segment Reporting (collectively, the "Retail Business"). We analyze our results of operations through earnings before interest and income taxes for our Retail Business and Credit, while interest expense and income taxes are discussed on a total company basis.

#### **Retail Business**

#### **Summary**

The following table summarizes the results of our Retail Business:

	Quarter Ended										
		August	1, 2015		August 2	2, 2014					
	Amount		% of net sales <sup>1</sup>		Amount	% of net sales <sup>1</sup>					
Net sales	\$	3,598	100.0%	\$	3,296	100.0%					
Cost of sales and related buying and occupancy costs		(2,326)	(64.6%)		(2,129)	(64.6%)					
Gross profit		1,272	35.4%		1,167	35.4%					
Selling, general and administrative expenses		(999)	(27.8%)		(889)	(27.0%)					
Other loss		(10)	(0.3%)		_	_					

7.3%

278

8.5%

263

	Six Months Ended										
		August 1	, 2015	August 2, 2014							
	Amount		% of net sales <sup>1</sup>		Amount	% of net sales <sup>1</sup>					
Net sales	\$	6,714	100.0%	\$	6,133	100.0%					
Cost of sales and related buying and occupancy											
costs		(4,323)	(64.4%)		(3,949)	(64.4%)					
Gross profit		2,391	35.6%		2,184	35.6%					
Selling, general and administrative expenses		(1,920)	(28.6%)		(1,682)	(27.4%)					
Other loss		(10)	(0.1%)		_	_					
Earnings before interest and income taxes	\$	461	6.9%	\$	502	8.2%					

 $<sup>^{\</sup>rm l}$  Subtotals and totals may not foot due to rounding.

Earnings before interest and income taxes

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Retail Business Net Sales**

In our ongoing effort to enhance the customer experience, we are focused on providing customers with a seamless experience across our channels. While our customers may engage with us through multiple channels, we know they value the overall Nordstrom brand experience and view us simply as Nordstrom, which is ultimately how we view our business. To provide additional transparency into our net sales by channel, we present the following summary of our Retail Business:

		Quart		Six Months Ended				
	Au	gust 1, 2015	Au	igust 2, 2014	Au	gust 1, 2015	A	ugust 2, 2014
Net sales by channel:								
Nordstrom full-line stores - U.S.	\$	2,097	\$	2,074	\$	3,796	\$	3,757
Nordstrom.com		625		519		1,105		920
Nordstrom		2,722		2,593		4,901		4,677
Nordstrom Rack		857		759		1,688		1,500
Nordstromrack.com/HauteLook		117		78		234		155
Other retail <sup>1</sup>		79		8		143		16
Retail segment		3,775		3,438		6,966		6,348
Corporate/Other		(177)		(142)		(252)		(215)
Total net sales	\$	3,598	\$	3,296	\$	6,714	\$	6,133
Net sales increase		9.2%		6.2%		9.5%		6.4%
Comparable sales increase (decrease) by chan	mel:2							
Nordstrom full-line stores - U.S.		0.8%		(1.2%)		0.7%		(1.5%)
Nordstrom.com		20.4%		22.0%		20.1%		26.6%
Nordstrom		4.8%		2.7%		4.5%		3.0%
Nordstrom Rack		1.7%		4.0%		0.8%		5.2%
Nordstromrack.com/HauteLook		49.6%		14.9%		50.4%		12.6%
Total company		4.9%		3.3%		4.6%		3.6%
Sales per square foot: <sup>3</sup>								
Total sales per square foot	\$	131	\$	125	\$	245	\$	233
4-wall sales per square foot		109		107		204		201
U.S. full-line sales per square foot		102		100		185		182
Nordstrom Rack sales per square foot		129		133		259		269

<sup>1</sup>Other retail includes Trunk Club, Nordstrom Canada full-line stores and Jeffrey boutiques.

Total company net sales increased 9.2% for the quarter and 9.5% for the six months ended August 1, 2015, compared with the same periods in 2014. During the six months ended August 1, 2015, we opened two full-line stores and 11 Nordstrom Rack stores, including one Nordstrom Rack in the second quarter of 2015. Overall comparable sales increased 4.9% for the quarter and 4.6% for the six months ended August 1, 2015, driven by growth in our Nordstrom business.

<sup>&</sup>lt;sup>2</sup>Comparable sales include sales from stores that have been open at least one full year at the beginning of the year. We also include sales from our online channels (Nordstrom.com and Nordstromrack.com/HauteLook) in comparable sales because of the integration with our stores.

<sup>&</sup>lt;sup>3</sup> Sales per square foot is calculated as net sales divided by weighted-average square footage. Weighted-average square footage includes a percentage of year-end square footage for new stores equal to the percentage of the year during which they were open. 4-wall sales per square foot is calculated as sales for our Nordstrom U.S. full-line stores, Nordstrom Rack stores, Jeffrey boutiques, Nordstrom Canada full-line stores, Last Chance and Trunk Club clubhouses divided by their weighted-average square footage.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

Nordstrom net sales, which consists of U.S. full-line and Nordstrom.com businesses, increased to \$2,722, or 5.0%, for the second quarter of 2015 and to \$4,901, or 4.8%, for the six months ended August 1, 2015, compared with the same periods in 2014. These increases reflected continued momentum in Nordstrom.com and ongoing improvement in sales trends at our full-line stores. Both the number of items sold and the average selling price increased on a comparable basis for the quarter and six months ended August 1, 2015. Top-performing merchandise categories for the quarter and six months ended August 1, 2015 were Women's Apparel and Cosmetics.

U.S. full-line stores' comparable sales increased 0.8% for the quarter and 0.7% for the six months ended August 1, 2015, compared with the same periods in 2014. The top-performing geographic regions for full-line stores for the quarter ended August 1, 2015 were the Southwest and Southeast, while the top-performing geographic regions for the six months ended August 1, 2015 were the Northwest and Southwest.

Our online channels continued to experience outsized growth, driven by increased merchandise selection. Nordstrom.com net sales increased 20% in both the quarter and six months ended August 1, 2015. Nordstromrack.com/HauteLook net sales increased 50% in both the second quarter of 2015 and the six months ended August 1, 2015.

Nordstrom Rack net sales increased \$98, or 13%, for the quarter and \$188, or 13%, for the six months ended August 1, 2015, compared with the same periods in 2014. Nordstrom Rack comparable sales increased 1.7% for the quarter and 0.8% for the six months ended August 1, 2015. The average selling price increased, while the number of items sold decreased on a comparable basis for the quarter and six months ended August 1, 2015. Top-performing merchandise categories for the second quarter of 2015 included Shoes and Specialized, while the top-performing merchandise categories for the six months ended August 1, 2015 were Shoes and Cosmetics. Nordstrom Rack sales per square foot decreased 2.9% for the second quarter and 3.8% for the six months ended August 1, 2015 primarily due to new store openings.

#### **Retail Business Gross Profit**

The following table summarizes the Retail Business gross profit:

		Quarte	r Ende	ed	Six Months Ended					
	Aug	gust 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014		
Retail gross profit <sup>1</sup>	\$	1,272	\$	1,167	\$	2,391	\$	2,184		
Retail gross profit as a % of net sales		35.4%		35.4%		35.6%		35.6%		
						August 1, 2015		August 2, 2014		
Ending inventory per square foot					\$	72.72	\$	68.27		
Inventory turnover rate <sup>2</sup>						4.49		4.83		

<sup>&</sup>lt;sup>1</sup>Retailers do not uniformly record the costs of buying and occupancy and supply chain operations (freight, purchasing, receiving, distribution, fulfillment, etc.) between gross profit and selling, general and administrative expenses. As such, our gross profit and selling, general and administrative expenses and rates may not be comparable to other retailers' expenses and rates.

Our Retail gross profit rate was flat for the quarter and six months ended August 1, 2015. Our Retail gross profit increased \$105 for the second quarter of 2015 and \$207 for the six months ended August 1, 2015, compared with the same periods in 2014, due primarily to increased sales, partially offset by Nordstrom Rack's continued store expansion.

<sup>&</sup>lt;sup>2</sup>Inventory turnover rate is calculated as the trailing 12-months' cost of sales and related buying and occupancy costs (for all segments) divided by the trailing 4-quarter average inventory. Retailers do not uniformly calculate inventory turnover as buying and occupancy costs may be included in selling, general and administrative expenses. As such, our inventory turnover rates may not be comparable to other retailers' rates.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

Our inventory turnover rate decreased to 4.49 times for the trailing 12-months ended August 1, 2015, from 4.83 times for the same period in 2014, due to planned inventory growth. The increase in ending inventory per square foot was due to planned growth across all channels. As we continue to grow our online channels, we expect increases in inventory without corresponding increases in square footage.

Ending inventory includes pack and hold inventory of \$199 and \$211 on August 1, 2015 and August 2, 2014, which represents strategic purchases of merchandise for upcoming selling seasons.

#### Retail Business Selling, General and Administrative Expenses

Retail Business selling, general and administrative expenses ("Retail SG&A") are summarized in the following table:

		Quarter Ended			Six Months Ended			
		August 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014
Selling, general and administrative expenses	\$	999	\$	889	\$	1,920	\$	1,682
Selling, general and administrative expenses as a % of ne sales	t	27.8%		27.0%		28.6%		27.4%

Our Retail SG&A rate increased 82 basis points for the quarter and 118 basis points for the six months ended August 1, 2015, reflecting planned growth initiatives related to Trunk Club and Canada and higher fulfillment costs associated with online growth. Retail SG&A increased \$110 for the quarter and \$238 for the six months ended August 1, 2015 primarily due to planned growth initiatives related to Trunk Club and Canada and an increase in sales.

#### Other Loss

Other loss of \$10 for the quarter and six months ended August 1, 2015 was due to impairment of an equity method investment as we determined it was no longer recoverable.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

## **Credit Segment**

#### Summary

The table below provides a detailed view of the operational results of our Credit segment, consistent with Note 11: Segment Reporting. In order to better reflect the economic contribution of our credit and debit card program, intercompany merchant fees are also included in the table below, which represent the estimated costs that would be incurred if our cardholders used third-party cards instead of ours.

We reached an agreement in May 2015 to sell substantially all of our U.S. Visa and private label credit card portfolio. These receivables are now classified as "held for sale" (see Note 2: Credit Card Receivable Transaction).

Interest expense at the Credit segment is equal to the amount of interest related to securitized debt plus an amount assigned to the Credit segment in proportion to the estimated debt and equity needed to fund our credit card receivables. Based on our research, debt as a percentage of credit card receivables for other credit card companies ranges from 70% to 90%. As such, we believe a mix of 80% debt and 20% equity is appropriate, and therefore assign interest expense to the Credit segment as if it carried debt of up to 80% of the credit card receivables.

	Quarter Ended						
	August	t 1, 2015		t 2, 2014			
	 Amount	Annualized % of average credit card receivables <sup>1</sup>		Amount	Annualized % of average credit card receivables <sup>1</sup>		
Credit card revenues	\$ 103	18.5%	\$	96	18.1%		
Credit expenses	(50)	(9.0%)		(43)	(8.3%)		
Credit transaction, net	61	10.9%		_	_		
Earnings before interest and income taxes <sup>2</sup>	114	20.5%		53	9.8%		
Interest expense	(5)	(0.9%)		(5)	(0.9%)		
Intercompany merchant fees	34	6.2%		31	5.8%		
Credit segment contribution, before income taxes	\$ 143	25.8%	\$	79	14.8%		
Credit and debit card volume <sup>3</sup> :							
Outside	\$ 1,097		\$	1,095			
Inside	1,730			1,571			
Total volume	\$ 2,827		\$	2,666			
Average credit card receivables	\$ 2,219		\$	2,132			

<sup>&</sup>lt;sup>1</sup> Subtotals and totals may not foot due to rounding.

<sup>&</sup>lt;sup>2</sup> As presented in Note 11: Segment Reporting.

<sup>&</sup>lt;sup>3</sup> Volume represents sales plus applicable taxes.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

Civ	Mon	the	End	hal
SIX	VIAL	me	B.DO	ea

	August 1, 2015				August 2, 2014					
	Annualized % of average credit card Amount receivables <sup>1</sup>			Amount	Annualized %  of average credit card  receivables <sup>1</sup>					
Credit card revenues	\$	202	18.6%	\$	190	18.2%				
Credit expenses		(102)	(9.3%)		(96)	(9.3%)				
Credit transaction, net		61	5.6%		_	_				
Earnings before interest and income taxes <sup>2</sup>		161	14.8%		94	9.0%				
Interest expense		(10)	(0.9%)		(9)	(0.9%)				
Intercompany merchant fees		60	5.5%		54	5.2%				
Credit segment contribution, before income taxes	\$	211	19.4%	\$	139	13.3%				
Credit and debit card volume <sup>3</sup> :										
Outside	\$	2,150		\$	2,146					
Inside		2,999			2,719					
Total volume	\$	5,149		\$	4,865					
Average credit card receivables	\$	2,177		\$	2,089					

<sup>&</sup>lt;sup>1</sup> Subtotals and totals may not foot due to rounding.

#### **Credit Card Revenues**

The following is a summary of our Credit card revenues:

		Quarter Ended			Six Months Ended			
	Augus	t 1, 2015	Augus	st 2, 2014	Augu	st 1, 2015	A	August 2, 2014
Finance charge revenue	\$	64	\$	61	\$	128	\$	122
Interchange – third-party		23		22		44		44
Late fees and other revenue		16		13		30		24
Total Credit card revenues	\$	103	\$	96	\$	202	\$	190

Credit card revenues include finance charges, interchange fees, late fees and other revenue. Finance charges represent interest earned on unpaid balances while interchange fees are earned from the use of Nordstrom Visa credit cards at merchants outside of Nordstrom. Late fees are assessed when a credit card account becomes past due. Credit card revenues are recorded net of estimated uncollectible finance charges and fees.

Credit card revenues increased \$7 for the quarter and \$12 for the six months ended August 1, 2015, compared with the same periods in the prior year, primarily due to a 6.0% increase in total volume for the quarter and 5.8% increase for the six months ended August 1, 2015.

## **Credit Expenses**

Credit expenses are summarized in the following table:

	Quarter Ended			Six Months Ended				
		August 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014
Operational expenses	\$	39	\$	35	\$	79	\$	72
Bad debt expense		10		7		20		22
Occupancy expenses		1		1		3		2
<b>Total Credit expenses</b>	\$	50	\$	43	\$	102	\$	96

<sup>&</sup>lt;sup>2</sup> As presented in Note 11: Segment Reporting. <sup>3</sup> Volume represents sales plus applicable taxes.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

Total Credit expenses increased \$7 for the quarter and \$6 for the six months ended August 1, 2015, compared with the same periods in the prior year, due to reduced bad debt expense for the 2014 periods, resulting from recoveries on the sale of bad debt during the second quarter of 2014, and higher operational costs related to increased credit volume. Partially offsetting these increases was a reduction of our allowance for credit losses by \$5 during the quarter ended August 1, 2015, prior to the reclassification of our U.S. Visa and private label receivables as "held for sale".

#### Credit Transaction, Net

Credit transaction, net of \$61 for the quarter and six months ended August 1, 2015 is primarily due to the reversal of the allowance for credit losses on the U.S. Visa and private label receivables reclassified as "held for sale" related to our pending credit transaction (see Note 2: Credit Card Receivable Transaction).

#### Allowance for Credit Losses and Credit Trends

We consider a credit card account delinquent if the minimum payment is not received by the payment due date. Our aging method is based on the number of completed billing cycles during which the customer has failed to make a minimum payment. During the third quarter of 2014, we modified our write-off policy from 150 days past due to 180 days past due to better align with industry practice.

As our U.S. Visa and private label receivables have been reclassified as "held for sale," the allowance for credit losses on these receivables has been reversed as of August 1, 2015. Activity in the allowance for credit losses is as follows:

Six Months Ended

**Quarter Ended** 

		<b>C</b>							
	Au	gust 1, 2015	Au	igust 2, 2014		August 1, 2015		August 2, 2014	
Allowance at beginning of period	\$	70	\$	80	\$	75	\$	80	
Bad debt expense		10		7		20		22	
Write-offs		(18)		(19)		(38)		(38)	
Recoveries		3		12		8		16	
Reversal of allowance on receivables held for sale		(64)		_		(64)		_	
Allowance at end of period	\$	1	\$	80	\$	1	\$	80	
Annualized net write-offs as a % of average credit card receivables		2.7%		1.4%		2.7%		2.1%	
						August 1, 2015		August 2, 2014	
30 days or more delinquent as a $%$ of ending credit card receivables					·	1.7%		1.5%	
Allowance as a % of ending credit card receivables	1					N/A		3.3%	

<sup>&</sup>lt;sup>1</sup> As the Company's receivables are now classified as "held for sale" and recorded at the lower of cost (par) or fair value, this metric is no longer meaningful as of August 1, 2015.

#### **Intercompany Merchant Fees**

Intercompany merchant fees represent the estimated costs that would be incurred if our cardholders used third-party cards in our Nordstrom stores and online. This estimate increased to \$34 for the quarter ended August 1, 2015 from \$31 for the same period in 2014, and increased to \$60 for the six months ended August 1, 2015 from \$54 for the same period in 2014. These changes were primarily driven by the increased use of our credit and debit cards in store and online, as reflected by an increase in inside volume as a percent of total volume to 61% in the second quarter of 2015 from 59% in the second quarter of 2014, and 58% for the six months ended August 1, 2015 from 56% for the six months ended August 2, 2014.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

## **Total Company Results**

#### Interest Expense, Net

Interest expense, net was \$32 for the second quarter and \$65 for the six months ended August 1, 2015, compared with \$35 for the second quarter and \$70 for the six months ended August 2, 2014. The decreases are primarily due to increased capitalized interest resulting from growth-related initiatives.

#### **Income Tax Expense**

Income tax expense is summarized in the following table:

		Quarter Ended			Six Months Ended			
	Augu	st 1, 2015		August 2, 2014		August 1, 2015		August 2, 2014
Income tax expense	\$	134	\$	113	\$	218	\$	203
Effective tax rate		38.9%		38.0%		39.2%		38.6%

The effective tax rate for the quarter and six months ended August 1, 2015 increased compared with the same periods in 2014, primarily due to changes in our estimated state tax reserves and non-deductible acquisition-related expenses in 2015.

