CURRENT REPORT PURSUANT

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) August 17, 2006

NORDSTROM, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| WASHINGTON | $001-15059$ | $91-0515058$ |
| :---: | :---: | ---: |
| (STATE OR OTHER JURISDICTION | (COMMISSION FILE | (I.R.S. EMPLOYER |
| OF INCORPORATION) | NUMBER) | IDENTIFICATION NO.) |

1617 SIXTH AVENUE, SEATTLE, WASHINGTON | 98101 |
| :---: |
| (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) |

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (206) 628-2111

INAPPLICABLE
(FORMER NAME OR FORMER ADDRESS IF CHANGED SINCE LAST REPORT)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A. 2 below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 Results of Operations and Financial Condition
On August 17, 2006, Nordstrom, Inc. issued an earnings release announcing its results of operations for the quarter and six months ended July 29, 2006, its financial position as of July 29, 2006, and its cash flows for the six months ended July 29, 2006. A copy of this earnings release is attached as Exhibit 99.1.

## ITEM 7.01 Regulation FD Disclosure

On August 17, 2006, Nordstrom, Inc. issued an earnings release announcing its results of operations for the quarter and six months ended July 29, 2006, its financial position as of July 29, 2006, and its cash flows for the six months ended July 29, 2006. A copy of this earnings release is attached as Exhibit 99.1.
99.1 Nordstrom earnings release dated August 17, 2006 relating to the Company's results of operations for the quarter and six months ended July 29, 2006, its financial position as of July 29, 2006, and its cash flows for the six months ended July 29, 2006.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NORDSTROM, INC.

By: /s/Michael G. Koppel
Michael G. Koppel
Executive Vice President and
Chief Financial Officer

## EXHIBIT INDEX

## EXHIBIT

NUMBER DESCRIPTION
99.1 Nordstrom earnings release dated August 17, 2006 relating to the Company's results of operations for the quarter and six months ended July 29, 2006, its financial position as of July 29, 2006, and its cash flows for the six months ended July 29, 2006.

[^0]August 17, 2006
NORDSTROM REPORTS SECOND QUARTER EARNINGS PER SHARE OF 67 CENTS
SEATTLE - August 17, 2006 - Nordstrom, Inc. (NYSE: JWN) today reported net earnings of $\$ 178.8$ million, or $\$ 0.67$ per diluted share, for the second quarter ended July 29, 2006. For the same period last year, net earnings were \$148.9 million, or $\$ 0.53$ per diluted share.

Total sales for the second quarter of 2006 increased 7.8 percent to $\$ 2.3$ billion, compared to sales of $\$ 2.1$ billion in the same period last year. Second quarter same-store sales increased 5.7 percent.

## SECOND QUARTER HIGHLIGHTS

Net earnings increased 20.0 percent in the second quarter compared to the same quarter last year, reflecting steady improvement in merchandise execution, inventory productivity, and expense leverage, as well as a one-time Visa/Master card settlement gain. The company continues to focus on providing a differentiated shopping experience and achieving long-term profitable growth.

- Same-store sales increased 5.7 percent for the quarter, higher than the company's one to three percent same-store sales plan. Regular price selling was strong during the quarter and the initial response to fall merchandise was favorable. The following full-line store merchandise divisions performed above the company's average: intimate apparel, accessories, designer apparel, and cosmetics. Also notable, same-store sales in the Rack division increased 11.6 percent.
- Gross profit, as a percent of sales, increased 26 basis points. Overall merchandise margin improved versus the prior year. Better than planned sales results drove incremental leverage on buying and occupancy expenses.
- The same-store sales increase combined with overall on-plan expenses resulted in a 64 basis point reduction in selling, general and administrative expenses on a percent to sales basis.
- As a result of our adoption of SFAS No. 123(R), "Share-Based Payment," we recorded compensation expense of $\$ 2.6$ million in buying and occupancy costs and $\$ 4.2$ million in selling, general and administrative expenses.
- The company received a one-time payment of $\$ 5.6$ million related to the Visa/MasterCard settlement gain, which was recorded in other income.


## FULL YEAR RESULTS

Year-to-date net earnings increased 22.3 percent to $\$ 310.0$ million for the period ended July 29, 2006, compared to net earnings of $\$ 253.5$ million for the same period last year. Earnings per diluted share for the same periods were \$1.15 and \$0.91, respectively.

Year-to-date total sales increased 7.9 percent to $\$ 4.1$ billion compared to prior year sales of $\$ 3.8$ billion. Same-store sales increased 5.6 percent.

## EXPANSION UPDATE

No new stores were opened during the second quarter. The company will open a new relocated store at the Westfield Topanga mall in Woodland Hills, Calif., on October 6th.

## SHARE REPURCHASE

Nordstrom repurchased approximately 9.7 million shares of its common stock during the second quarter for $\$ 350.0$ million. This reduction in weightedaverage shares outstanding had a $\$ 0.01$ impact on diluted earnings per share for the quarter.

