## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 30, 2005
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 001-15059

Nordstrom, Inc.
(Exact name of Registrant as specified in its charter)

Washington
(State or other jurisdiction of incorporation or organization)

91-0515058
(IRS Employer Identification No.)

1617 Sixth Avenue, Seattle, Washington 98101
$\overline{(A d d r e s s ~ o f ~ p r i n c i p a l ~ e x e c u t i v e ~ o f f i c e s) ~(Z i p ~ c o d e) ~}$

Registrant's telephone number, including area code: (206) 628-2111

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.


Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). YES $X$ NO

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES

Common stock outstanding as of August 19, 2005: 273,352 shares of common stock.
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INDEX -----
Page Number
PART I.
FINANCIAL
INFORMATION

Statements
of Earnings
Quarter and
Year to Date
ended July
30, 2005 and
July 31,
20043
Condensed
Gonsolidated
Balance
Sheets July 30, 2005,
January 29, 2005 and July 31, $2004-4$ Condensed
Consolidated statements暗
Shareholders'
Equity Year to Date
ended July
30, 2005 and
July 31, $2004-5$
Gondensed
Gonsolidated statements of Cash
Flows Year to Date ended July
30, 2005 and July 31,
$2004-6$ Notes
to-Gondensed
Gonsolidated
Financial
Statements 7
Item 2.
Management's
Discussion
and Analysis
of Financial
Condition
and Results㫙
Operations
13 Item-4.
Controls and
Procedures
17 PART II. OTHER
INFORMATION
Item-1. Legal
Proceedings
18 Item 2.
Unregistered sales of Equity
Securities
and Use of
Proceeds 19 Item 4 -
Submission
Of Matters
to a Vote of Security
Holders 20 Item-6.
Exhibits 20

Operating
income
207,727
146,355
350,614
256,179
Interest
expense, net
(10,904)
(14,001)
$(23,543)$
$(50,775)$
other income
including
finance
eharges, net
44,970-43,002
87,702 82,489
Earnings
before income
taxes 241,793
175,266
414,773
287,893
Income tax
expense
$(92,875)$
$(68,351)$
$(161,317)$
$(112,251)$
Net earnings
\$ 148, 918 \$
106,915-\$
253,456 \$
175,642

=ニ=ー=ー==
Basic
earnings per
share $\$ 0.54$
$\$ 0.38$ \$ 0.93
$\$-0.63$
Diluted
earnings per
share $\$ 0.53$
$\$ 0.37 \quad \$ 0.91$
$\$ 0.62$ Basic
shares
273,379
281,469
273,225
279,844
Diluted
shares
279,169
286,994
278,832
285,481
Quarter Ended
Year to Date
Ended
July 30, July
31, July 30,
Net sales
100.0\% 100.0\%
100.0\% 100.0\%
Gost of sales
and related
buying and
occupancy
costs ( $64.0 \%$ )
(65.1\%)
( $63.6 \%$ )
(64.3\%)
Gross profit
36.0\% 34. $9 \%$
36.4\% $35.7 \%$
Selling,
general and
administrative
expenses
(26.2\%)
(27.5\%)
(27.0\%)
(28.3\%)
Operating
income-9.9\%
7.5\% 9.3\%
7.3\% Interest
expense, net
(0.5\%) (0.7\%)
(0.6\%) (1.5\%)
Other income
including
finance
tharges, net
2.1\% 2.2\%
z.3\% 2.4\%
Earnings
before income
taxes 11.5\%
9.0\% 11.0\%
8.3\% Income
もax
expense(2)
(38.4\%)
(39.0\%)
(38.9\%)
(39.0\%)
Net earnings
$7.1 \%-5.5 \%$
$6.7 \%-5.0 \%$
=ニーニーニーニーニ
ニーニーニーニーニ
ニニニニニニニニー
（1）Subtotals and totals may not foot due to rounding
（2）Percent of earnings before income taxes
The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these financial statements．

BALANCE
SHEETS
(amounts in thousands) (unaudited) July 30
January 29, July 31,
20052005
2004-------
--- -------
-- --------