#### Fiscal Year 2015 Outlook

The Company updated its annual earnings per diluted share expectations, incorporating second quarter results, including the impact of reclassifying the receivables as "held for sale" associated with the pending credit card transaction and share repurchases in the second quarter. Our expectations for fiscal 2015 are as follows:

	Prior Outlook	Current Outlook, excluding Credit transaction and other, net	Current Outlook
Net sales increase (percent)	7 to 9	8.5 to 9.5	8.5 to 9.5
Comparable sales increase (percent)	2 to 4	3.5 to 4.5	3.5 to 4.5
Gross profit % (basis points)	5 to 15 decrease	5 decrease to 5 increase	5 decrease to 5 increase
Selling, general and administrative expenses % (basis points)	55 to 65 increase	65 to 75 increase	65 to 75 increase
Credit transaction and other, net			\$51 EBIT increase
Earnings per diluted share (excluding the impact of any future share repurchases)	\$3.65 to \$3.80	\$3.70 to \$3.80	\$3.85 to \$3.95

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### Return on Invested Capital ("ROIC") (Non-GAAP financial measure)

We believe ROIC is a useful financial measure for investors in evaluating the efficiency and effectiveness of our use of capital and believe ROIC is an important component of shareholders' return over the long term. In addition, we incorporate ROIC in our executive incentive compensation measures. For the 12 fiscal months ended August 1, 2015, our ROIC decreased to 11.9% compared with 13.2% for the 12 fiscal months ended August 2, 2014, primarily due to the acquisition of Trunk Club in addition to ongoing store expansion and increased technology investments.

ROIC is not a measure of financial performance under generally accepted accounting principles ("GAAP") and should be considered in addition to, and not as a substitute for, return on assets, net earnings, total assets or other financial measures prepared in accordance with GAAP. Our method of determining non-GAAP financial measures may differ from other companies' methods and therefore may not be comparable to those used by other companies. The financial measure calculated under GAAP which is most directly comparable to ROIC is return on assets. The following is a reconciliation of the components of ROIC and return on assets:

		12 Fiscal months ended				
	Aug	ust 1, 2015	A	ugust 2, 2014		
Net earnings	\$	736	\$	727		
Add: income tax expense		481		453		
Add: interest expense		133		156		
Earnings before interest and income tax expense		1,350		1,336		
Add: rent expense		154		133		
Less: estimated depreciation on capitalized operating leases <sup>1</sup>		(83)		(71)		
Less: credit transaction and other, net		(51)		_		
Net operating profit		1,370		1,398		
Less: estimated income tax expense <sup>2</sup>		(542)		(536)		
Net operating profit after tax	\$	828	\$	862		
Average total assets <sup>3</sup>	\$	9,275	\$	8,618		
Less: average non-interest-bearing current liabilities <sup>4</sup>		(2,892)		(2,577)		
Less: average deferred property incentives <sup>3</sup>		(521)		(495)		
Add: average estimated asset base of capitalized operating leases <sup>5</sup>		1,117		1,005		
Average invested capital	\$	6,979	\$	6,551		
			-			
Return on assets		7.9%		8.4%		
ROIC		11.9%		13.2%		

<sup>&</sup>lt;sup>1</sup> Capitalized operating leases is our best estimate of the asset base we would record for our leases that are classified as operating if they had met the criteria for a capital lease or we had purchased the property. Asset base is calculated as described in footnote 5 below.

<sup>&</sup>lt;sup>2</sup> Based upon our effective tax rate multiplied by the net operating profit for the 12 fiscal months ended August 1, 2015 and August 2, 2014.

<sup>&</sup>lt;sup>3</sup> Based upon the trailing 12-month average.

<sup>&</sup>lt;sup>4</sup> Based upon the trailing 12-month average for accounts payable, accrued salaries, wages and related benefits and other current liabilities.

Sased upon the trailing 12-month average of the monthly asset base. The asset base for each month is calculated as the trailing 12 months of rent expense multiplied by eight. The multiple of eight times rent expense is a commonly used method of estimating the asset base we would record for our capitalized operating leases described in footnote 1.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### LIQUIDITY AND CAPITAL RESOURCES

We strive to maintain a level of liquidity sufficient to allow us to cover our seasonal cash needs and to maintain appropriate levels of short-term borrowings. We believe that our operating cash flows, available credit facilities and potential future borrowings are sufficient to finance our cash requirements for the next 12 months and beyond.

Over the long term, we manage our cash and capital structure to maximize shareholder return, maintain our financial position, manage refinancing risk and allow flexibility for strategic initiatives. We regularly assess our debt and leverage levels, capital expenditure requirements, debt service payments, dividend payouts, potential share repurchases and other future investments. We believe that as of August 1, 2015, our existing cash and cash equivalents on-hand of \$423, available credit facilities of \$800 and potential future operating cash flows and borrowings will be sufficient to fund these scheduled future payments and potential long-term initiatives. Further, the pending credit card transaction is expected to close by the end of the year, which will result in additional cash flows. We expect to receive approximately \$1.8 billion, net of transaction costs and \$325 in debt reduction. We are currently evaluating our plans for the use of proceeds and are committing to maintaining our capital structure using a balanced approach.

For the six months ended August 1, 2015, cash and cash equivalents decreased by \$404 to \$423, primarily due to payments for capital expenditures of \$521 and repurchases of common stock of \$267, partially offset by cash provided by operations of \$415.

#### **Operating Activities**

Net cash provided by operating activities increased \$46 for the six months ended August 1, 2015, compared with the same period in 2014, primarily due to an increase in property incentives collected.

#### **Investing Activities**

Net cash used in investing activities was \$581 for the six months ended August 1, 2015, compared with net cash used of \$462 for the same period in 2014. The increase relates to capital expenditures made to support our customer strategy, including new stores, remodels and investments in technology.

#### **Financing Activities**

Net cash used in financing activities was \$238 for the six months ended August 1, 2015, compared with \$329 for the same period in 2014, primarily due to decreased share repurchase activity in the current year. During the six months ended August 1, 2015, we made payments of \$267 for repurchases of our common stock, compared with \$326 for the same period in 2014.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### Free Cash Flow (Non-GAAP financial measure)

Free Cash Flow is one of our key liquidity measures, and when used in conjunction with GAAP measures, provides investors with a meaningful analysis of our ability to generate cash from our business. For the six months ended August 1, 2015, Free Cash Flow decreased to \$(263) compared with \$(194) for the six months ended August 2, 2014, primarily due to increased capital expenditures related to new store openings and increased investments in technology.

Free Cash Flow is not a measure of financial performance under GAAP and should be considered in addition to, and not as a substitute for, operating cash flows or other financial measures prepared in accordance with GAAP. Our method of determining non-GAAP financial measures may differ from other companies' methods and therefore may not be comparable to those used by other companies. The financial measure calculated under GAAP which is most directly comparable to Free Cash Flow is net cash provided by operating activities. The following is a reconciliation of net cash provided by operating activities to Free Cash Flow:

	Six	Six Months Ended		
	August 1, 2015		Augu	ıst 2, 2014
Net cash provided by operating activities	\$	115	\$	369
Less: capital expenditures	(	521)		(376)
Less: cash dividends paid	(	42)		(125)
Less: change in credit card receivables originated at third parties		(64)		(77)
Add: increase in cash book overdrafts		49		15
Free Cash Flow	\$ (	263)	S	(194)
Net cash used in investing activities	\$	81)	\$	(462)
Net cash used in financing activities	(	238)		(329)

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Credit Capacity and Commitments**

As of August 1, 2015, we had total short-term borrowing capacity available for general corporate purposes of \$800. In April 2015, we terminated our \$800 senior unsecured revolving credit facility that was scheduled to expire in March 2018. We replaced this with a five-year \$800 senior unsecured revolving credit facility ("revolver") that expires in April 2020, with an option to extend for an additional two years. Under the terms of our revolver, we pay a variable rate of interest and a commitment fee based on our debt rating. The revolver is available for working capital, capital expenditures and other general corporate purposes. As of August 1, 2015, we had no issuances outstanding under our commercial paper program and no borrowings outstanding under our revolver.

As a condition of the pending credit card portfolio transaction (see Note 2: Credit Card Receivable Transaction), we are required to defease the \$325 secured Series 2011-1 Class A Notes to provide the receivables free and clear. The \$325 has been reclassified from long-term debt to current portion of long-term debt during the second quarter of 2015, as we expect to defease the debt by the end of the year.

#### **Impact of Credit Ratings**

Under the terms of our revolver, any borrowings we may enter into will accrue interest for Euro-Dollar Rate Loans at a floating base rate tied to LIBOR, for Canadian Dealer Offer Rate Loans at a floating rate tied to CDOR, and for Base Rate Loans at the highest of: (i) the Euro-Dollar rate plus 100 basis points, (ii) the federal funds rate plus 50 basis points and (iii) the prime rate.

The rate depends upon the type of borrowing incurred, plus in each case an applicable margin. This applicable margin varies depending upon the credit ratings assigned to our long-term unsecured debt. At the time of this report, our long-term unsecured debt ratings, outlook and resulting applicable margin were as follows:

	Credit	
	Ratings	Outlook
Moody's	Baa1	Stable
Standard & Poor's	A-	Stable

	Base Interest Rate	Applicable Margin
Euro-Dollar Rate Loan	LIBOR	0.91%
Canadian Dealer Offer Rate Loan	CDOR	0.91%
Base Rate Loan	various	_

Should the ratings assigned to our long-term unsecured debt improve, the applicable margin associated with any such borrowings may decrease, resulting in a slightly lower borrowing cost under this facility. Should the ratings assigned to our long-term unsecured debt worsen, the applicable margin associated with our borrowings may increase, resulting in a slightly higher borrowing cost under this facility.

#### Debt Covenant

The revolver requires that we maintain an adjusted debt to earnings before interest, income taxes, depreciation, amortization and rent ("EBITDAR") leverage ratio of less than four times (see the following additional discussion of Adjusted Debt to EBITDAR). As of August 1, 2015, we were in compliance with this covenant.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### Adjusted Debt to EBITDAR (Non-GAAP financial measure)

Adjusted Debt to EBITDAR is one of our key financial metrics, and we believe that our debt levels are best analyzed using this measure. Our goal is to manage debt levels to maintain an investment-grade credit rating and operate with an efficient capital structure. In evaluating our debt levels, this measure provides a reflection of our credit worthiness that could impact our credit rating and borrowing costs. We also have a debt covenant that requires an adjusted debt to EBITDAR leverage ratio of less than four times. As of August 1, 2015 and August 2, 2014, our Adjusted Debt to EBITDAR was 2.1.

Adjusted Debt to EBITDAR is not a measure of financial performance under GAAP and should be considered in addition to, and not as a substitute for, debt to net earnings, net earnings, debt or other financial measures prepared in accordance with GAAP. Our method of determining non-GAAP financial measures may differ from other companies' methods and therefore may not be comparable to those used by other companies. The financial measure calculated under GAAP which is most directly comparable to Adjusted Debt to EBITDAR is debt to net earnings. The following is a reconciliation of the components of Adjusted Debt to EBITDAR and debt to net earnings:

	2015		<b>2014</b> <sup>1</sup>
Debt	<u>\$</u>	3,141	\$ 3,118
Add: estimated capitalized operating lease liability <sup>2</sup>		1,231	1,060
Less: fair value hedge adjustment included in long-term debt		(30)	(42)
Adjusted Debt	\$	4,342	\$ 4,136
Net earnings	\$	736	\$ 727
Add: income tax expense		481	453
Add: interest expense, net		133	155
Earnings before interest and income taxes		1,350	 1,335
Add: depreciation and amortization expenses		541	478
Add: rent expense		154	133
Add: non-cash acquisition-related charges		16	5
EBITDAR	\$	2,061	\$ 1,951
Debt to Net Earnings		4.3	4.3
Adjusted Debt to EBITDAR		2.1	2.1

The components of Adjusted Debt are as of August 1, 2015 and August 2, 2014, while the components of EBITDAR are for the 12 months ended August 1, 2015 and August 2, 2014.

<sup>&</sup>lt;sup>2</sup> Based upon the estimated lease liability as of the end of the period, calculated as the trailing 12 months of rent expense multiplied by eight. The multiple of eight times rent expense is a commonly used method of estimating the debt we would record for our leases that are classified as operating if they had met the criteria for a capital lease or we had purchased the property.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We discussed our interest rate risk and our foreign currency exchange risk in Part II, "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our 2014 Annual Report on Form 10-K filed with the Commission on March 16, 2015. There have been no material changes to these risks since that time.

#### Item 4. Controls and Procedures.

#### **Disclosure Controls and Procedures**

On May 4, 2015, the Company filed a Form 8-K announcing the appointment of Blake Nordstrom, Pete Nordstrom and Erik Nordstrom as co-presidents of Nordstrom, Inc. The three executives retained their current roles and responsibilities following that appointment. In light of those individual responsibilities, Blake Nordstrom continues to serve as the Company's principal executive officer for purposes of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Company's Executive Vice President and Chief Financial Officer is the Company's principal financial officer for purposes of the Exchange Act.

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company performed an evaluation under the supervision and with the participation of management, including our principal executive officer and principal financial officer, of the design and effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act). Based upon that evaluation, our principal executive officer and principal financial officer concluded that, as of the end of the period covered by this Quarterly Report, our disclosure controls and procedures were effective in the timely and accurate recording, processing, summarizing and reporting of material financial and non-financial information within the time periods specified within the Commission's rules and forms. Our principal executive officer and principal financial officer also concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure

### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f) of the Exchange Act) during our most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

## Item 1. Legal Proceedings.

We are subject from time to time to various claims and lawsuits arising in the ordinary course of business, including lawsuits alleging violations of state and/or federal wage and hour and other employment laws, privacy and other consumer-based claims. Some of these lawsuits include certified classes of litigants, or purport or may be determined to be class or collective actions and seek substantial damages or injunctive relief, or both, and some may remain unresolved for several years. We believe the recorded reserves in our condensed consolidated financial statements are adequate in light of the probable and estimable liabilities. As of the date of this report, we do not believe any currently identified claim, proceeding or litigation, either alone or in the aggregate, will have a material impact on our results of operations, financial position or cash flows. Since these matters are subject to inherent uncertainties, our view of them may change in the future.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

#### (c) Repurchases

(Dollar and share amounts in millions, except per share amounts)

The following is a summary of our second quarter share repurchases:

	Total Number of Shares Purchased	P	Average rice Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>1</sup>
May 2015 (May 3, 2015 to May 30, 2015)	0.7	\$	74.80	0.7	\$ 920
June 2015 (May 31, 2015 to July 4, 2015)	1.7		74.42	1.7	790
July 2015 (July 5, 2015 to August 1, 2015)	0.7		77.45	0.7	736
Total	3.1	\$	75.18	3.1	

<sup>&</sup>lt;sup>1</sup> In September 2014, our Board of Directors authorized a program to repurchase up to \$1,000 of our outstanding common stock, through March 1, 2016. The actual number, price, manner and timing of future share repurchases, if any, will be subject to market and economic conditions and applicable Commission rules.

### Item 6. Exhibits.

Exhibits are incorporated herein by reference or are filed or furnished with this report as set forth in the Index to Exhibits on page 34 hereof.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORDSTROM, INC. (Registrant)

/s/ Michael G. Koppel

Michael G. Koppel Executive Vice President and Chief Financial Officer (Principal Financial Officer)

Date: September 1, 2015

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# NORDSTROM, INC. Index to Exhibits

	Exhibit	Method of Filing
3.1	Bylaws, as amended and restated on June 23, 2015	Incorporated by reference from the Registrant's Form 8-K filed on June 24, 2015, Exhibit 3.1
10.1	Purchase and Sale Agreement by and among Nordstrom, Inc., Nordstrom Credit, Inc., Nordstrom FSB and TD Bank USA, N.A. dated May 25, 2015	Filed herewith electronically
31.1	Certification of Co-President required by Section 302(a) of the Sarbanes-Oxley Act of 2002	Filed herewith electronically
31.2	Certification of Chief Financial Officer required by Section 302(a) of the Sarbanes-Oxley Act of 2002	Filed herewith electronically
32.1	Certification of Co-President and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished herewith electronically
101.INS	XBRL Instance Document	Filed herewith electronically
101.SCH	XBRL Taxonomy Extension Schema Document	Filed herewith electronically
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith electronically
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document	Filed herewith electronically
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document	Filed herewith electronically
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document	Filed herewith electronically

## **EXECUTION VERSION**

## PURCHASE AND SALE AGREEMENT

by and among

NORDSTROM, INC.,

NORDSTROM CREDIT, INC.,

NORDSTROM FSB,

and

TD BANK USA, N.A.

Dated as of May 25, 2015

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Section 10.13

Further Assurances

PURCHASE AND SALE AGREEMENT (this "<u>Agreement</u>"), dated as of May 25, 2015 (the "<u>Agreement Date</u>"), by and among Nordstrom, Inc., a Washington corporation with its principal offices in Seattle, Washington ("<u>Nordstrom</u>"), Nordstrom Credit, Inc., a Colorado corporation with its principal offices in Centennial, Colorado ("<u>NCI</u>"), Nordstrom fsb, a federal savings bank with its main offices in Scottsdale, Arizona ("<u>Company Bank</u>" and, collectively with Nordstrom and NCI, the "<u>Company Entities</u>"), and TD Bank USA, N.A., a national banking association with its principal offices as of the Agreement Date in Wilmington, Delaware (the "<u>Purchaser</u>").