2006 OUTLOOK
For the fiscal year ending February 3, 2007, the company now anticipates diluted earnings per share in the range of $\$ 2.31$ to $\$ 2.39$, which includes an estimated expense of $\$ 0.06$ per diluted share from the adoption of SFAS No. 123(R) regarding expensing of stock options. For the third quarter, the company is planning low single digit same-store sales growth and earnings per share in the range of $\$ 0.40$ to $\$ 0.45$.

## CONFERENCE CALL INFORMATION:

Company management will be hosting a conference call and webcast to discuss second quarter results at $4: 15 \mathrm{p} . \mathrm{m}$. (ET) today. Access to the
conference call is open to the press and general public in a listen only mode. To participate, please dial 212-547-0138 ten minutes prior to the call
(passcode: NORD). A telephone replay will be available for 48 hours beginning approximately one hour after the conclusion of the call by dialing 800-3483536. Interested parties may also access the call over the Internet by visiting the Investor Relations section of the company's corporate website at http://about.nordstrom.com/aboutus/investor/webcasts.asp. An archived version of the webcast will be available at this location for 30 days.

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 156 US stores located in 27 states. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 99 full-line stores, 49 Nordstrom Racks, five Faconnable boutiques, one free-standing shoe store, and two clearance stores. Nordstrom also operates 34 international Faconnable boutiques in Europe. Additionally, Nordstrom serves customers through its online presence at http://www.nordstrom.com and through its catalogs. Nordstrom, Inc. is publicly traded on the NYSE under the symbol JWN.

Certain statements in this news release contain "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involves risks and uncertainties, including anticipated results for the fiscal year ending February 3, 2007 and the third quarter, store openings and trends in company operations. Actual future results and trends may differ materially from historical results or current expectations depending upon factors including, but not limited to, the impact of economic and competitive market forces, the impact of terrorist activity or the impact of a war on the company, its customers and the retail industry, the company's ability to predict fashion trends, consumer apparel buying patterns, trends in personal bankruptcies and bad debt write-offs, changes in interest rates, employee relations, the company's ability to continue its expansion plans, changes in government or regulatory requirements, the company's ability to control costs, weather conditions and hazards of nature. Our SEC reports, including our Form 10-K for the fiscal year ended January 28, 2006 and our Form 10-Q for the quarter ended July 29, 2006 to be filed with the SEC, contain other information on these and other factors that could affect our financial results and cause actual results to differ materially from any forward-looking information we may provide. The company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Investor Contact:
Media Contact:
RJ Jones, 206-303-3007
Deniz Anders, 206-373-3038

NORDSTROM, INC.
CONSOLIDATED STATEMENTS OF EARNINGS - 2nd Quarter
(unaudited; amounts in thousands, except per share data and percentages)
Quarter \% of
sales (1)
Quarter \% of
sales (1)
ended (except
as ended
(except as 7/29/06
indicated)
7/30/05
indicated) --
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-------- Het sales
$\$ 2,270,468$ 100.0\%
$\$ 2,106,438$
100.0\% cost
of sales and
related
buying \&
occupancy eosts
$(1,446,633)$ (63.7\%)
$(1,347,515)$
(64.0\%)

Selling，
general and
administrative
expenses
（570，552）
（25．5\％）
$(551,196)$
（26．2\％）
Operating
income
244，283－10．8\％
207，727 9．9\％
Interest
expense，net
$(12,783)$ （0．6\％） $(10,904)$
（0．5\％）Other
income including finance
eharges，het
60，851 2．7\％
$44,970-2.1 \%$

> Earnings before income tax expense 292,351 12.9\% 241,793-11.5\%
> Income tax expense $(113,597)$ (38.9\%) (2) $(02,875)$
> Net
> earnings
> \$178,754-7.9\%
> \$148,918-7.1\%
> ==ニニニ==
> $=======$
> Earnings per
> share Basic
> \$0.68-\$0.54
> Diluted $\$ 0.67$ $\$ 0.53$

## ADDITIONAL DATA

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Weighted average shares
outstanding Basic
261，512
273，379
Diluted
266，226
270，169
（1）Subtotals and totals may not foot due to rounding．
（2）Percent of earnings before income taxes．

NORDSTROM, INC.
CONSOLIDATED STATEMENTS OF EARNINGS - Year to Date
(unaudited; amounts in thousands, except per share data and percentages)
Six Months \%
of sales (1)
Six Months \% of sales (1)
ended (except
as ended
(except as 7/29/06
indicated) 7/30/05 indicated)

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- Net sales
\$4,057,691
100.0\%
$\$ 3,760,912$
100.0\% Cost
of sales and
related
buying \&
occupancy
costs
$(2,569,636)$
(63.3\%)
$(2,393,680)$
$\frac{(63.6 \%)}{\ldots \text { Gross }}$
profit
1,488,055
36.7\%
1,367,232
36.4\%
selling,
general and
administrative
expenses
$(1,073,772)$
(26.5\%)
$(1,016,618)$
(27.0\%)
-Operating
income
414,283-10.2\%
350,614 9.3\%
Interest
expense, net
$(23,534)$
(0.6\%)
$(23,543)$
(0.6\%) Other
income
including
finance
eharges, net
114,680-2.8\%
$87,702 \quad 2.3 \%$

earnings
\＄309， 985 7．6\％
$\$ 253,456-6.7 \%$
＝＝ニニニ＝＝＝＝
Earnings per
share Basic
$\$ 1.17$ \＄0．93
Biluted $\$ 1.15$ \＄0． 91