- ASSETS

Current
Assets: Cash and cash equivalents \$-462,875-\$ 360,623 \$ 310,332
Short term
investments 34,000 41,825 165,575 Accounts
receivable, net 701,882 645,663 721,510
Investment in usset backed securities 515,596 422,416 381,949
Merchandise inventories 989,365 917,182 1,024,853 current
deferred tax assets 140,745 131,547 132,158 Prepaid
expenses and
ether 50,101 53,188
48,105

Total
current
assets
2,894,564
2,572,444
2,793,473
tand,
buildings and
equipment
(net of
accumulated
depreciation өf
$\$ 2,444,359$,
\$2,310,607 and
$\$ 2,221,299)$
1,771,492
$1,780,366$
1，772，752
Goodwill，
net 51,714 51，714
51，714
Fradename，
net 84,000 84,000
84，000 0ther
assets
114，643
116，866
110，942

## TOTAL

ASSETS
\＄4， 916,413
$\$ 4,605,390$
\＄4，812，881
ニーニーニーニーニ二
ニーーーーーーーー

ニニニニニニニニニ
ŁIABILITIES ANB
SHAREHOLDERS＇ EQUITY Gurrent
tiabilities：
Accounts
payable $\$$
714，429 \＄
$482,394-\$$ 690，432 Accrued
salaries， wages and felated
benefits 226，307 287，904 241，823 Other eurrent
liabilities 365，569
354， 201
305，992
Income taxes
payable
107，713
115，556 86，309 Current portion of long term debt 4， 840 101，097
103，129

Total
eurrent
liabilities
1，418，858
1，341，152
1，436，685
tong term
lebt 923，952
929，010
927，227
Deferred
property
incentives，
net 355,197
367，087
391， 837 Other
liabilities
199，724
170,147
185,692
Shareholders' Equity: Gommon
stock, no
par:
1,000,000 shares
authorized; 273,683,
271,331 and 282,871 shares
issued and
outstanding 646,684 552,655 517,718
thearned stock
compensation
(550) (290) (448)
Retained
earnings
1,365,888
1,227,303
1,346,035
Accumulated other
comprehensive
earnings
6,660-9,335
8,135
Total
shareholders' equity
2,018,682
1,788,094
$1,871,440$

| TOTAL |
| :--- |
| LIABILITIES |
| AND |
| SHAREHOLDERS' |
| EQUITY |
| $\$ 4,916,413$ |
| $\$ 4,605,390$ |
| $\$ 4,812,881$ |
| $==========$ |
| $=========$ |
| ========== |

The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these financial statements.

4 of 22

NORDSTROM, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS
OF SHAREHOLDERS' EQUITY (amounts in thousands except per share amounts) (unaudited) Accumulated Other Common Stock Unearned Retained Comprehensive Shares Amount Compensation Earnings Earnings
Total -------------------------------------------------------------------------- Balance at January 29, 2005 271,331 \$552,655 $\$(299)$
$\$ 1,227,303$ \$0,335 \$1,788,994 Net carnings 253,456 253,456 Other comprehensive earnings: Foreign currency translation adjustment $(1,743)(1,743)$ Fair value adjustment to
investment in asset back securities, net of tax of $\$ 596$
( 932 ) ( 932 ) Comprehensive net earnings 250,781
Eash dividends paid ( $\$ 0.15$ per share) $(40,994)(40,994)$
Issuance of common stock for: Stock option plans 4, 389-81,439 81,439 Employee stock purchase plan 532 9,484 9,484 Stock based compensation 124-3,106 (251) 2,855 Repurchase of common
stock $(2,693) \quad(73,877) \quad(73,877)$


The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these financial statements.