### **RECITALS**

WHEREAS, Nordstrom is, among other things, (i) engaged in the business of selling merchandise through retail stores and by other means and (ii) directly and indirectly through certain of its Subsidiaries, including Company Bank, NCI and Nordstrom Credit Card Receivables II LLC, a Delaware limited liability company ("<u>LLC</u>"), engaged in the extension of credit to Cardholders, the servicing of Accounts, billings, collections, processing of Account transactions and the administration of the Accounts and the ownership, administration and maintenance of Gross Receivables (as such terms are defined herein);

WHEREAS, pursuant to this Agreement, the Company Entities desire to sell to the Purchaser, and the Purchaser desires to purchase from the Company Entities, the Acquired Assets (as defined below) pursuant to the terms contained, and in the manner described, herein;

WHEREAS, pursuant to this Agreement, Company Bank desires to retain or acquire from the Company Entities, and the Purchaser desires to permit Company Bank to retain or acquire from the Company Entities, the Employee Accounts, the Corporate Accounts, the Prohibited Accounts and all indebtedness arising thereunder pursuant to the terms contained, and in the manner described, herein;

WHEREAS, on the date hereof, Nordstrom, Company Bank and the Purchaser are entering into a Credit Card Program Agreement (the "<u>Credit Card Program Agreement</u>") that provides for, among other things, the issuance and acceptance of Credit Cards, the processing and servicing of the related Accounts, and the conduct of related marketing activities;

WHEREAS, simultaneously with the execution hereof, and in consideration for the Company Entities' willingness to enter into this Agreement, TD Bank U.S. Holding Company (the "Bank Guarantor"), has executed and delivered to Nordstrom a guaranty (the "Guaranty") pursuant to which the Bank Guarantor has guaranteed, in full, the obligations and performance of the Purchaser under this Agreement and the Credit Card Program Agreement; and

WHEREAS, simultaneously with the Closing under this Agreement, the Company Entities, the Purchaser and certain of their respective Affiliates desire to enter into the Ancillary Agreements in order to effectuate the transactions contemplated hereby.

NOW, THEREFORE, in consideration of the premises, and of the mutual representations and agreements contained in this Agreement, the parties agree as follows:

### **ARTICLE I**

## **DEFINITIONS**

## Section 1.1 <u>Definitions of Certain Terms</u>.

- (a) In this Agreement, the following terms are used with the meanings assigned below:
- "Account" means each Private Label Account or Co-Branded Account owned by Company Bank as of the Cut-Off Time and existing as of the Closing Date, excluding Employee Accounts, Prohibited Accounts and Corporate Accounts.
  - "Accountant" has the meaning set forth in subsection 2.4(c).
- "Accrued Interest" means the aggregate amount of all finance charges that were accrued and earned, but not billed or posted to the Accounts as of the Cut-Off Time (or, solely with respect to the Estimated Closing Statement, as of the close of business on the fifth Business Day immediately preceding the Closing Date), in a manner consistent with the Company Entities' past practices with respect to accruing finance charges.
- "<u>Acquired Assets</u>" means all right, title and interest of the Company Entities in and to the following assets and properties, except to the extent they constitute Excluded Assets:
  - (i) the Accounts and the Gross Receivables accrued as of the Cut-Off Time related to the Accounts;
  - (ii) the applications for Accounts pending and solicitations, if any, for Accounts outstanding as of the Cut-Off Time;
  - (iii) the Account Documentation, the Cardholder List, the Cardholder Data relating to the Accounts (whether or not duplicated in the Shopper Data) and the Master File, subject to the rights of the Company Entities, including the right to hold such items in their capacity as servicer on behalf of the Purchaser following the Closing Date in accordance with the Credit Card Program Agreement and without limiting the Company Entities' rights to Shopper Data (whether or not such Shopper Data is duplicated in the Cardholder List, Cardholder Data or the Master File);
    - (iv) all interchange income earned on or after the Cut-off Time with respect to the Accounts;
    - (v) the bank identification numbers relating to the Co-Branded Accounts; and
  - (vi) all rights (including rights of recovery), claims, credits, causes of action and rights of set-off against third parties to the extent relating to the assets

referred to in clauses (i) through (v) but not including any insurance policies or other rights under Contracts not included in the assets described in clauses (i) through (v), in each case, arising upon or after the Closing.

"Action" means any claim, action, complaint, investigation, petition, suit or other proceeding, whether civil, criminal or administrative, at law or in equity, or before any arbitrator or Governmental Authority.

"Agreement" has the meaning set forth in the Preamble.

"Agreement Date" has the meaning set forth in the Preamble.

"Allocation Statement" has the meaning set forth in subsection 2.5(a).

"Ancillary Agreements" means the Credit Card Program Agreement and the Instrument of Assignment and Assumption.

"Ancillary Product Contract" means any Contract with any Cardholder to provide debt protection (including any Contract with an Cardholder for the provision of any of Company Entities' debt cancellation products), identity theft protection, credit score tracking, credit monitoring and insurance products and other products that are supplementary to the credit provided by an Account.

"ASC 860" means FASB Accounting Standards Codification (ASC) Topic 860 (formerly Statement of Financial Accounting Standards (FAS) 140 and 166).

"Assumed Liabilities" means, with respect to the Acquired Assets, the following Liabilities of the Company Entities (other than Excluded Liabilities):

- (i) all obligations to Cardholders to perform the obligations arising under the Credit Card Agreements including payment of credit balances and credit for returned goods and services, as of the Cut-Off Time, on and after the Closing Date, except to the extent such Liabilities would have been paid, performed or otherwise discharged on or prior to the Closing Date, but for a breach or default by a Company Entity, or to the extent the same arise out of any such breach or default, under the Credit Card Agreements;
  - (ii) all Ordinary Course Liabilities;
- (iii) all fees, normal operating assessments and other charges of the Network relating to the Accounts that are incurred or accrue on or after the Closing Date with respect to transactions that occurred after the Cut-Off Time, *provided*, that Network Fees shall be subject to the terms of the Credit Card Program Agreement; and
- (iv) except as set forth in <u>Section 6.2</u> or <u>Section 6.3</u>, all Liabilities for Taxes with respect to the Acquired Assets for any period (or portion thereof) beginning on or after the Closing Date.

"Bank Guarantor" has the meaning set forth in the Recitals.

"Business" means the Credit Card business of the Company Entities and their Affiliates relating to the Accounts, including the extension of credit to Cardholders, the servicing of the Accounts, billing, collections, processing of Account transactions and the administration of the Accounts and Gross Receivables, but excluding the retail business of Nordstrom and its Affiliates and the Loyalty Program.

"Business Policies and Procedures" means the policies and normal, day-to-day operating procedures, and practices in compliance with such policies, and the normal financial accounting guidelines for the conduct of the Business, including any policies relating to debt sales, the Risk Management Policies and the Compliance Management Program.

"Closing" has the meaning set forth in subsection 3.1(a).

"Closing Date" has the meaning set forth in subsection 3.1(a).

"Code" means the Internal Revenue Code of 1986, as amended.

"Company Bank" has the meaning set forth in the Recitals.

"Company Entities" has the meaning set forth in the Preamble.

"Company Entity Fundamental Representations" has the meaning set forth in subsection 9.1(a).

"Confidentiality Agreement" has the meaning set forth in subsection 5.1(a).

"Constituent Documents" means the articles of association, articles of incorporation, certificate of incorporation, bylaws and/or other equivalent organizational documents, as appropriate, of any Person.

"Contract" means, with respect to any Person, any agreement, undertaking, contract, indenture, deed of trust or other instrument, document or agreement by which that Person, or any amount of its properties, is bound and/or subject.

"Credit Card Program Agreement" has the meaning set forth in the Recitals.

"Cut-Off Time" means the time of cessation of file maintenance and Account servicing as of the close of business on the calendar day immediately preceding the Closing Date.

"De Minimis Claim Amount" has the meaning set forth in Schedule I.

"Deductible Amount" has the meaning set forth in Schedule I.

"<u>Disclosure Schedule</u>" means, with respect to the Company Entities or the Purchaser, a schedule delivered as part of this Agreement setting forth, among other

things, items in response to an express disclosure requirement contained in a provision of this Agreement or as an exception to one or more of the representations or covenants contained in this Agreement; *provided*, that the mere inclusion of an item in a Disclosure Schedule as an exception to a representation will not be considered an admission by the disclosing party that such item (or any non-disclosed item or information of comparable or greater significance) represents a material exception or fact, event or circumstance or that such item has had, or is reasonably expected to result in, a Material Adverse Effect with respect to the disclosing party, the Business or the Acquired Assets.

"<u>Estimated Closing Statement</u>" means a statement prepared by Nordstrom, substantially in the form of <u>Annex B</u>, showing in reasonable detail the estimated calculation of the Purchase Price, based on data available as of the close of business on the fifth Business Day preceding the Closing Date.

"Estimated Purchase Price" means the amount payable by the Purchaser on the Closing Date in accordance with the Estimated Closing Statement (which, for the avoidance of doubt, shall not include any amount with respect to any Written-Off Accounts).

"Excluded Assets" means all of the assets of the Company Entities not being acquired by the Purchaser pursuant to this Agreement, including the following:

- (i) cash and cash equivalents of the Company Entities or any of their Affiliates;
- (ii) insurance policies maintained by or for the benefit of the Company Entities and all claims accrued thereunder:
- (iii) Intellectual Property, other than rights to the items described in clause (iii) of the definition of Acquired Assets:
- (iv) assets of any Company Entity or any of its Affiliates sold or otherwise disposed of, without violation of this Agreement, during the period prior to the Closing Date;
  - (v) assets relating to the Company Entities' employee benefit agreements, plans or other arrangements;
- (vi) claims, credits, causes of action, or rights of set-off against third parties, to the extent not arising principally from the Acquired Assets or which relate principally to an Excluded Liability;
- (vii) the federal savings bank charter of Company Bank, and all licenses, permits or other authorizations of any Governmental Authority held or used by the Company Entities;
  - (viii) interests in real property;

- (ix) personal property of the Company Entities (which for the avoidance of doubt, shall not include the items of property described in clauses (i) through (v) of the definition of Acquired Assets);
- (x) Shopper Data (whether or not duplicated in the Cardholder List and the Cardholder Data, which constitute Acquired Assets);
- (xi) prepaid Taxes, Tax payments due from any of the Company Entities' Affiliates, and entitlements to refunds, credits, offsets, sales tax recovery on bad debt or other benefits for overpayment of Taxes relating, in each case, to any period (or portion thereof) prior to the Closing Date;
- (xii) all rights under any Contracts (including the Securitization Documents), other than the Credit Card Agreements;
  - (xiii) the Employee Accounts and all indebtedness arising thereunder;
  - (xiv) the Corporate Accounts and all indebtedness arising thereunder;
  - (xv) the Prohibited Accounts and all indebtedness arising thereunder;
  - (xvi) loan loss reserves and reserves for unused lines of credit; and
  - (xvii) intercompany Contracts between the Company Entities and any of their Affiliates.

"Excluded Liabilities" means Liabilities of the Company Entities, other than the Assumed Liabilities, of any kind whatsoever, whether presently in existence or arising hereafter, including:

- (i) except as provided in <u>Section 6.2</u>, (A) all Liabilities for Taxes with respect to the Acquired Assets for any period (or portion thereof) ending prior to the Closing Date, including Tax payments due to Affiliates and (B) all income Tax Liabilities attributable to the sale of the Acquired Assets pursuant to this Agreement;
- (ii) the portion of any Liability to the extent related to an Excluded Asset, including Company Bank's obligations as servicer and except as otherwise provided in the Credit Card Program Agreement, any costs of incurred by the Company Entities as servicer of the Accounts;
- (iii) any Liability of any Company Entity or any of its Affiliates, including any Liability arising out of any Action, whether instituted before or after the Closing Date, other than Ordinary Course Liabilities, relating to, associated with or arising from the operation of the Business, the Acquired Assets, the Loyalty Program prior to the Cut-Off Time or from any facts, circumstances or events existing or occurring prior to the Cut-Off Time, whether such Liability is first asserted prior to, on or after the Cut-Off Time;

- (iv) any Liability to the extent related to, associated with or arising out of any Contract of the Company Entities or their Affiliates, other than the Credit Card Agreements;
- (v) any Liability that results from an act, or failure to act, by the Company Entities or any of their Affiliates that relates to any claims by any current, former or putative employee of the Company Entities or any of their Affiliates or any Liability relating to employee benefits or compensation arrangements, including Liabilities or obligations under any Company Entity's employee benefit agreements, plans or other arrangements or in connection with workers compensation or other medical claims made by employees of the Company Entities or their Affiliates; and
- (vi) any Liability related to, associated with or arising out of the defeasance of the Company Entities' obligations in respect of the Series 2011-1 Notes and under the Securitization Documents.

"FASB" means the Financial Accounting Standards Board.

"<u>Final Closing Statement</u>" means a statement prepared by Nordstrom, substantially in the form of <u>Annex C</u>, showing in reasonable detail the calculation of the Purchase Price.

"Financing Statements" has the meaning set forth in subsection 2.1(c)(ii).

"Gross Receivables" means, as of the Cut-Off Time (or, solely with respect to the Estimated Closing Statement, as of the close of business on the fifth Business Day preceding the Closing Date): (a) all amounts owing by Cardholders that are posted to Accounts, including outstanding loans, cash advances and other extensions of credit, finance charges including Accrued Interest, late payment fees, and any other fees, charges and interest on the Accounts, in each case, whether or not billed; less (b) any credit balances owed to Cardholders, any credits associated with returns, and any similar credits or adjustments, in each case, that are posted to Accounts, whether or not billed.

"Guaranty" has the meaning set forth in the Recitals.

"Indemnified Party" has the meaning set forth in subsection 9.4(a).

"Indemnifying Party" has the meaning set forth in subsection 9.4(a).

"Indemnity Cap Amount" has the meaning set forth in Schedule I.

"Indenture" means that Amended and Restated Master Indenture, dated as of May 1, 2007, between the Trust and Wells Fargo Bank, National Association, together with the Series 2011-1 Indenture Supplement thereto, dated as of November 22, 2011, as the same may be amended or restated from time to time.

"Indenture Trustee" means Wells Fargo Bank, N.A., as indenture trustee, under the Indenture, or any successor thereto thereunder.

"Instrument of Assignment and Assumption" means the Instrument of Assignment and Assumption in the form attached as Annex A.

"Knowledge" means (a) for the Company Entities, the actual knowledge of any of the individuals listed on Schedule F-1; and (b) for the Purchaser, the actual knowledge of any of the individuals listed on Schedule F-2, in each case as referred to in clause (a) or (b), after reasonable inquiry of the direct reports of such listed individuals.

"<u>Liability</u>" means any debt, liability, commitment or obligation, of any kind whatsoever, whether due or to become due, known or unknown, accrued or fixed, absolute or contingent, or otherwise.

"<u>LIBOR</u>" means the rate for deposits in the United States dollars for a one-month period which appears on Reuters Screen LIBOR01 Page or on such comparable system as is customarily used to quote LIBOR as of 11:00 a.m., London time, on the Closing Date.

"Lien" means, with respect to any property, any lien, security interest, adverse claim of a creditor or interest, mortgage, pledge, right of first refusal, transfer restriction, charge or encumbrance relating to that property, including the interest of a vendor or lessor under any conditional sale agreement, capital lease or other title retention agreement relating to such property except, in all cases, to the extent such Lien is a Permitted Lien.

"LLC" has the meaning set forth in the <u>Preamble</u>.

"Losses" has the meaning set forth in Section 9.2.

"Master File" means an electronic file (standardized data output (tab delimited) that can be recognized by an Access / SQL server) from the system of record maintained on behalf of the Company Entities by First Data Corporation reflecting the Accounts and posted portion of the Gross Receivables as of the Cut-Off Time in support of the Final Closing Statement.

## "Material Adverse Effect" means:

(i) with respect to the Business or the Acquired Assets, any change, event or effect that is materially adverse to the business, results of operations or financial condition of the Business, taken as a whole, or to the value of the Acquired Assets, taken as a whole, excluding any effect or change attributable to or resulting from (1) events, conditions or occurrences in economic, business or financial conditions generally affecting the credit card services, consumer credit or banking industries (except to the extent that the Acquired Assets or the Business are disproportionately affected relative to other retailer credit card programs and businesses by any such events, conditions or occurrences), (2) financial market conditions, including interest rates or changes therein (except to

the extent that the Acquired Assets or the Business are disproportionately affected relative to other retailer credit card programs or businesses by any such conditions), (3) changes in laws, GAAP or regulatory accounting principles (except to the extent that the Acquired Assets or the Business are disproportionately affected relative to other retailer credit card programs or businesses by any such changes), (4) any action, omission, change, effect, circumstance or condition attributable to the signing and announcement of this Agreement and the Ancillary Agreements, (5) any actions or omissions expressly required by the terms of this Agreement or the Ancillary Agreements (excluding the Company Entities' obligations in Section 5.2(a) (except for actions taken pursuant to any of clauses (A) through (C) thereof)); and

(ii) with respect to the Company Entities or the Purchaser, a material impairment of the ability of the relevant Person or Persons to perform its or their material obligations under this Agreement or the Ancillary Agreements or consummate the transactions contemplated by this Agreement or the Ancillary Agreements on a timely basis.

"NCI" has the meaning set forth in the Preamble.

"Nordstrom" has the meaning set forth in the Preamble.

"Ordinary Course Liabilities" means obligations of Company Entities with respect to Accounts as of the Cut-Off Time arising in the ordinary course of account management, including Liability for ordinary course billing errors, ordinary course disputes (including write-offs, credit adjustments or balance waivers in connection with ordinary-course collections Actions with respect to individual Cardholders), ordinary course customer service adjustments, redebits for returned payments, and similar ordinary course adjustments with respect to transactions that occurred at or before the Cut-Off Time, in each case to the extent such adjustments are subject to the settlement provisions of the Credit Card Program Agreement; provided, that Ordinary Course Liabilities do not include (a) any Liabilities relating to any failure by the Company Entities or their Affiliates to comply with applicable Requirements of Law or the terms or conditions of the Credit Card Agreements prior to the Closing Date or (b) adjustments for Fraud and adjustments that result from fraudulent acts by the Company Entities and any employees or representatives thereof).

"<u>Permitted Liens</u>" means Liens (i) for Taxes, assessments and other governmental charges or levies (1) not yet due and payable or (2) are being contested in good faith through appropriate action, as to which adequate reserves have been established in accordance with GAAP, or (ii) created under the Securitization Documents, *provided*, that such Liens referred to in clause (ii) shall be released at the Closing.