## ADDITIONAL DATA

Weighted
average
shares
outstanding
Basic
264，501
273，225
Diluted
269，556
278，832
（1）Subtotals and totals may not foot due to rounding．
（2）Percent of earnings before income taxes．

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CONSOLIDATED BALANCE SHEETS
Prepaid
expenses and
other 67,452
55,359
50,101
Restricted
eash 150,000
Fotal
eurrent
assets
2,755,748
2,874,157
2,894,564
tand,
buildings
and
equipment,
net
1,750,304
1,773,871
1,771,492
Goodwill
51,714
51,714
51,714
Acquired
tradename
84,000
84,000
84,000 Other
assets
150,911
137,607
114,643

Total assets
\＄4，792，677
\＄4，921，349
$\$ 4,916,413$
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$=ニ=ニ ニ ニ ニ ニ=$
＝ニニーニニーニ
tiabilities and
Shareholders＇ Equity
current
liabilities： Accounts payble－\＄

## Total

eurrent
liabilities
1,751,920
1,623,312
$1,418,858$
tong term
debt, net 624, 861 627,776 923,952
Deferred property
incentives,
net 356,111
364,382
355, 197 Other
liabilities 215,425 213,198 100,724
Shareholders ${ }^{-}$ equity: Common stock, no par value: 1,000,000 shares
authorized; 256,500,
269,549 and 273,683
shares
issued and
outstanding
751,281 685,934 646,684 Unearned stock
eompensation (327) (550)

Retained
earnings
1,095,181
1,404,366
1,365,888
Accumulated other

Fotal
shareholders＇ equity
$1,844,360$
$2,092,681$
z，018，682

| Total |
| :---: |
| liabilities |
| and |
| shareholders＇ |
| equity |
| $\$ 4,792,677$ |
| $\$ 4,921,349$ |
| $\$ 4,916,413$ |
| ＝＝＝＝＝＝＝＝＝ |
| ＝＝＝＝＝＝＝＝＝＝ |
| ＝ニ＝ニ＝＝＝＝＝＝ |

NORDSTROM，INC． CONSOLIDATED STATEMENTS OF CASH FLOWS

Six Months
Six Months ended ended 7／29／06
7／30／05－－－
$\qquad$

$$
\begin{gathered}
\text {------ } \\
\text { onatin }
\end{gathered}
$$

operating Activities Net earnings \＄309，985 \＄253，456 Adjustments も $\bullet$
feconcile net
earnings to net cash provided by operating
zetivities:
Depreciation and
amortization $\ominus \mp$
buildings and
equipment
138，632
137，436
Amortization
$\theta f$ deferred
and other,
net
$(16,280)$
$(15,664)$
Stock based
compensation
expense
14,083
7,474
Deferred
income
taxes, net
$(31,632)$
Z,420 Tax
benefit of
stock-based
payments
18,092
26,872
Excess tax
benefit
from stock
based
payments
$(15,109)$
provision
for bad
debt
expense
6,448
10,064
Change in
operating
assets and
tiabilities:
Accounts
feceivable
$(78,971)$
$(67,230)$
Investment
in asset
backed
securities
200,803
$(94,112)$
Merchandise
inventories
$(79,747)$
$(71,717)$
Prepaid
expenses
$(11,809)$
(71) Other
assets
$(1,262)$
$(1,936)$
Accounts
payable
192,158
191,087
Accrued
salaries,
wages and
felated
benefits
$(64,777)$
$(67,260)$
Other
current
liabilities
$(29,356)$
(938)
Income
taxes
payable
38,457
$(7,842)$
Property
incentives

## Investing

## Activitics

 Gapital expenditures $(115,720)$$(131,384)$
Proceeds
from-sale of assets 128
Purchases
of short
term
investments
$(109,550)$
(289,500)
Sales of
short term investments

163,550
297,325
Increase in
restricted eash (150,000) Other, net $(2,820)$ (139)

Net
eash used in
investing activities $(214,412)$
$(123,698)$

Financing
Activities
Principal
payments on
long term debt $(2,312)$
$(98,650)$
Increase in
eash book
overdrafts 5,604 35,633 Proceeds from
exercise of stock options 24,700 55,413 Proceeds from employe stock purchase
plan 8,370 8,640
Excess tax

## benefit

from stock based payments 15，109－ Gash
dividends paid
$(56,249)$
（40，994）
Repurchase
of common stock
$(562,921)$ $(73,913)$
Other，net
97210
Net
eash used in
financing
activities $(567,602)$
$(113,661)$

Net
（decrease） increase in eash and eash
equivalents $(182,459)$
102，252
Gash and eash
equivalents at
beginning of period 462，656 360，623

Cash
and cash
equivalents
at end of
period $\$$ 280， 107
$\$ 462,875$


[^0]:    For Immediate Release