"Prohibited Account" means any account for which the Cardholder's name is on any list of prohibited individuals maintained by any United States Governmental Authority, the Cardholder resides in a country on a list of prohibited countries maintained by any United States Governmental Authority, or the Cardholder is associated with any

individuals, entities or countries on a prohibited list maintained by any United States Governmental Authority, in each case, as identified by the Company Entities, if any, as of the Cut-Off Time.

"Purchase and Assumption" has the meaning set forth in subsection 3.1(a).

"<u>Purchase Price</u>" means the purchase price payable in accordance with the Final Closing Statement, as finally determined in accordance with <u>Section 2.4</u>.

"Purchaser" has the meaning set forth in the Preamble.

"Purchaser Fundamental Representations" has the meaning set forth in subsection 9.1(a).

"Rating Agency Condition" has the meaning set forth in the Indenture.

"Receivables Purchase Agreement" means the Amended and Restated Receivables Purchase Agreement, dated as of May 1, 2007, between NCI, as seller, and LLC, as purchaser.

"Requirement of Law" means, with respect to any Person, the Constituent Documents of such Person, and any Applicable Law (as defined in the Credit Card Program Agreement, read without the limitation to application to the Program or any party to the Credit Card Program Agreement) applicable to or binding upon such Person or to which such Person or its property is subject.

"Requisite Regulatory Approvals" means the consents, registrations, approvals, non-objections, permits or authorizations required by any Governmental Authority for the Purchase and Assumption set forth in Schedule C-3.

"Securitization Bank Accounts" means any spread account, reserve account, collection account, principal funding account or other similar accounts created pursuant to the Securitization Documents.

"Securitization Documents" means the Receivables Purchase Agreement, the Transfer and Servicing Agreement, the Trust Agreement, the Indenture and each other Contract designated as such on Schedule A.

"Securitization Receivables" means, as of any date, the undivided interest in the Gross Receivables that have been transferred to the Trust and that have not been reassigned to NCI as the seller under the Receivables Purchase Agreement.

"Series 2011-1 Notes" means the series of notes issued by the Trust pursuant to the Indenture.

"Subsidiary" means, with respect to any Person, any other Person a majority of the outstanding voting stock or securities of which are owned directly or indirectly by such Person.

"<u>Tax Opinion</u>" means "Tax Opinion", as such term is defined in the Indenture, delivered by Chapman and Cutler LLP, special counsel for the Company Entities.

"<u>Tax Return</u>" means any return, declaration, report or similar statement or information required to be filed with respect to any Taxes (including any attached schedules), including any information return, claim for refund, amended return and declaration of estimated Tax.

"Taxes" means (i) any income, alternative or add-on minimum tax, gross receipts, sales, use, transfer, gains, ad valorem, franchise, profits, license, withholding, payroll, employment, excise, severance, stamp, occupation, premium, property, environmental or windfall profit tax, custom, duty or other tax, governmental fee or other like assessment or charge, together with any interest or any penalty, addition to tax or additional amount imposed by any Governmental Authority responsible for the imposition of any such tax (domestic or foreign) and (ii) any Liability for the payment of any amounts of the type described in clause (i) above as a result of being or having been a member of any group of corporations that files, will file, or has filed Tax Returns on a combined, consolidated or unitary basis for any period, as a result of any obligation under any agreement or arrangement (including any tax sharing arrangement), as a result of being a transferee or successor, or by contract or otherwise.

"Transfer and Servicing Agreement" means the Amended and Restated Transfer and Servicing Agreement, dated as of May 1, 2007, between LLC, Company Bank, Wells Fargo Bank, National Association and the Trust, as amended.

"True Sale Opinion" means an opinion from Chapman and Cutler LLP, special counsel for the Company Entities, addressed to the Company Entities and to the Purchaser, subject to customary qualifications, assumptions, limitations and exceptions, in form and substance reasonably satisfactory to the Company Entities and the Purchaser, that as a legal matter under current case law interpretations, in a proceeding under the Bankruptcy Code in which LLC were a debtor, a court that properly analyzed and applied the law and facts in a properly presented and argued case would conclude that the transfer of LLC's right, title and interest in the Gross Receivables under this Agreement constitutes an absolute assignment of such assets such that, as a result: (a) Section 362(a) of the Bankruptcy Code would not apply to stay payment to the Purchaser of amounts collected with respect to such assets and the identifiable proceeds thereof (as defined in Section 9-102 of the UCC); and (b) such assets and the identifiable proceeds thereof (as defined in Section 9-102 of the UCC) would not be property of LLC's bankruptcy estate under Section 541 of the Bankruptcy Code.

"Trust" means Nordstrom Credit Card Master Trust II.

"<u>Trust Agreement</u>" means the Second Amended and Restated Trust Agreement, dated as of May 1, 2007, between LLC and Wilmington Trust Company, owner trustee, as amended.

"Unreasonable Condition" means any modification, divestiture, restriction or condition imposed in connection with obtaining the Requisite Regulatory Approvals that (i) would be so material and adverse with respect to the benefits to the Purchaser or the Company Entities of the Purchase and Assumption that the Purchaser or the Company Entities would not have entered into this Agreement under substantially similar economic terms had the Purchaser or Company Entities known that such modification, divestiture, restriction or condition would be imposed or (ii) any condition described in Schedule 1.1 of the Company Entities' Disclosure Schedule.

"Written-Off Accounts" means all Private Label Accounts and Co-Branded Accounts owned by the Company Bank as of the Cut-Off Time and existing as of the Closing Date under the Program that have been charged-off or written-off as of the Cut-Off Time, or should have been charged-off or written-off as of the Cut-Off Time in accordance with the Business Policies and Procedures.

(b) Capitalized terms used but not defined herein have the meanings assigned to them in the Credit Card Program Agreement; *provided*, that, to the extent applicable, such terms shall be read without limitation to application to the Program or any party to the Credit Card Program Agreement.

## Section 1.2 <u>Interpretation</u>.

- (a) In this Agreement, unless the context otherwise requires, references to:
- (i) the Preamble or the Recitals, Sections, Annexes or Schedules refer to the Preamble or a Recital or Section of, or Annex or Schedule to, this Agreement;
- (ii) a Contract (including this Agreement) refers to the Contract as amended, modified, supplemented or replaced from time to time;
- (iii) any statute or regulation refer to the statute or regulation as amended, modified, supplemented or replaced from time to time (and, in the case of statutes, include any rules and regulations promulgated under the statute) and to any section of any statute or regulation include any successor to the section;
  - (iv) any Governmental Authority includes any successor to the Governmental Authority; and
- (v) this Agreement means this Agreement, the Schedules, the Disclosure Schedules and the Annexes hereto.
- (b) The table of contents and headings contained in this Agreement are for reference purposes only and do not limit or otherwise affect any of the provisions of this Agreement.
- (c) Whenever the word "include," "includes" or "including" is used in this Agreement, it will be deemed to be followed by the words "without limitation."

- (d) Unless the context otherwise requires, the word "or" when used in this Agreement will be deemed to have the inclusive meaning represented by the phrase "and/or."
- (e) This Agreement is the product of negotiation by the parties having the assistance of counsel and other advisers. It is the intention of the parties that this Agreement not be construed more strictly with regard to one party than with regard to the other.

### **ARTICLE II**

## **PURCHASE, SALE AND ASSUMPTION**

## Section 2.1 Purchase and Sale.

- (a) On the terms and subject to the conditions of this Agreement, at the time of the Closing and effective from and after the Closing, the Company Entities shall sell, convey and assign to the Purchaser, free and clear of all Liens (other than Permitted Liens), the Acquired Assets, and the Purchaser shall purchase all such Acquired Assets. The operation of the Program with respect to the Acquired Assets will be subject to the terms and conditions of the Credit Card Program Agreement.
- (b) (i) On and after the Closing Date, the Purchaser shall be the sole and exclusive owner of the Accounts and the other Acquired Assets, and shall have all rights, powers, and privileges with respect thereto as such owner. The Company Entities or their Affiliates shall be the sole and exclusive owners of the Employee Accounts, the Corporate Accounts and the Prohibited Accounts. All purchases and cash advances in connection with the Accounts and the Gross Receivables related to such Accounts outstanding as of the Closing Date or thereafter effected shall create the relationship of debtor and creditor between the Cardholder and the Purchaser, respectively; *provided*, that, for the avoidance of doubt, with respect to the Employee Accounts, the Corporate Accounts, the Prohibited Accounts and the gross receivables related thereto outstanding as of the Closing Date, the relationship of debtor and creditor shall be created or retained between the Cardholder and the Company Bank. The Company Entities acknowledge and agree that, following the Closing Date, (A) except as set forth in the Credit Card Program Agreement, they shall have no right, title or interest in or to, any of the Accounts or the Account Documentation related to such Accounts or any proceeds of the foregoing, and (B) the Purchaser shall extend credit directly to Cardholders.
- (ii) Except as expressly provided in the Credit Card Program Agreement, the Purchaser shall be entitled to (A) receive all payments made by Cardholders on Accounts, and (B) retain for its account all Gross Receivables related to Accounts and such other fees and income authorized by the Credit Card Agreements and collected by the Purchaser with respect to the Accounts and the Gross Receivables related to such Accounts.
- (c) (i) The parties hereto intend that, for all purposes, the transactions contemplated hereby shall be treated as a purchase and sale of the Acquired Assets. Upon the Purchaser's purchase of the Acquired Assets, all of Company Entities' right, title and interest therein shall be transferred to the Purchaser as provided in this <u>Article II</u>. However, as a precaution in the unlikely event that any person asserts that Article 9 of the UCC applies or may

apply to the transaction contemplated hereby, and to secure Company Entities' payment of and performance of all obligations of Company Entities to the Purchaser, each Company Entity hereby grants to the Purchaser a first priority security interest in all of such Company Entity's right to and interest in, whether now existing or hereafter created or acquired, the Acquired Assets and proceeds thereof to secure a loan deemed to have been made by the Purchaser to the Company Entities in an amount equal to the Purchase Price.

- (ii) The Purchaser shall prepare at or prior to the Closing Date such financing statements (the "<u>Financing Statements</u>") as the Purchaser reasonably determines are necessary or appropriate to fully preserve, maintain and protect the interest of the Purchaser in the Acquired Assets and proceeds thereof, and the Company Entities shall reasonably cooperate with the Purchaser in connection with the preparation thereof. Each Company Entity hereby authorizes the Purchaser on or after the Closing Date to file such Financing Statements and any continuation statements and amendments thereto in all jurisdictions and with all filing offices as the Purchaser may reasonably determine are necessary or advisable to protect the interest of the Purchaser in the Acquired Assets and proceeds thereof. Following filing of such Financing Statements in such jurisdictions as the Purchaser may reasonably determine is necessary or appropriate to fully preserve, maintain and protect the interest of the Purchaser in the Acquired Assets and proceeds thereof, the Purchaser shall provide the Company Entities with file-stamped copies of, or filing receipts for, such Financing Statements as soon as available.
  - Section 2.2 <u>Assumption of Liabilities</u>. On the terms and subject to the conditions of this Agreement from and after the Closing Date, the Purchaser agrees to assume, pay, defend, discharge and perform as and when due the Assumed Liabilities; *provided*, that the terms of the operation of the Program with respect to the Assumed Liabilities will be subject to the terms and conditions of the Credit Card Program Agreement.
  - Section 2.3 <u>Excluded Liabilities</u>. Notwithstanding any provision in this Agreement or any other writing to the contrary, on the Closing Date the Purchaser is assuming only the Assumed Liabilities and the Purchaser is not assuming any Excluded Liabilities, which will be retained by the Company Entities.

## Section 2.4 Purchase Price; Purchase Price Adjustment.

- (a) On the second Business Day before the Closing Date, Nordstrom will deliver to the Purchaser the Estimated Closing Statement reflecting the Company Entities' calculation of the Estimated Purchase Price together with documentation in support of the calculation of the amounts set forth in the Estimated Closing Statement and shall consider in good faith any reasonable corrections thereto suggested by Purchaser prior to the Closing Date.
- (b) Within sixty (60) Business Days after the Closing Date, Nordstrom will deliver to the Purchaser the Final Closing Statement and all material working papers used to support the calculations contained in the Final Closing Statement.
- (c) The Purchaser shall, within thirty (30) days after receipt of the Final Closing Statement, advise Nordstrom in writing and in reasonable detail of any inaccuracies it believes were reflected in the Final Closing Statement. In the event no such objection is

delivered to Nordstrom within such time period, the Final Closing Statement, as delivered to the Purchaser, shall be final and binding upon the parties. In the event the Purchaser delivers such an objection, Nordstrom and the Purchaser shall attempt in good faith to resolve their differences. In the event all differences are not resolved within thirty (30) days following delivery by the Purchaser of an objection, then the issues remaining unresolved shall be determined by an independent public accountant mutually acceptable to Nordstrom and the Purchaser (the "Accountant"). The Accountant shall resolve all disputed items in accordance with the provisions of this Agreement. In making its determination, the Accountant may only consider those items and amounts as to which the Purchaser and Nordstrom have disagreed within the time periods specified. The Accountant's determination shall be final and binding on the parties hereto and such determination shall be conclusive and not subject to appeal absent manifest error. The fees of the Accountant will be shared by the Purchaser and Nordstrom in proportion to the relative differences between their respective calculations of the Purchase Price and the amount determined by the Accountant.

- (d) If the Estimated Purchase Price exceeds the Purchase Price, then the Company Entities shall, within five (5) Business Days after such final determination, pay such excess to the Purchaser, together with interest on such excess for the period from and including the Closing Date to but excluding the date of such payment at a rate per annum equal to LIBOR, by wire transfer of immediately available funds (in U.S. dollars) to an account or accounts specified by the Purchaser. If the Estimated Purchase Price is less than the Purchase Price, then the Purchaser shall, within five (5) Business Days after such final determination, pay such deficiency to the Company Entities together with interest on such deficiency for the period from and including the Closing Date to but excluding the date of such payment at a rate per annum equal to LIBOR, by wire transfer of immediately available funds (in U.S. dollars) to an account or accounts specified by Nordstrom. Each party to this Agreement will make available to the other parties, and to the Accountant, its and its accountant's work papers, schedules and other supporting data as may be reasonably requested by such party to enable it to verify the amounts set forth in the Final Closing Statement.
- (e) The Company Entities agree that they shall be solely responsible for any draft retrievals, chargebacks, representments or incorrectly posted transactions that occur on or prior to the Cut-Off Time and that relate to an Account. The Purchaser agrees that it shall be solely responsible for any draft retrievals, chargebacks, representments or incorrectly posted transactions that occur after the Cut-Off Time and that relate to an Account.
- (f) The Company Entities shall be entitled to retain payments on Accounts from Cardholders received and posted to the Accounts by any of the Company Entities on or prior to the Cut-Off Time. All payments received by the Company Entities after the Cut-Off Time related to the Accounts or received prior to the Cut-Off Time but not posted to the Account on or prior to the Cut-Off Time shall belong to Purchaser and shall be settled when such amounts are posted to Accounts in accordance with Section 7.2 of the Credit Card Program Agreement.
- (g) On the Closing Date, in addition to the Estimated Purchase Price, the Purchaser shall make to the Company Entities a non-refundable payment as set forth in <u>Schedule J</u>.

## Section 2.5 Allocation of Purchase Price.

- (a) On or before the Closing Date, the Purchaser will provide (based on information previously disclosed by the Company Entities) a non-binding draft of a statement for Tax purposes and substantially in the form of Schedule B (the "Allocation Statement") setting forth a preliminary calculation of the amount of the Purchase Price (including for these purposes any other amount treated as consideration for the Acquired Assets for federal income tax purposes, including the Assumed Liabilities and the payment required by Section 2.4(g)) to be allocated among the Acquired Assets.
- (b) Within sixty (60) days after the Purchase Price is finally determined, the Purchaser shall prepare and deliver to the Company Entities a revised Allocation Statement. If, within fifteen (15) Business Days after the Company Entities' receipt of such revised draft Allocation Statement, the Company Entities have not objected in writing to such draft Allocation Statement, then the draft Allocation Statement shall become the final Allocation Statement and subsection 2.5(d) shall apply. In the event that the Company Entities object in writing within such fifteen (15) Business Day period, the Company Entities and the Purchaser shall negotiate in good faith to resolve the dispute. If the Company Entities and the Purchaser are unable to reach an agreement within fifteen (15) Business Days after the Purchaser's receipt of the Company's written objection, then each of the Company Entities and the Purchaser shall use its own allocation for Tax purposes, and neither the Company Entities nor the Purchaser shall be bound by this Section 2.5, other than subsection 2.5(c).
- (c) Without regard to whether Section 1060 of the Code applies to this sale, the Allocation Statement and the allocation reported on the Tax Returns of the parties will be prepared in accordance with Section 1060 of the Code and the rules and regulations promulgated thereunder. The Allocation Statement will be modified appropriately to take into account subsequent adjustments or additional payments which are treated as purchase price for U.S. federal income Tax purposes.
- (d) If an Allocation Statement is agreed to by the Company Entities and the Purchaser pursuant to <u>subsection</u> 2.5(b), the parties hereto agree to report the allocation of the total consideration among the Acquired Assets in a manner consistent with the Allocation Statement and agree to act in accordance with the Allocation Statement in the preparation and filing of all Tax Returns (including Form 8594 with their respective U.S. federal income tax returns for the taxable year that includes the Closing Date and any other forms or statements required by the Code, applicable Treasury Regulations, the Internal Revenue Service or any applicable state or local taxing authority) and in the course of any Tax audit, Tax review or Tax litigation relating thereto; *provided*, that the Company Entities, Purchaser or their respective Affiliates shall only be obligated to use commercially reasonable efforts to litigate any challenge to such allocation of the Purchase Price by a taxing authority.
- (e) If an Allocation Statement is agreed to by the Company Entities and the Purchaser pursuant to <u>subsection 2.5(b)</u>, the Purchaser and the Company Entities will promptly inform each other of any challenge by any Governmental Authority to any allocation made pursuant to this <u>Section 2.5</u> and shall consult with and keep each other informed with respect to the status of, and any discussion, proposal or submission with respect to, such challenge.

Section 2.6 <u>Tax Treatment</u>. For the avoidance of any doubt, the Company Entities and the Purchaser agree that the transactions contemplated hereby shall be treated by each of the Company Entities, the Purchaser, and their Affiliates, as a sale of the Acquired Assets by the Company Entities to the Purchaser for all federal and state income Tax purposes. The Company Entities and the Purchaser, and their Affiliates, shall report, act, and file Tax Returns in all respects and for all purposes consistent with such treatment and will not voluntarily take any position inconsistent therewith upon any examination of any Tax Return, in any audit, proceeding or otherwise with respect to any Tax Return unless prohibited under applicable Requirements of Law. The Purchaser and the Company Entities shall promptly notify each other if any Governmental Authority proposes to change such treatment and none of the parties will agree to any adjustment asserted by such Governmental Authority reflecting such changed treatment without the prior written consent of the other party, which consent shall not be unreasonably withheld, conditioned or delayed.

Section 2.7 <u>Master File</u>. As soon as possible after the Closing Date, but in all events within thirty (30) days after the Closing Date, the Company Entities shall provide to the Purchaser the Master File as of the Cut-Off Time.

Section 2.8 <u>Mischaracterized Accounts</u>. If, during the ninety (90) day period following the Closing Date, the Purchaser determined that any asset it acquired under this Agreement should have been identified as a Prohibited Account as of the Cut-Off Time, the Purchaser shall provide the Company Entities with a written notice of such potential Prohibited Account and the Company Entities shall have one (1) Business Day following receipt of such notice, to demonstrate, to the Purchaser's satisfaction, why such account is not a Prohibited Account; thereafter the Purchaser shall be entitled to either immediately close such Prohibited Account or transfer such account to Company Bank, each subject to the Company Entities' reasonably cooperating in connection therewith. If, during the ninety (90) day period following the Closing Date, it is determined that any Account designated as a Written-Off Account as of the Cut-Off Time should not have been classified as such, or an Account not classified as a Written-Off Account as of the Cut-Off Time should have been so classified as a Written-Off Account, the parties will cooperate to remediate such error(s) by adjusting the Purchase Price accordingly.

### **ARTICLE III**

## **CLOSING AND ASSIGNMENT**

Section 3.1 The Closing.

(a) The closing (the "<u>Closing</u>") of the purchase and sale of the Acquired Assets and assumption of the Assumed Liabilities hereunder (collectively, the "<u>Purchase and Assumption</u>") will take place at the offices of Simpson Thacher & Bartlett LLP on a Business Day not occurring during a Freeze Period that is the first such Business Day occurring on the latest of (i) September 1, 2015, (ii) thirty (30) calendar days following the satisfaction or waiver of the condition in <u>Section 7.1(a)</u> and (iii) the Business Day following the satisfaction or waiver of each of the other conditions set forth in <u>Sections 7.1</u>, <u>7.2</u> and <u>7.3</u> (other than those conditions which by their nature are to be satisfied at the Closing, but subject to the satisfaction or waiver of

such conditions) in accordance with the terms of this Agreement, or at such other date as the parties hereto jointly designate in writing (the "Closing Date"), it being understood that Purchaser and the Company Entities shall use commercially reasonable efforts to cause the consummation of the Purchase and Assumption to occur by October 1, 2015.

- (b) At the Closing, the Purchaser will, and the Company Entities will, execute and deliver or cause to be executed and delivered to each other the Instrument of Assignment and Assumption in substantially the form set forth in Annex A, and such other instruments as are necessary or appropriate to reflect the Purchase and Assumption and the satisfaction or waiver of the conditions set forth in Article VII.
- (c) At the Closing, the Purchaser will pay the Estimated Purchase Price by initiating a wire transfer of immediately available funds (in U.S. dollars) on the Closing Date to an account or accounts specified by the Company Entities at least two (2) Business Days prior to the Closing Date. The Purchaser and the Company Entities acknowledge that nominal ownership of such account or accounts shall not be determinative as to which applicable Company Entities are treated as receiving all or a portion of the Purchase Price for Tax purposes.

#### **ARTICLE IV**

### REPRESENTATIONS AND WARRANTIES OF THE PARTIES

- Section 4.1 <u>Representations and Warranties of the Company Entities</u>. As of the Agreement Date and the Closing Date (except to the extent expressly made as of an earlier date, in which case as of such earlier date), except as set forth in the Company Entities' Disclosure Schedule, each of the Company Entities, separately and for itself (including with respect to the aspects of the Business owned and operated by it, if any), and in addition, Nordstrom, with respect to all representations and warranties regarding the Business, represents to the Purchaser as follows and as applicable:
- (a) Existence and Authority. Company Bank is a federal savings bank, duly organized and validly existing under the laws of the United States. NCI is duly organized, validly existing and in good standing under its jurisdiction of organization. Nordstrom is duly organized, validly existing and in good standing under its jurisdiction of organization. Deposit liabilities at the Company Bank are insured by the Federal Deposit Insurance Corporation and all premiums and assessments required to be paid in connection therewith have been paid by Company Bank when due. Each Company Entity has the requisite power and authority to own the Acquired Assets owned by it prior to the sale hereunder and to carry on the Business as currently conducted. Each of Nordstrom and NCI is duly qualified to do business in each jurisdiction where the ownership or operation of the Acquired Assets or the conduct of the Business requires such qualification, except, with respect to being in good standing or qualified to do business, for any failure to be in good standing or be so qualified that would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect on the Business, the Acquired Assets or such Company Entity.
- (b) <u>Authorization and Validity</u>. Each Company Entity has the requisite corporate or other power and authority to execute, deliver and perform its obligations under this

Agreement and each of the Ancillary Agreements to which it is a party, subject to receipt of the Governmental Authority approvals referred to in <u>subsection 4.1(c)</u> in the case of the obligations to complete the Purchase and Assumption contemplated hereby. This Agreement and each Ancillary Agreement has been duly authorized by each Company Entity party thereto. This Agreement has been duly executed and delivered by each Company Entity and each Ancillary Agreement has been, or shall have been at the Closing Date, duly executed and delivered by each Company Entity party thereto. Assuming that this Agreement and the Credit Card Program Agreement have been, and that the other Ancillary Agreements have been or will be on or prior to the Closing Date, duly authorized, executed and delivered by the Purchaser and the other parties thereto, each of this Agreement and the Credit Card Program Agreement is, and each of the other Ancillary Agreements is or will be, at the Closing Date, the legal, valid and binding obligation of each Company Entity party thereto, enforceable against each such Company Entity in accordance with its respective terms, subject to applicable bankruptcy, insolvency, moratorium, reorganization, fraudulent transfer and other laws affecting creditors' rights generally and to general equitable principles.

- (c) Governmental and Third-Party Consents. Except as set forth in Schedule C-1, no notices, reports or other filings (other than the filing of a Form 8-K with the Securities and Exchange Commission) are required to be made by the Company Entities with, nor are any consents, registrations, approvals, permits or authorizations required to be obtained by it from, any Governmental Authority or any other third party in connection with the execution, delivery and performance of this Agreement and the Ancillary Agreements by the Company Entities or the consummation by Company Entities of the transactions contemplated by this Agreement or the Ancillary Agreements (including performance by Nordstrom and its Affiliates of their servicing obligations following the Closing Date), except for such notices, reports, filings, consents, registrations, approvals, permits or authorizations, the failure to make or obtain which would not have or reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect (without giving effect to clauses (i)(a)(3) and (i)(a)(4) of the definition of Material Adverse Effect) on the Business, a Company Entity or the Acquired Assets following the Closing Date.
- (d) <u>No Conflicts</u>. The execution, delivery and performance by the Company Entities of this Agreement and the Ancillary Agreements do not, and (subject to obtaining the Governmental Authority and third-party consents referred to in <u>subsection 4.1(c)</u>), the consummation of the transactions contemplated by this Agreement and the Ancillary Agreements will not:
  - (i) breach, violate, conflict with, or be prohibited by the Constituent Documents of the Company Entities;
  - (ii) breach, violate, conflict with, or be prohibited by any other Requirements of Law applicable to the Company Entities;
  - (iii) breach, violate, create material obligations under, conflict with, be prohibited by or result in a default under the terms, conditions or provisions of any Contract of any Company Entity, or give any Person the right to terminate or cancel any right of any Company Entity under any Contract of such Company

Entity, or accelerate the performance of its obligations thereunder, in each case where such Contract relates to the Business or is binding upon the Acquired Assets; or

(iv) result in the creation of any Lien (other than a Permitted Lien) on any Acquired Asset (with or without the giving of notice or the lapse of time, or both), other than the Lien created by this Agreement;

except in each case described in clauses (ii), (iii) and (iv), for any breach, violation, default, termination, cancellation, acceleration or Lien that would not reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect (without giving effect to clauses (i)(a)(3) and (i)(a)(4) of the definition of Material Adverse Effect) on the Business, a Company Entity or the Acquired Assets.

- (e) <u>Internal Control</u>. Since January 31, 2013, none of the Company Entities nor any of the officers, independent accountants, board of directors, or audit committees of the boards of directors (if any) of the Company Entities has received any oral or written notification of any (i) "significant deficiency" in any of the Company Entity's internal controls over financial reporting relating to the Business, (ii) "material weakness" in any of the Company Entity's internal controls over financial reporting relating to the Business or (iii) fraud that involves management or other employees of any of the Company Entities who have a significant role in such Company Entity's internal controls over financial reporting relating to the Business. There is no outstanding "significant deficiency" or "material weakness" relating to the Business which, as certified by the Company Entities' independent accountants, has not been appropriately and adequately remedied by the Company.
- (f) <u>Absence of Certain Changes</u>. Since (i) January 31, 2015 and through the Agreement Date, the Business has been conducted in all material respects in the ordinary course in accordance with past practices and standards and has been operated in all material respects in compliance with the Business Policies and Procedures as in effect at the applicable times; (ii) January 31, 2015, there has not been any event, occurrence, change or circumstance that has had a Material Adverse Effect on the Acquired Assets, the Business or the Company Entities, or would reasonably be expected to have, a Material Adverse Effect on the Acquired Assets, the Company Entities or the Business following the Closing Date; and (iii) January 31, 2015, no Company Entity has taken any action that would have been prohibited or otherwise restricted under <u>Section 5.2</u> (other than <u>Section 5.2(b)(i)</u>) hereof, had such action been taken after the Agreement Date but prior to the Closing Date.
- (g) <u>Title to Properties; Encumbrances</u>. Each Company Entity is the legal and beneficial owner of good title and all right and interest in the Acquired Assets to be sold by it to the Purchaser, free and clear of all Liens, other than (i) Permitted Liens and (ii) Liens created pursuant to the Securitization Documents that will have been released at the Closing, and each Company Entity selling Acquired Assets pursuant hereto has the sole right to sell and transfer the Acquired Assets to be sold by it to the Purchaser (subject to the release of the Liens set forth in the Securitization Documents in the case of Acquired Assets subject thereto).

- (h) <u>Litigation</u>. There are no material Actions pending against a Company Entity or Affiliate thereof in connection with the Business or any Acquired Asset, or to a Company Entity's Knowledge, threatened against a Company Entity or Affiliate thereof, with respect to the Business or the Acquired Assets. There are no Actions pending or to a Company Entity's Knowledge, threatened that (i) assert the invalidity or unenforceability of this Agreement, (ii) seek to prevent the consummation of any of the transactions contemplated by this Agreement, or (iii) seek any determination or ruling that, individually or in the aggregate, would materially and adversely affect the performance by a Company Entity of its obligations under this Agreement.
- (i) <u>Compliance with Laws</u>. Except to the extent that any of the following is not reasonably likely to have a Material Adverse Effect on the Business, the Acquired Assets or the Company Entities:
  - (i) each Company Entity is, and has been during the three (3) year period prior to the Agreement Date, in compliance in all material respects with all Requirements of Law relating to the Business and the Acquired Assets; and
  - (ii) each Company Entity (A) is not, and has not been during the three (3) year period prior to the Agreement Date, subject to any capital plan or supervisory agreement or cease and desist or similar order or directive or memorandum between it and any Governmental Authority relating to the Business or the Acquired Assets, and (B) has not during the three (3) year period prior to the Agreement Date adopted any board resolutions in connection with any enforcement action requested by any Governmental Authority.
- (j) <u>Account Documentation; Accounts; Gross Receivables</u>. Except to the extent that any of the following would not have a Material Adverse Effect on the Business, the Acquired Assets or the Company Entities:
  - (i) Each Credit Card Agreement and each Account, including the Gross Receivables thereunder, is a legal, valid and binding obligation of each obligor thereunder, including any cosigner, guarantor or surety, is enforceable against such obligors in accordance with its terms and is not subject to offset, recoupment or adjustment or any other valid cognizable claim or defense of a Cardholder, subject to (A) claims or defenses on disputed Credit Card transactions or refunds asserted by Cardholders in the ordinary course, (B) applicable bankruptcy, insolvency, reorganization, moratorium, fraudulent transfer and other laws relating to or affecting creditors' rights generally and the effect of general equitable principles, (C) Account fraud of Cardholders or third parties (other than the Company Entities and their Affiliates) and (D) the Servicemembers Civil Relief Act; *provided*, that, to the extent the foregoing representation regarding the enforceability of the Credit Card Agreements is dependent upon the capacity, authority or any other factor relating to the identity or status of the obligor, such representation as to such matters is given solely to the Company Entities' Knowledge;

- (ii) All amounts due and payable on the Accounts are payable only in U.S. dollars. As of the Closing Date, no Account is secured by any collateral whatsoever;
- (iii) Each of the Accounts has been underwritten by the Company Entities in compliance with the Business Policies and Procedures as in effect at the applicable times and complies with the applicable Credit Card Agreement;
- (iv) All Credit Card Applications have been solicited, taken and evaluated and applicants notified in a manner that complied with all applicable Requirements of Law;
- (v) All Accounts have been solicited, opened and originated, maintained and serviced in all material respects, in compliance with applicable Requirements of Law;
- (vi) All terms and conditions applicable to, and disclosures made in connection with, the Accounts complied in all material respects with all applicable Requirements of Law;
- (vii) Company Bank has not materially violated or breached, or committed any material default under, any Credit Card Agreements which remains uncured;
- (viii) The terms of the Credit Card Agreements have not been waived, impaired, altered or modified in any respect (other than on a case by case basis as reflected in the Master File);
  - (ix) Schedule D contains the forms of the Credit Card Agreements governing the Accounts;
  - (x) Schedule E contains the Company Entities' write-off policy as of the Agreement Date;
  - (xi) The Gross Receivables have arisen under the Accounts;
- (xii) No Account includes a minimum payment calculation that is established by the Company Entities as a set payment for a particular balance until such balance is paid in full (other than a payment calculation that is modified for a consumer credit counseling service or other debt management program provided by a consumer credit counseling service); and
- (xiii) There are no Prohibited Accounts and the Estimated Closing Statement accurately characterizes the Accounts between Accounts that are Written-Off Accounts and Accounts that are not Written-Off Accounts; *provided*, that the sole remedy for any breach of the representations set forth in this <u>Section 4.1(j)(xiii)</u> is the remedy set forth in <u>Section 2.8</u>.

- (k) No Account Restrictions. If an Account contains terms that cannot be changed by the Purchaser, or that otherwise materially limit the Purchaser's ability to change the terms of such Account, such limitation is required to comply with the Requirements of Law or was contained in the due diligence materials provided by the Company Entities to Purchaser prior to the Agreement Date (other than such terms or limitations that became effective after the date of delivery of such due diligence materials).
- (l) <u>Operating Regulations</u>. Company Bank is a member in good standing of each Network the brand of which will be on any of the Credit Cards constituting part of the Acquired Assets.
- (m) No Brokers or Finders. The Assumed Liabilities do not include, and the Company Entities are solely responsible for and shall pay, any Liability incurred by any of them or any of their Affiliates for any financial advisory fees, brokerage fees, commissions or finder's fees directly or indirectly in connection with this Agreement or the transactions contemplated hereby or by the Ancillary Agreements.
- (n) <u>Marketing Agreements</u>. There are no material Contracts, including any affinity card or similar agreements, relating to the marketing of any product or service to Cardholders by third parties. The Purchaser will not be required to assume any such Contracts pursuant to this Agreement.
- (o) <u>Re-aged Accounts</u>. To the extent any Account existing as of the Agreement Date or as of the Closing Date, as the case may be, has been re-aged, such Account has been re-aged in accordance with the Company Entities' reage policy as in effect at the applicable time, other than any noncompliance that affected a de minimis number of such Accounts. <u>Schedule H</u> contains the existing reage policy of the Company Entities as of the Agreement Date.
- (p) <u>Sale or Use of Cardholder List</u>. Since January 31, 2013, except for the lease or license of the Cardholder List to enhancement and marketing vendors in the ordinary course of business, no Company Entity nor any Affiliate thereof has sold, transferred, leased or licensed the Cardholder List, or any part thereof, to any third party for their independent use. Each such vendor is contractually required to maintain the confidentiality of the Cardholder List, is restricted to a specific use or uses of the Cardholder List and is required to return or destroy the Cardholder List upon completion of the permitted use or uses.
- (q) <u>Accuracy of Master File</u>. The Master File to be delivered pursuant to <u>Section 2.7</u> will be true, complete and accurate in all material respects as of the Cut-Off Time, and the Master File will not contain any untrue statement of a material fact or omit to state a material fact which is necessary to make the facts stated therein not misleading.
- (r) No Liens. There are no Liens with respect to Taxes (except for Permitted Liens) upon any of the Acquired Assets.
- (s) <u>Privacy</u>. Each of the Company Entities has implemented policies and procedures reasonably designed to prevent, detect and mitigate the risk of identity theft in the Accounts. Each of the Company Entities has complied in all material respects with all applicable

Requirements of Law relating to the protection of the confidential information and privacy of the Purchaser, Cardholders or Applicants, including Title V of the federal Gramm-Leach Bliley Act.

- (t) <u>Accounting Treatment of Transfer</u>. The Company Entities intend to treat the conveyance of the interest in the Accounts, Gross Receivables and the other Acquired Assets to the Purchaser pursuant to this Agreement as a sale for purposes of GAAP.
  - (u) No Ancillary Products. There are no Ancillary Product Contracts.
- (v) <u>Taxes</u>. The Company Entities have timely filed (or caused to be timely filed) all material Tax Returns that were required to be filed on or before the Cut-Off Time (taking into account all applicable extensions) with respect to the Business or any Acquired Asset and all such Tax Returns are true, accurate and complete in all material respects. The Company Entities have timely paid all material Taxes shown as due on any such Tax Return and have timely paid any other material Taxes attributable to the Business or any Acquired Asset (whether or not shown on any Tax Return).
  - Section 4.2 <u>Representations and Warranties of the Purchaser</u>. As of the Agreement Date and the Closing Date (except to the extent expressly made as of an earlier date, in which case as of such earlier date) the Purchaser represents to the Company Entities as follows:
- (a) Existence and Authority. The Purchaser is a national banking association, duly organized and validly existing under the laws of the United States, and has the requisite power and authority to carry on its business as now conducted and to acquire the Acquired Assets and operate the Business, including extending credit and maintaining the loans extended pursuant to the Credit Card Agreements. The Purchaser's deposit liabilities are insured by the Federal Deposit Insurance Corporation and all premiums and assessments required to be paid in connection therewith have been paid by the Purchaser when due.
- (b) Authorization and Validity. The Purchaser has the requisite corporate or other power and authority to execute, deliver and perform its obligations under this Agreement and each of the Ancillary Agreements in the case of the obligations to complete the Purchase and Assumption contemplated hereby. This Agreement and each Ancillary Agreement have been duly authorized by the Purchaser. This Agreement has been duly executed and delivered by the Purchaser and each Ancillary Agreement has been or shall have been, at the Closing Date, duly executed and delivered by the Purchaser. Assuming that this Agreement and the Credit Card Program Agreement have been, and that the other Ancillary Agreements have been or will be on or prior to the Closing Date, duly authorized, executed and delivered by the Company Entities and the other parties thereto, each of this Agreement and the Credit Card Program Agreement is, and each of the other Ancillary Agreements is or will be, at the Closing Date, the legal, valid and binding obligations of the Purchaser, enforceable against the Purchaser in accordance with their respective terms, subject to applicable bankruptcy, insolvency, moratorium, reorganization, fraudulent transfer and other laws affecting creditors' rights generally and to general equitable principles.
- (c) <u>Governmental and Third-Party Consents</u>. No notices, reports or other filings are required to be made by the Purchaser with, nor are any consents, registrations,

approvals, permits or authorizations required to be obtained by it from, any Governmental Authority or any other third party in connection with the execution, delivery and performance of this Agreement and the Ancillary Agreements by the Purchaser or the consummation by the Purchaser of the transactions contemplated by this Agreement or the Ancillary Agreements, except for such notices, reports, filings, consents, registrations, approvals, permits or authorizations, the failure to make or obtain which would not have or reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect on the Business or the Acquired Assets as of the Closing Date (after giving effect to the Closing) or on the Purchaser.

- (d) <u>No Conflicts</u>. The execution, delivery and performance by the Purchaser of this Agreement and the Ancillary Agreements do not, and the consummation of the transactions contemplated by this Agreement and the Ancillary Agreements will not:
  - (i) breach, violate, conflict with, or be prohibited by the Purchaser's Constituent Documents;
  - (ii) breach, violate, conflict with, or be prohibited by any other Requirements of Law applicable to the Purchaser;
  - (iii) breach, violate, create material obligations under, conflict with, be prohibited by or result in a default under the terms, conditions or provisions of any Contract of the Purchaser, or give any Person the right to terminate or cancel any right of the Purchaser under any such Contract, or accelerate the performance of its obligations thereunder; or
  - (iv) result in the creation of any Lien, other than a Permitted Lien, on the properties or assets of the Purchaser (with or without the giving of notice or the lapse of time, or both);

except in each case described in clause (ii), (iii) or (iv) for any breach, violation, default, termination, cancellation, acceleration or Lien that would not reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect on the Business or the Acquired Assets as of the Closing Date (after giving effect to the Closing) or on the Purchaser.

- (e) <u>Compliance with Laws</u>. Except to the extent that any of the following would not have a Material Adverse Effect on the Business or the Acquired Assets as of the Closing Date (after giving effect to the Closing) or on the Purchaser:
  - (i) the Purchaser is, and has been during the three (3) year period prior to the Agreement Date, in compliance with all Requirements of Law; and
  - (ii) the Purchaser (A) is not and has not been during the three (3) year period prior to the Agreement Date, subject to any capital plan or supervisory agreement, matter requiring attention or other examination finding, cease and desist or similar order or directive or memorandum between it and any Governmental Authority or issued by any Governmental Authority, and (B) has not during the three (3) year period prior to the Agreement Date adopted any

board resolutions in connection with any enforcement action requested by any Governmental Authority.

- (f) <u>Available Funds</u>. The Purchaser or the Guarantor has sufficient cash to enable it to pay the Estimated Purchase Price as required by <u>subsection 3.1(c)</u> and to timely pay any other amounts to be paid by it under this Agreement.
- (g) <u>Litigation</u>. There are no Actions pending against the Purchaser, any Affiliate of the Purchaser, or any of their respective assets, or to the Purchaser's Knowledge, threatened against the Purchaser, any Affiliate of the Purchaser, or any of their respective assets, that would reasonably be expected, individually or in the aggregate, to have a Material Adverse Effect on the Business or the Acquired Assets as of the Closing Date (after giving effect to the Closing) or on the Purchaser. There are no Actions pending or to the Purchaser's Knowledge, threatened, that (i) assert the invalidity or unenforceability of this Agreement, (ii) seek to prevent the consummation of any of the transactions contemplated by this Agreement, or (iii) seek any determination or ruling that, individually or in the aggregate, would materially and adversely affect the performance by the Purchaser of its obligations under this Agreement.
- (h) <u>No Brokers or Finders</u>. Any liability incurred by the Purchaser or its Affiliates for any financial advisory fees, brokerage fees, commissions or finder's fees directly or indirectly in connection with this Agreement or the transactions contemplated hereby or by the Ancillary Agreements will be borne by the Purchaser or its Affiliates.
- (i) <u>Absence of Certain Changes</u>. Since January 31, 2015, there has not been any event, occurrence, change or circumstance that would reasonably be expected to have, a Material Adverse Effect on the Business or the Acquired Assets (after giving effect to the Closing) or on the Purchaser.
- (j) <u>Accounting Treatment of Transfer</u>. The Purchaser intends to treat the acquisition of the interest in the Acquired Assets from the Company Entities pursuant to this Agreement as a sale for purposes of GAAP.
- (k) Operating Regulations. The Purchaser is, and will be as of the Closing Date and thereafter (subject to the Credit Card Program Agreement), a member in good standing of each Network the brand of which will be on any of the Credit Cards used in connection with the Acquired Assets and will have as of the Closing Date and thereafter (subject to the Credit Card Program Agreement) full authority under applicable regulations of any Network to issue the Credit Cards, use and display applicable trademarks of such Network.
  - Section 4.3 No Other Representations or Warranties. Except as expressly set forth in this Article IV or in any of the Ancillary Agreements, none of the Company Entities or the Purchaser have made or make any other express or implied representations, or any express or implied warranty, either written or oral, with respect to the Acquired Assets, the Assumed Liabilities or the Company Entities, the Business or the Purchaser, respectively.

### **ARTICLE V**

## **COVENANTS**

## Section 5.1 Access and Confidentiality.

- (a) Until the Closing Date, upon reasonable prior notice and subject to applicable Requirements of Law relating to the exchange of information, the Company Entities will permit the Purchaser and the Purchaser's authorized representatives to have reasonable access, during regular business hours for purposes consistent with this Agreement, to the personnel (including the employees, and shall instruct such personnel to cooperate with such party), properties and books and records relating to the Business (including reasonable access to the servicing reports, systems and procedures of Company Bank), to the extent that such access does not materially interfere with the business of such party; provided, that the party requiring such access complies with the confidentiality obligations contained herein and in the Credit Card Program Agreement and in the Confidentiality Agreement, dated as of July 22, 2014, by and between The Toronto-Dominion Bank, on behalf of itself and its subsidiaries, including the Purchaser, and Nordstrom, Company Bank, LLC, and NCI (the "Confidentiality Agreement"); and provided, further, that the foregoing shall not (i) require Company Bank to permit any inspection, or to disclose any nonpublic supervisory information for which Company Bank has not received regulatory approval to share, (ii) require a party to share information that in such party's reasonable judgment would result in the disclosure of any trade secrets of third parties or trade secrets of such party or its Affiliates unrelated to the Business, (iii) require a party to violate any obligations of such party to any third party with respect to confidentiality if such party shall have used commercially reasonable efforts to obtain the consent of such third party to such inspection or disclosure or (iv) require any disclosure by such party that could, as a result of such disclosure, have the effect of causing the waiver of any attorney-client privilege. If any material is withheld by the Company Entities pursuant to subclause (ii), (iii) or (iv) of the preceding sentence, upon the reasonable request by the Purchaser, the Company Entities shall use commercially reasonable efforts to find a method whereby such information may be provided to the Purchaser without so giving rise to any such waiver of privilege or such violation of Requirements of Law, provided, that the Purchaser shall provide commercial reasonable cooperation as may be reasonably requested to facilitate the provision of such information.
- (b) The parties hereto agree to comply with the Confidentiality Agreement until the Closing Date, at which time the Confidentiality Agreement shall be deemed terminated and superseded by the confidentiality provisions of the Credit Card Program Agreement.
- (c) Each party shall be entitled to specific performance of the foregoing provisions of this <u>Section 5.1</u> in addition to any other remedies that they may have at law or in equity.

### Section 5.2 Conduct of Business.

(a) Each Company Entity agrees that it shall, and that it shall cause its Affiliates to, in each case with respect to the Business or the Acquired Assets, from the date hereof through the Closing Date, conduct the Business and originate, create, acquire or use the

acquired Assets in the ordinary course of business in accordance with past practices and standards (including collection practices and accounting practices for charge-offs) as in effect on the date hereof, and in accordance with Requirements of Law, except to the extent any change or deviation is: (A) made in accordance with the procedures set forth in the Credit Card Program Agreement or expressly permitted by this Agreement or the Credit Card Program Agreement (including defeasance of the Company Entities' obligations in respect of the Series 2011-1 Notes and under the Securitization Documents), (B) required by Requirements of Law, (C) set forth in Section 5.2(a) of the Company Entities' Disclosure Schedule or (D) expressly consented to by the Purchaser by prior written consent (which consent shall not be unreasonably withheld, conditioned or delayed).

- (b) Without limiting the foregoing clause (a), and except in accordance with the procedures set forth in the Credit Card Program Agreement, as set forth on Section 5.2(b) of the Company Entities' Disclosure Schedule, as expressly permitted by this Agreement or the Credit Card Program Agreement, as required by Requirements of Law or as expressly consented to by the Purchaser by prior written consent (which consent shall not be unreasonably withheld, conditioned or delayed), until the Closing Date, each Company Entity agrees that it shall not, and that it shall cause its Affiliates not to:
  - (i) change in any material respect its credit or underwriting, posting, collection, pricing, marketing, origination, charge-off or reage policies and procedures with respect to the Acquired Assets or the Business;
  - (ii) change in any material respect the forms of Credit Card Agreement currently used by the Business, or implement any change in the terms and conditions of the Credit Card Agreements or the Accounts, other than any changes made on an individual, case by case basis in the ordinary course of business;
  - (iii) issue any written communication to any Cardholder in a manner that identifies the Purchaser with respect to the transactions contemplated by this Agreement, *provided*, that nothing shall prohibit the Company Entities from issuing communications to individual Cardholders or customers, *provided*, that such communications are generally consistent with the public disclosures previously made by the parties in accordance with the terms of this Agreement regarding the transactions contemplated by this Agreement and the Ancillary Agreements;
  - (iv) sell, lease or otherwise dispose of any of the Acquired Assets, except (A) in the course of collection in the ordinary course of business in accordance with past practices and standards or (B) pursuant to the terms of Contracts or commitments existing as of the date of this Agreement and set forth in the Company Entities' Disclosure Schedule; or
    - (v) agree with any Person or otherwise commit itself to do any of the foregoing.

## Section 5.3 Reasonable Efforts; Other Filings.

- (a) Subject to the terms and conditions of this Agreement, the Purchaser will, and the Company Entities will, and each will cause their Affiliates to, use commercially reasonable efforts to take, or cause to be taken, all actions and will do, or cause to be done, all things necessary, proper or advisable under applicable Requirements of Law, so as to permit consummation of the Purchase and Assumption as promptly as reasonably practicable and otherwise to enable consummation of the transactions contemplated by this Agreement and the Ancillary Agreements, and will cooperate fully to that end, including using commercially reasonable efforts to cause the consummation of the Purchase and Assumption to occur by October 1, 2015.
- (b) Without limiting subsection 5.3(a), the Company Entities will, and the Purchaser will, and each will cause their Affiliates to, use commercially reasonable efforts to prepare all documentation, to effect all filings and to obtain all permits, consents, approvals and authorizations of each Governmental Authority necessary to consummate the transactions contemplated by this Agreement and the Ancillary Agreements; *provided*, *however*, that neither the Purchaser nor the Company Entities, nor any of their Affiliates, shall be required to defend, lift, mitigate or rescind the effect of any litigation or administrative proceeding involving any Governmental Authority adversely affecting the transactions contemplated by this Agreement. Each of the Company Entities, on the one hand, and the Purchaser, on the other hand, shall consult with the other with respect to the obtaining of such permits, consents, approvals and authorizations and to keep the other apprised of the status thereof. Subject to Requirements of Law and appropriate confidentiality protections, the Company Entities and the Purchaser shall each furnish to the others such necessary information as any of the other parties may request in connection with the foregoing; *provided*, that the Company Entities and the Purchaser may choose to comply with this provision by direct submission of the requested information to the applicable Governmental Authority. Each party shall, subject to applicable Requirements of Law, permit counsel for the other party to review in advance any such proposed written communication to any Governmental Authority and consider in good faith any reasonable comments provided by the other party.
- (c) Without limiting the foregoing, the Company Entities will, and the Purchaser will, and each will cause their Affiliates to, use commercially reasonable efforts to obtain the Requisite Regulatory Approvals in time to permit the Closing Date to occur as soon as reasonably practicable. Each of the Company Entities will, and the Purchaser, will, and each will cause their Affiliates, without any request or demand by the other, to initiate all necessary filings related to the Requisite Regulatory Approvals no later than thirty (30) Business Days from the execution and delivery of this Agreement and to prosecute actively all such filings and pursue the receipt of each Requisite Regulatory Approval (it being understood that (i) any amendment or supplement to such filings, or (ii) any withdrawal of any such filings in connection with a subsequent re-filing requested by a Governmental Authority, in each case, by any of the parties hereto shall not result in a breach of this Section 5.3(c)). Notwithstanding the foregoing and anything else in this Agreement, nothing contained herein shall be deemed to require the Company Entities or the Purchaser, as applicable, or any of their Affiliates to take any action, or commit to take any action, or agree to any condition or restriction, in connection with obtaining the foregoing permits, consents, approvals and authorizations of Governmental Authorities that

would have a Material Adverse Effect on the business, operations, results of operations or the financial condition of the Company Entities or the Purchaser, as applicable, or that would constitute an Unreasonable Condition.

- (d) The Company Entities shall reasonably cooperate with the Purchaser in connection with the Purchaser's preparation and filing of Financing Statements evidencing and perfecting the transactions contemplated hereby in accordance with subsection 2.1(c).
- (e) The Purchaser will promptly notify the Company Entities in writing, and the Company Entities will promptly notify the Purchaser in writing, upon (i) becoming aware of any order or decree or any complaint praying for an order or decree restraining or enjoining the execution of this Agreement or the Ancillary Agreements or the consummation of the transactions contemplated hereunder and thereunder, or (ii) receiving any notice from any Governmental Authority of its intention to (A) institute an Action to restrain or enjoin the execution of this Agreement or the Ancillary Agreements or the consummation of the transactions contemplated hereunder and thereunder or (B) nullify or render ineffective this Agreement or the Ancillary Agreements if such transactions are consummated.
- (f) The parties agree to take the actions set forth in <u>Schedule K</u> with respect to applications for certain licenses or qualifications.
  - Section 5.4 Additional Instruments. At the reasonable request of the Company Entities, on the one hand, or the Purchaser, on the other hand, at or after the Closing, the Person receiving such request will promptly execute and deliver, or cause to be executed and delivered, to the requesting party such assignments, bills of sale, assumption agreements, consents and other similar instruments in addition to those required by this Agreement, in form and substance satisfactory to the requesting party, as may be reasonably necessary to carry out or implement any provision of this Agreement or any Ancillary Agreement, including the consummation of the transactions contemplated thereby.
  - Section 5.5 <u>Company Licensed Marks; Branding</u>. It is expressly agreed that, except for the limited license granted in the Credit Card Program Agreement, the Purchaser is not purchasing or acquiring any right, title or interest in Company Licensed Marks. The Purchaser acknowledges that the Company Entities or their Affiliates own the Company Licensed Marks, all rights therein and goodwill related thereto and symbolized thereby.
  - Section 5.6 <u>Bulk Sales Law</u>. The Purchaser hereby acknowledges that the Company Entities do not intend to comply, in connection with the transactions contemplated hereby, with the provisions of any applicable bulk sales law (including the Uniform Commercial Code Bulk Transfer provisions), other than any applicable bulk sales regulation promulgated by the Office of the Comptroller of the Currency.
  - Section 5.7 <u>Cooperation in Litigation</u>. The Company Entities and the Purchaser shall cooperate, to the extent reasonably requested by the other, in the handling and disposition of any Actions related to this Agreement or the transactions contemplated by this Agreement, other than those Actions contemplated by Article IX; *provided, however*, that this Agreement shall not in any way limit or supersede the provisions of the last sentence of <u>Section</u>

 $\underline{5.3(c)}$  and the party ultimately responsible for discharging such Action shall have the authority to take such actions as it deems necessary or advisable, in its sole discretion, to discharge such Action, subject, however, to the provisions of this Agreement.

Section 5.8 Post Closing Access. Each of the Purchaser and the Company Entities shall retain the data, records, documents and other information relating to the Acquired Assets in accordance with Section 4.14(g) of the Credit Card Program Agreement. Each of the Purchaser and the Company Entities shall, upon reasonable notice of the other party and subject to applicable Requirements of Law relating to the exchange of information, take commercially reasonable efforts to afford to the other party, its Affiliates and its representatives reasonable access (including the right to copy), without charge, during normal business hours, to the Acquired Assets, the books and records relating thereto, any Person who maintains or controls any of the foregoing for such disclosing party or its Affiliates, all as may be reasonably requested by the requesting party or any of its Affiliates in order to enable the requesting party to (i) prepare the Final Closing Statement and participate in the resolution of any disputes relating thereto; (ii) permit the performance of any covenants required to be performed under this Agreement and the Ancillary Agreements after the Closing Date by the requesting party; (iii) permit the preparation of any Tax Return or other document required to be filed with any Governmental Authority; and (iv) respond to any proceeding or to any claim made, or to any request for information, by any Governmental Authority or any other Person not a party hereto or an Affiliate thereof, including any Cardholder with respect to matters that may constitute Excluded Liabilities, provided, however, that the foregoing shall not require such disclosing party to permit any inspection, or to disclose any nonpublic supervisory information for which the requesting party has not received regulatory approval to share or any information subject to any attorney-client privilege. To the extent that disclosure pursuant to this Section 5.8 would reasonably be expected to result in a waiver of the attorney client privilege, upon the reasonable request by the requesting party, the disclosing party shall use commercially reasonable efforts to find a method whereby such information may be provided to the requesting party without so giving rise to any such waiver of privilege or such violation of Requirements of Law, provided, that the requesting party shall provide commercial reasonable cooperation as may be reasonably requested to facilitate the provision of such information.

Section 5.9 <u>Credit Balances</u>. The parties shall cooperate to ensure that credit balances outstanding on Accounts as of the Cut-off Time do not exceed one percent (1%) of the aggregate amount owed (without deduction of credit balances) to the Company Entities on all Accounts as of the Cut-off Time, and in no event shall credit balances in excess of one percent (1%) of the aggregate amount owed (without deduction of credit balances) to the Company Entities on all Accounts be transferred to the Purchaser.

Section 5.10 <u>Communications with Cardholders.</u> Except as otherwise expressly contemplated by the Credit Card Program Agreement, the Purchaser and its Affiliates shall not communicate with the Cardholders in their capacity as such (whether by mail, telephone or otherwise) without the prior written consent of the Company Entities.

#### ARTICLE VI

## **TAX MATTERS**

Section 6.1 <u>Assistance and Cooperation</u>. At the requesting party's expense, the parties hereto shall furnish or cause to be furnished to each other, promptly upon reasonable request, any information and assistance relating to the Acquired Assets as the requesting party deems reasonably necessary in connection with the filing of any Tax Returns, the preparation for any audit by any Taxing authority, the response to any inquiry by a Taxing authority, the mailing or filing of any notice and the prosecution or defense of any claim, suit or proceeding relating to any Tax Returns or any other filing required to be made with any Taxing authority or any other matter related to Taxes. The Purchaser and the Company Entities will cooperate with each other in the conduct of any audit or other proceeding related to Taxes involving the Acquired Assets.

Section 6.2 <u>Transfer Taxes</u>. Notwithstanding anything in this Agreement to the contrary, all excise, use, transfer, documentary, stamp, sales or similar Taxes, but excluding sales taxes that are addressed in Section 4.17 of the Credit Card Program Agreement, that are payable or that arise as a result of the consummation of the transactions contemplated by this Agreement and the Ancillary Agreements and any recording or filing fees with respect thereto will be borne one half by the Purchaser and one half by the Company Entities. The Purchaser's portion of such Taxes shall not be considered Excluded Liabilities.

Section 6.3 <u>Tax Payments</u>. The Company Entities agree that they will remain liable for and will pay (i) any Taxes with respect to the Business and the Acquired Assets that accrue or otherwise relate to any taxable period prior to the Closing Date, and (ii) any federal, state or local income Taxes to which the Company Entities or their Affiliates become subject as a result of any gain realized on the transactions contemplated by this Agreement.

# **ARTICLE VII**

## **CONDITIONS**

Section 7.1 <u>Conditions to Each Party's Obligations to Effect the Purchase and Assumption</u>. The respective obligations of the Company Entities and the Purchaser to effect the Purchase and Assumption are subject to the fulfillment or written waiver, at or prior to the Closing Date, of the following conditions:

- (a) <u>Requisite Regulatory Approvals</u>. The Requisite Regulatory Approvals shall have been obtained or made and shall be in full force and effect and all waiting periods required by applicable Requirements of Law in connection therewith shall have expired or been terminated and, without limiting the provision of <u>Section 7.1(b)</u> and subject thereto, all conditions required in connection therewith shall have been satisfied.
- (b) <u>No Unreasonable Condition</u>. No Governmental Authority of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any judgment, order,

injunction, rule or decree or taken any other action that individually or in the aggregate constitutes an Unreasonable Condition (whether temporary, preliminary or permanent).

- (c) <u>Third Party Consents</u>. The consents and approvals of the Persons set forth in <u>Schedule G</u> with respect to the Closing shall have been obtained and shall be in full force and effect, except to the extent that the failure to obtain such a consent or approval would not reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect on the Acquired Assets.
- (d) <u>Rating Agency Condition</u>. The Rating Agency Condition shall have been satisfied with respect to the defeasance of the Company Entities' obligations in respect of the Series 2011-1 Notes and under the Securitization Documents.
- (e) <u>No Injunction or Prohibition</u>. No Governmental Authority of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any statute, rule, regulation, by-law, judgment, decree, injunction or other order (whether temporary, preliminary or permanent) that is in effect and prohibits or makes illegal consummation of the transactions contemplated by this Agreement or the Ancillary Agreements.
- (f) <u>Credit Card Program Agreement</u>. The Credit Card Program Agreement shall have been duly executed and shall be in full force and effect in accordance with its terms as executed.
- (g) <u>Transfer of BIN</u>. The BIN relating to the Co-Branded Accounts, in accordance with the applicable procedures of the Network, shall have been transferred to Bank, and the Company Entities shall have created reporting flags or, as mutually agreed by the parties hereto, other indicators with First Data Resources, LLC, and such flags shall have been validated, in order to permit for daily settlement of Private Label Accounts, Corporate Accounts and Employee Accounts in accordance with the Credit Card Program Agreement.
- (h) <u>Release of Securitization Receivables</u>. The Indenture Trustee shall have executed such documents of transfer and assignment as are contemplated by the Indenture to release the Securitization Receivables and all proceeds thereof from the lien of the Indenture, and convey to LLC all right, title and interest of the Trust to the Securitization Receivables and all proceeds thereof and all funds in the Securitization Bank Accounts.
- (i) <u>True Sale Opinion</u>. The Purchaser and the Company Entities shall have received the True Sale Opinion, in form and substance reasonably satisfactory to the Purchaser and the Company Entities, and a letter authorizing the Purchaser and the Company Entities to provide a copy of such opinion to each party's respective auditors solely as an evidential matter in support of such auditors' evaluation of management's assertion that the transfer of the Acquired Assets meets the isolation criterion of ASC 860.
- (j) <u>Tax Opinion</u>. The Purchaser and the Company Entities shall have received the Tax Opinion, in form and substance reasonably satisfactory to the Purchaser and the Company Entities, as shall be required or advisable in connection with the defeasance of the obligations of the Company Entities in respect of the Series 2011-1 Notes and under the Securitization Documents.

Section 7.2 <u>Conditions to Obligations of the Purchaser</u>. The obligations of the Purchaser to effect the Purchase and Assumption are subject to the fulfillment or written waiver, at or prior to the Closing Date, of the following additional conditions:

- (a) <u>Performance of Obligations</u>. The Company Entities shall have performed in all material respects all their covenants and agreements set forth in this Agreement, to the extent required at or prior to the Closing Date.
- (b) General Representations. The representations of the Company Entities (other than the Company Entity Fundamental Representations) set forth in this Agreement shall be true and correct as of the Closing Date, except that representations that by their terms speak as of the Agreement Date or some other date shall be true and correct only as of such date (in each case, without giving any effect to any qualifications or limitations as to materiality, Material Adverse Effect or other similar qualifier contained therein), except to the extent that any failure to be so true and correct has not had, or is not reasonably likely to have, individually or in the aggregate, a Material Adverse Effect on the Company Entities, the Business or the Acquired Assets (after giving effect to the Closing).
- (c) <u>Company Entity Fundamental Representations</u>. The Company Entity Fundamental Representations shall be true and correct in all material respects as of the Closing Date, except that representations that by their terms speak as of the Agreement Date or some other date shall be true and correct only as of such date (in each case, without giving any effect to any qualifications or limitations as to materiality, Material Adverse Effect or other similar qualifier contained therein).
- (d) <u>Certificate</u>. The Purchaser shall have received a certificate signed by an authorized officer of each of the Company Entities, dated the Closing Date, to the effect that (i) the conditions set forth in <u>subsections 7.2(a)</u> and <u>(b)</u> have been satisfied and (ii) as of the Closing Date there shall not have occurred and be continuing any event of default of the Company Entities (or any event or occurrence which with notice or lapse of time would become such an event of default) under the Credit Card Program Agreement.
- (e) <u>Instrument of Assignment and Assumption</u>. The Instrument of Assignment and Assumption shall have been duly executed by the Company Entities.
  - Section 7.3 <u>Conditions to Obligations of the Company Entities</u>. The obligations of the Company Entities to effect the Purchase and Assumption are subject to the fulfillment or waiver in writing, at or prior to the Closing Date, of the following additional conditions:
- (a) <u>Performance of Obligations</u>. The Purchaser shall have performed in all material respects all its covenants and agreements set forth in this Agreement, to the extent required at or prior to the Closing Date.
- (b) <u>Representations</u>. The representations of the Purchaser set forth in this Agreement shall be true and correct as of the Closing Date, except that any representations that by their terms speak as of the Agreement Date or some other date, shall be true and correct only as of such date (in each case, without giving any effect to any qualifications or limitations as to

materiality, Material Adverse Effect or other similar qualifier contained therein), except to the extent that any failure to be so true and correct has not had, or is not reasonably likely to have, individually or in the aggregate, a Material Adverse Effect on the Purchaser and would not reasonably be expected to have a Material Adverse Effect individually or in the aggregate on the Business or the Acquired Assets (after giving effect to the Closing).

- (c) <u>Certificate</u>. The Company Entities shall have received a certificate signed on the Purchaser's behalf by an authorized officer of the Purchaser, dated the Closing Date, to the effect that (i) the conditions set forth in <u>subsections 7.3(a)</u> and <u>(b)</u> have been satisfied and (ii) as of the Closing Date there shall not have occurred and be continuing any event of default of Bank (or any event or occurrence which with notice or lapse of time would become such an event of default) under the Credit Card Program Agreement.
- (d) <u>Instrument of Assignment and Assumption</u>. The Instrument of Assignment and Assumption shall have been duly executed by the Purchaser.
- (e) <u>Guaranty</u>. The Guaranty shall have been executed and delivered by the Bank Guarantor and shall be in full force and effect.

#### ARTICLE VIII

## **TERMINATION**

Section 8.1 <u>Termination</u>. This Agreement may be terminated and the transactions contemplated by this Agreement and the Ancillary Agreements (including the Credit Card Program Agreement) may be abandoned at any time prior to the Closing only:

- (a) by the written consent of the parties hereto;
- (b) by either of the Purchaser or the Company Entities, if (i) any approval of a Governmental Authority, the lack of which would result in the failure to satisfy the condition set forth in <u>subsection 7.1(a)</u> has been denied by the Governmental Authority and the affected party has no opportunity to cure the fault giving rise to such denial, including through reapplication or appeal or (ii) any Governmental Authority shall have issued any judgment, order, injunction, rule, decree or Requisite Regulatory Approval that shall require a party to take or commit to take any actions, or agree to any conditions or restrictions that would individually or in the aggregate constitute an Unreasonable Condition;
- (c) by either the Purchaser or the Company Entities, if (i) any permanent injunction or Action by any Governmental Authority of competent jurisdiction prohibiting consummation of the transactions contemplated by this Agreement or the Ancillary Agreements becomes final and nonappealable; (ii) any Applicable Law makes consummation of the transactions contemplated by this Agreement or the Ancillary Agreements illegal or otherwise prohibited; or (iii) consummation of the transactions contemplated by this Agreement or the Ancillary Agreements would violate any nonappealable final order, decree or judgment of any Governmental Authority having competent jurisdiction;

- (d) by either of the Purchaser or the Company Entities if the transactions contemplated by this Agreement and the Ancillary Agreements are not consummated by June 1, 2016; *provided*, *however*, that neither the Purchaser, on the one hand, nor the Company Entities, on the other hand, may terminate this Agreement pursuant to this <u>subsection 8.1(d)</u> if its (or one of its Affiliates') breach of any representation, warranty or covenant contained herein has been the cause of or resulted in the failure to consummate such transactions by such date; or
- (e) by either of the Purchaser or the Company Entities, prior to the Closing Date, in the event of a breach or default in the performance by another party (other than any of such breaching or defaulting party's Affiliates) of any representation, warranty, covenant or agreement hereunder, which breach or default (i) would, individually or in the aggregate with all other uncured breaches and defaults of the breaching or defaulting party, constitute grounds for the conditions set forth in <u>subsection 7.2(a)</u> or (b) or <u>subsection 7.3(a)</u> or (b), as the case may be, not to be satisfied at the Closing Date and which failure would be reasonably likely to have a Material Adverse Effect on the terminating party (other than any of its Affiliates) and (ii) has not been, or cannot be, cured within sixty (60) days after written notice, describing such breach or default in reasonable detail, is given by the terminating party to the breaching or defaulting party.

Section 8.2 <u>Effect of Termination</u>. If this Agreement is terminated, it shall be of no further effect and no party hereto (or any of its Affiliates, directors, officers, representatives or agents) will have any liability or further obligation to any other party to this Agreement, except for liabilities or obligations arising out of or related to fraud or any knowing or willful breach of this Agreement prior to such termination.

#### **ARTICLE IX**

## **SURVIVAL; INDEMNIFICATION**

Section 9.1 Survival.

- (a) The representations or warranties of the parties in this Agreement will survive the Closing Date until the date which is eighteen (18) months after the Closing Date; *provided*, that the representations contained in <u>subsections 4.1(a)</u> (other than the last sentence thereof), <u>4.1(b)</u>, <u>4.1(g)</u> and <u>4.1(m)</u> (collectively, the "<u>Company Entity Fundamental Representations</u>") and <u>subsections 4.2(a)</u>, <u>4.2(b)</u> and <u>4.2(h)</u> (collectively, the "<u>Purchaser Fundamental Representations</u>") and the representations contained in <u>subsection 4.1(v)</u> shall survive the Closing until sixty (60) days following the expiration of the applicable statutes of limitations.
- (b) No agreement or covenant in this Agreement will survive the Closing Date, other than the covenants set forth in Sections 2.4, 2.5, 2.6, 2.7, 5.4, 5.7, 5.8 and 8.2, Article VI, this Article IX and Article X.
- (c) No claim for indemnification pursuant to this <u>Article IX</u> for breach of any representation, warranty or covenant may be brought after the date on which such representation, warranty or covenant no longer survives; *provided*, that if any indemnification claim is asserted prior to the termination of the applicable survival period, the indemnifying party's obligation

hereunder with respect to such indemnification claim shall survive until such claim has been finally resolved. For the avoidance of doubt, the rights to indemnification pursuant to <u>subsection 9.2(iii)</u>, the rights to indemnification of Excluded Liabilities pursuant to <u>subsection 9.2(iv)</u>, the rights to indemnification of Assumed Liabilities pursuant to <u>subsection 9.3(iii)</u> and the rights to indemnification pursuant to subsection 9.3(iv), do not expire.

Section 9.2 <u>Indemnification by Nordstrom</u>. Nordstrom agrees to indemnify the Purchaser, its Affiliates and their respective officers, directors and employees against, and agree to hold each of them harmless from, any and all damage, loss, Liability, expense, judgment, settlement, claim, cost or penalty (including reasonable expenses of investigation and reasonable attorneys' fees and expenses in connection with any Action and enforcement of any rights of indemnification against any Indemnifying Party or with respect to any appeal) ("Losses") incurred or suffered by the Purchaser, any of its Affiliates or any of their respective officers, directors or employees, arising out of or resulting from, (i) any breach of a representation or warranty of any Company Entity contained in this Agreement or in any certificate delivered by any Company Entity pursuant to this Agreement (provided, however, that for purposes of this clause (i), with respect to any representation or warranty that by its terms contains a qualification or limitation as to materiality, Material Adverse Effect, or other similar qualifier, a breach of such representation or warranty shall be deemed to have occurred if there would have been a breach of such representation or warranty absent such qualification or limitation and Losses shall be calculated by disregarding such qualification or limitation), (ii) any breach of an agreement or covenant made by any Company Entity in this Agreement, (iii) any failure of any Company Entity or any of their Affiliates to comply with any Requirement of Law in connection with the consummation of the transactions contemplated hereby (iv) any Excluded Liability or (v) the item set forth on Section 9.2 of the Company Entities' Disclosure Schedule. Moreover, notwithstanding the foregoing, the Purchaser and its Affiliates will not be entitled to indemnity pursuant to subsection 9.2(i): (A) in respect of any individual Action or individual claim, occurrence or any series of related Actions, claims or occurrences (including any class action) or any series of Actions or claims arising from similar facts, until Losses in respect of such individual or related or series of Actions, claims, facts or occurrences are greater than the De Minimis Claim Amount; or (B) for any Losses, until the aggregate amount of all such Losses incurred or suffered by the Purchaser or any of its Affiliates exceeds the Deductible Amount, in which case the Purchaser and its Affiliates shall be entitled to indemnification for the full amount of such Losses in excess of the Deductible Amount; provided, that in no event will the Purchaser and its Affiliates be entitled to indemnity for Losses pursuant to subsection 9.2(i), to the extent that the amount of Losses, in the aggregate, incurred or suffered by the Purchaser or any of its Affiliates pursuant to subsection 9.2(i) (other than in respect of a breach of a Company Entity Fundamental Representation) exceeds the Indemnity Cap Amount; and provided, further, that the limitations set forth in (A) and (B) above (including the limitation set forth in the foregoing proviso with respect to the Indemnity Cap Amount) shall not apply in respect of any indemnity for a breach of a Company Entity Fundamental Representation.

Section 9.3 <u>Indemnification by the Purchaser</u>. The Purchaser agrees to indemnify each Company Entity, each of its respective Affiliates against, and their respective officers, directors and employees, and agrees to hold each of them harmless from, any and all Losses incurred or suffered by a Company Entity, any of its Affiliates or any of their respective officers, directors or employees arising out of or resulting from, (i) any breach of a

representation or warranty of the Purchaser contained in this Agreement or in any certificate delivered by the Purchaser pursuant to this Agreement (provided, however, that for purposes of this clause (i), with respect to any representation or warranty that by its terms contains a qualification or limitation as to materiality, Material Adverse Effect, or other similar qualifier, a breach of such representation or warranty shall be deemed to have occurred if there would have been a breach of such representation or warranty absent such qualification or limitation and Losses shall be calculated by disregarding such qualification or limitation), (ii) any breach of an agreement or covenant made by the Purchaser in this Agreement, (iii) any Assumed Liability, or (iv) any failure of the Purchaser or any of its Affiliates to comply with any Requirement of Law in connection with the consummation of the transactions contemplated hereby. Notwithstanding the foregoing, the Company Entities and their Affiliates will not be entitled to indemnity pursuant to subsection 9.3(i): (A) in respect of any individual Action or individual claim or occurrence or any series of related Actions, claims or occurrences (including any class action) or any series of Actions or claims arising from similar facts, unless Losses in respect of such individual or related series of Actions, claims, facts or occurrences are greater than the De Minimis Claim Amount; or (B) for any Losses, until the aggregate amount of all such Losses incurred or suffered by the Company Entities or any of their Affiliates exceeds the Deductible Amount, in which case the Company Entities and their Affiliates shall be entitled to indemnification for the full amount of Losses in excess of the Deductible Amount; provided, that in no event will the Company Entities or their Affiliates be entitled to indemnity for Losses pursuant to subsection 9.3(i) to the extent that the amount of such Losses, in the aggregate, incurred or suffered by the Company Entities or their Affiliates pursuant to subsection 9.3(i) (other than in respect of a breach of a Purchaser Fundamental Representation) exceeds the Indemnity Cap Amount; and provided, further, that the limitations set forth in (A) and (B) above (including the limitation set forth in the foregoing proviso with respect to the Indemnity Cap Amount) shall not apply in respect of any indemnity for a breach of a Purchaser Fundamental Representation.

## Section 9.4 Notice, Settlements and Other Matters.

(a) A party seeking indemnification pursuant to Section 9.2 or Section 9.3 (an "Indemnified Party") must give prompt written notice to the party from whom such indemnification is sought (the "Indemnifying Party") of the assertion or commencement of any Action, which notice shall describe in reasonable detail the issue in respect of which indemnity may be sought hereunder. Notwithstanding the foregoing, the failure of the Indemnified Party to furnish the written notice referred to in the preceding sentence in a prompt manner shall not affect its right to indemnification to the extent the Indemnifying Party's ability to defend the matter is not materially prejudiced by such failure to give prompt notice. In the event that any third party claim is made against the Indemnified Party and the Indemnified Party notifies the Indemnifying Party of the commencement thereof, the Indemnifying Party may elect at any time to negotiate a settlement or a compromise of such Action or to defend such Action, in each case at its sole cost and expense (subject to the limitations set forth in Section 9.2, if Nordstrom is the Indemnifying Party, or Section 9.3, if the Purchaser is the Indemnifying Party) and with its own counsel; provided, that such settlement or compromise shall require consent of the Indemnified Party (which shall not be unreasonably withheld, conditioned or delayed) if (i) such Action is a matter involving criminal liability, (ii) such Action is a class action, (iii) the settlement or compromise includes an admission of wrongdoing by the Indemnified Party or contemplates any

notices to or communication with any Shopper or injunctive or equitable relief or (iv) such settlement or compromise does not include a provision whereby the plaintiff or claimant in the matter releases the Indemnified Party from all liability with respect thereto (other than the Losses indemnifiable by the Indemnifying Party). Following any election by the Indemnifying Party to assume the defense of any such action or claim, the Indemnified Party shall have the right to retain its own counsel, but the fees and expenses of such counsel shall be at its own expense unless the Indemnified Party reasonably concludes that representation of both parties by the same counsel would be inappropriate due to an actual or potential conflict of interest between them. If, within thirty (30) days of receipt from an Indemnified Party of the notice referred to above, the Indemnifying Party (A) advises the Indemnified Party in writing that it will not elect to defend, settle or otherwise compromise or pay such Action or (B) fails to make such an election in writing, the Indemnified Party may (subject to the Indemnifying Party's continuing right of election in the preceding sentence), at its option, defend, settle, compromise or pay such Action; provided, that any such settlement or compromise shall be permitted hereunder only with the written consent of the Indemnifying Party, which consent shall not be unreasonably withheld, conditioned or delayed. Unless and until the Indemnifying Party makes an election in accordance with this Section to defend, settle, compromise or pay such action or claim, all of the Indemnified Party's reasonable costs arising out of the defense, settlement, compromise or payment thereof will be Losses subject to indemnification by the Indemnifying Party (subject to the provisions and limitations of Sections 9.2 and 9.3, as applicable). Each Indemnified Party shall make available to the Indemnifying Party all information reasonably available to such Indemnified Party relating to such Action. If the Indemnifying Party elects to defend any such Action, the Indemnified Party may participate in such defense with counsel of its choice, which shall be at the Indemnified Party's sole cost and expense unless the Indemnified Party reasonably concludes based on advice of its outside counsel that representation of both parties by the same counsel would be inappropriate due to an actual or potential conflict of interest between them.

- (b) The Indemnified Party will not have the right to settle any third party Action without the written consent of the Indemnifying Party if the Indemnifying Party is contesting such Action in good faith and has assumed the defense of such Action from the Indemnified Party or if the period for determining whether or not to assume the defense of such Action from the Indemnified Party has not expired.
- (c) In calculating the amount of any Losses of an Indemnified Party under this Article IX, there will be subtracted the amount of any (i) insurance proceeds (net of Taxes actually incurred and net of any increased premiums, deductibles or other costs incurred relating to the receipt of such proceeds and attributable solely to any such Loss or Losses, and as certified by an officer of the Indemnified Party), other than proceeds received through self-insurance or insurance provided by Affiliates of such Indemnified Party, actually received by the Indemnified Party with respect to such Losses and (ii) third-party payments actually received by the Indemnified Party with respect to such Losses (net of Taxes actually incurred), in each case without imposing any obligation on the Indemnified Party to pursue any insurance claim or any such receipt of such proceeds or payments referred to in clause (i) or (ii). In the event that the Indemnifying Party reimburses the Indemnified Party for any Losses prior to the occurrence of any events contemplated by clauses (i) or (ii) above, the Indemnified Party will remit to the Indemnifying Party any such amounts that the Indemnified Party subsequently receives or realizes with respect to such Losses. Upon the payment in full of any claim hereunder, the

Indemnifying Party will be subrogated to the rights of the Indemnified Party against any Person with respect to the subject matter of such claim.

- (d) Without limitation of their respective rights and obligations as set forth elsewhere in this <u>Article IX</u>, and subject to the procedures for indemnification claims set forth in this <u>Article IX</u>, each Indemnifying Party and Indemnified Party will act in good faith, and each Indemnified Party will use commercially reasonable efforts to mitigate any Losses indemnifiable hereunder, will use similar discretion in the use of personnel and the incurring of expenses as each Indemnifying Party would reasonably be expected to use if they were engaged and acting entirely at their own cost and for their own account, and will consult as regularly as reasonably practicable with each Indemnifying Party regarding the conduct of any Actions or the taking of any action for which indemnification may be sought.
- (e) The Company Entities and the Purchaser agree to treat and report all indemnity payments as additional adjustments to the amount of the total consideration paid for the Acquired Assets for all Tax purposes unless required by applicable Requirements of Law.
- (f) Notwithstanding anything to the contrary contained herein, in no event shall any Losses for which any Person is entitled to indemnification provided for herein cover, and in no event shall any party hereto be liable for Losses that include, any indirect damages, including consequential, incidental, exemplary or special damages, or punitive damages (except to the extent necessary to reimburse an Indemnified Party for judgments or awards actually awarded to third parties in respect of such types of damages).
- (g) After the Closing Date, other than as provided in <u>Section 2.4</u> or the Credit Card Program Agreement, and except with respect to claims based on fraud, knowing or willful breach of this Agreement and/or claims seeking equitable remedies, this <u>Article IX</u> will constitute the Company Entities' and the Purchaser's (and their respective Affiliates') exclusive remedy for any of the matters addressed herein or other claim arising out of or relating to this Agreement. For the avoidance of doubt, if the Closing does not occur, this <u>Article IX</u> shall not apply and the parties shall have the rights and remedies specified in Section 8.2.

## ARTICLE X

## **MISCELLANEOUS**

Section 10.1 Notices. All notices and other communications by the Purchaser or the Company Entities hereunder will be in writing to the other party and will be deemed to have been duly given when delivered in person, when received via a nationally recognized overnight delivery service, or when sent by United States registered or certified mail, with postage prepaid, addressed as follows:

if to the Purchaser to:

TD Bank USA, N.A. 1313 N. Market Street, 9<sup>th</sup> Fl. Wilmington, DE 19801 Attn: David Boone

with a copy to (which shall not constitute notice):

The Toronto Dominion Bank 66 Wellington Street West, TD Tower Toronto, Ontario, Canada M5K 1A2 Attn: General Counsel

with a copy to (which shall not constitute notice):

Sidley Austin LLP 1 South Dearborn Street Chicago, Illinois 60603 Attn: William Eckland

if to all or any of the Company Entities to:

Nordstrom, Inc. 1617 Sixth Avenue Seattle, Washington 98101 Attn: General Counsel

with a copy to (which shall not constitute notice):

Nordstrom fsb 13531 East Caley Avenue Centennial, Colorado 80111 Attn: General Counsel

with a copy to (which shall not constitute notice):

Simpson Thacher & Bartlett LLP 425 Lexington Avenue New York, New York 10017 Attn: Maripat Alpuche, Esq.

Notices and other communications may also be sent to such other address or addresses as the Purchaser or the Company Entities may from time to time designate by notice as provided herein, except that notices of change of address will be effective only upon receipt.

Section 10.2 <u>Expenses</u>. Except as otherwise provided herein, all legal and any other third-party costs and expenses incurred in connection herewith and the transactions contemplated by this Agreement and the Ancillary Agreements will be paid by the party incurring such expenses, except that all fees or other amounts payable to any Governmental Authority in connection with any Requisite Regulatory Approval shall be paid by the respective incurring party unless an alternate division is provided by statute, in which case the party designated by statute shall bear such expense.

Section 10.3 <u>Successors and Assigns</u>. This Agreement will be binding upon and will inure to the benefit of the parties and their respective successors and permitted assigns. This Agreement and the rights and obligations hereunder may not be assigned by any party to any Person without the prior written consent of the other parties hereto, and any purported assignment without such consent shall be void.

Section 10.4 Entire Agreement; Amendment; Waiver. This Agreement and the Ancillary Agreements, including the Disclosure Schedule, Annexes and Schedules hereto and thereto, embody the entire agreement of the parties hereto with respect to the subject matter hereof and supersede all prior agreements with respect thereto, other than the Confidentiality Agreement. No representation, warranty, inducement, promise, understanding or condition not set forth in this Agreement (or the other documents referred to in the preceding sentence) has been made or relied on by any party in entering into this Agreement. This Agreement may be amended, and any provision hereof waived, but only in writing signed by the party against whom such amendment or waiver is sought to be enforced.

Section 10.5 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, any of which may be delivered by facsimile transmission or by electronic mail in portable document format (.pdf), and all of which will together constitute one and the same instrument.

Section 10.6 Governing Law. THIS AGREEMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK.

Section 10.7 <u>WAIVER OF JURY TRIAL</u>. TO THE FULLEST EXTENT PERMITTED BY REQUIREMENTS OF LAW, EACH OF THE PARTIES HERETO IRREVOCABLY WAIVES ALL RIGHT TO TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE ANCILLARY AGREEMENTS OR ANY TRANSACTIONS CONTEMPLATED BY THIS AGREEMENT OR THE ANCILLARY AGREEMENTS.

Section 10.8 <u>Severability</u>. In case any one or more of the provisions contained herein will be invalid, illegal or unenforceable in any respect under any law, the validity, legality and enforceability of the remaining provisions contained herein will not in any way be affected or impaired thereby, so long as the economic or legal substance of the transactions contemplated by this Agreement is not affected in any manner materially adverse to a party hereto.

Section 10.9 <u>Public Announcement</u>. The parties hereto shall mutually agree on the content, timing and distribution of a press release announcing the execution of this Agreement and shall consult with each other regarding the contents of any notice or filing required in connection with such announcement pursuant to Requirements of Law or stock exchange rules, and each party shall consult with the other with respect to any other press release or public notice in connection with the announcement of the execution of this Agreement that contains disclosure that differs from the disclosure contained therein; *provided*, that no further

consultation shall be required for any future disclosure the contents of which are substantially the same as the disclosure for which such consultation was sought.

Section 10.10 <u>Third-Party Beneficiaries</u>. Nothing in this Agreement, expressed or implied, will confer on any Person, other than the parties hereto or their respective successors and permitted assigns, any rights, remedies, obligations or liabilities; *provided*, that the provisions of <u>Article IX</u> will inure to the benefit of the Indemnified Parties.

## Section 10.11 Post-Closing Amounts Received and Paid.

- (a) All amounts received by the Purchaser or any of its Affiliates following the Closing in respect of any Excluded Assets (other than payments to any Indemnified Party in their capacity as such) shall be received by the Purchaser or any of its Affiliates as agent for and on behalf of Company Entities or Company Entities' successors or assigns. The Purchaser shall, on a monthly basis, pay or cause to be paid all such amounts over to the Company Entities or Company Entities' successors or assigns or as otherwise designated by Nordstrom, by wire transfer of immediately available funds, and shall provide the Company Entities information as to the nature and source of all such payments, including any invoice relating thereto.
- (b) Except as specified in the Credit Card Program Agreement, and other than when acting as servicer under the Credit Card Program Agreement, all amounts received by the Company Entities or any of their Affiliates following the Closing in respect of any Acquired Assets (other than payments to any Indemnified Party in their capacity as such), shall be received by the Company Entities, or any of their Affiliates, as agent for and on behalf of the Purchaser or the Purchaser's successors or assigns and such amounts shall be paid by the Company Entities on a monthly basis to the Purchaser or as otherwise designated by the Purchaser, as applicable, by wire transfer of immediately available funds, along with any information as to the nature and source of all such payments, including any invoice relating thereto.

Section 10.12 <u>Specific Performance</u>. The parties agree that irreparable damage would occur in the event that any of the provisions of this Agreement were not performed in accordance with their specific terms. It is accordingly agreed that the parties shall be entitled to specific performance of the terms hereof, this being in addition to any other remedies to which they may be entitled at law or equity.

Section 10.13 <u>Further Assurances</u>. Each of the parties hereto shall, whenever and as often as reasonably requested to do so by another party hereto, execute, acknowledge and deliver any and all such other and further acts, assignments, endorsements, transfers and any instruments of further assurance, approvals and consents as are necessary or proper in order to complete, ensure and perfect (i) the Purchase and Assumption as contemplated hereby, and (ii) the consummation of the other transactions contemplated hereby.

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IN WITNESS WHEREOF, this Agreement has been executed on behalf of each of the parties hereto as of the day and year first above written.

# **PURCHASER**:

TD BANK USA, N.A.

By: /s/ David Boone

Name: David Boone

Title: EVP U.S. Partnerships & Shared Services

# **COMPANY ENTITIES:**

# NORDSTROM, INC.

By: /s/ Michael G. Koppel

Name: Michael G. Koppel

Title: Executive Vice President & Chief Financial Officer

# NORDSTROM FSB

By: /s/ Steven C. Mattics

Name: Steven C. Mattics

Title: Chairman of the Board & Chief Executive Officer

# NORDSTROM CREDIT, INC.

By: /s/ Michael G. Koppel

Name: Michael G. Koppel

Title: Vice President & Treasurer

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## Certification required by Section 302(a) of the Sarbanes-Oxley Act of 2002

- I, Blake W. Nordstrom, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Nordstrom, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Blake W. Nordstrom
Blake W. Nordstrom
Co-President of Nordstrom, Inc.

Date: September 1, 2015

## Certification required by Section 302(a) of the Sarbanes-Oxley Act of 2002

- I, Michael G. Koppel, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Nordstrom, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Michael G. Koppel

Michael G. Koppel Executive Vice President and Chief Financial Officer of Nordstrom, Inc.

Date: September 1, 2015

## NORDSTROM, INC.

## 1617 SIXTH AVENUE

## **SEATTLE, WASHINGTON 98101**

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Nordstrom, Inc (the "Company") on Form 10-Q for the period ended August 1, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Blake W. Nordstrom, Co-President (Principal Executive Officer), and Michael G. Koppel, Executive Vice President and Chief Financial Officer (Principal Financial Officer), of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

September 1, 2015

/s/ Blake W. Nordstrom
Blake W. Nordstrom
Co-President of Nordstrom, Inc.

/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and
Chief Financial Officer of Nordstrom, Inc.