NORDSTROM,
INC. AND
SUBSIDIARIES
CONDENSED
CONSOLIDATED
STATEMENTS
OF CASH FLOWS
(amounts in
thousands)
(unaudited)
Year to
Date Ended
----------
----------
--- July
30, July
31, 2005
2004 -----
---- ----
---
OPERATING
AGTIVITIES: Net
earnings
\$253,456
\$175,642
Adjustments $\pm$
reconcile net
earnings to net cash provided by
operating
activities: Depreciation and amortization өf
buildings and
equipment
137,436
130,235
of deferred
property
incentives
and other,
net
$(15,664)$
$(15,690)$
stock based
compensation expense
7,474-5,482 Deferred income
taxes, net 2,420
$(3,595)$ Ta*
benefit on stock option
exercises
and
employe stock
purchases 26,872 17,823
Provision for bad debt expense 10,064 12,731
Change in operating
assets and
liabilities:
Accounts
receivable $(67,230)$
$(68,087)$
investment in asset backed
securities $(94,112)$
$(111,110)$
Merchandise inventories $(71,717)$ $(111,810)$ Prepaid expenses (71) (463) Other assets (1,936) $(10,462)$ Accounts payable 191,087 193,469 Accrued
salaries, wages and related benefits $(67,260)$ $(34,864)$ other
eurrent
liabilities (938)
$(8,710)$ Income taxes payable $(7,842)$ 1,505 Property incentives 21,613-689

## Other

liabilities
15,959
10,529
Net
eash
provided by
operating
activities
339,611
192,314

INVESTING
AGTIVITIES:
Gapital
expenditures
$(131,384)$
$(102,201)$
Proceeds
from-sale
of assets
5,473-sales
of short term
investments 297,325
1,070,050
Purchases
of short term
investments (289,500)
$(1,968,625)$
other, net
(139) 205

Het cash
used in
investing
activities
$(123,698)$
$(86,098)$

FINANCING
ACTIVITIES:
Principal
payments on
long term debt
$(98,650)$
(201,325)
increase in
eash book
overdrafts
35,633
33,959
Proceeds
from
exercise of
stock
options
55,413
64,624
Proceeds
from
employe
stock
purchase
plan 8,640
6,277 Cash
dividends paid
$(40,994)$
$(30,700)$
Repurchase
of common stock


The accompanying Notes to the Condensed Consolidated Financial Statements are an integral part of these financial statements.

NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands except per share amounts and percentages) (unaudited)

Note 1 - Summary of Significant Accounting Policies
Basis of Presentation
The accompanying condensed consolidated financial statements should be read in conjunction with the Notes to Consolidated Financial Statements contained in our 2004 Annual Report. The same accounting policies are followed for preparing quarterly and annual financial data. All adjustments necessary for the fair presentation of the results of operations, financial position and cash flows have been included and are of a normal, recurring nature.

Our business, like that of other retailers, is subject to seasonal fluctuations. Our Anniversary Sale in July and the holidays in December typically result in higher sales in the second and fourth quarters of our fiscal years. Accordingly, results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

Critical Accounting Policies
The preparation of our financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. We regularly evaluate our estimates, including those related to off-balance sheet financing, inventory valuation, sales return accruals, self-insurance liabilities, doubtful accounts, intangible assets, income taxes, postretirement benefits, contingent liabilities and litigation. We base our
estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates. Our accounting policies and methodologies in 2005 are consistent with those discussed in our 2004 Annual Report.

Two-for-one Stock Split
On May 24, 2005, our Board of Directors approved a two-for-one stock split of our outstanding common stock and a proportional increase in the number of common shares authorized from 500,000 to 1,000,000. Additional shares issued as a result of the stock split were distributed on June 30, 2005 to shareholders of record as of June 13, 2005. The shares and per share information included herein have been adjusted to reflect this stock split.

## Stock Compensation

We apply APB No. 25, "Accounting for Stock Issued to Employees," in measuring compensation costs under our stock-based compensation programs, which is described more fully in our 2004 Annual Report.

We expect to adopt SFAS No. 123(R), "Share-Based Payment" in the first quarter of 2006. In connection with the implementation of SFAS No. 123(R), the SEC Staff issued additional guidance recently for stock options granted to employees who will be eligible to retire before the normal vesting of their stock options. If we had followed the SEC Staff's recently issued guidance, the impact would be immaterial in the first half of 2005 and 2004.

The table below illustrates the effect on net earnings and earnings per share if we had applied the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation."
----------
------ ---
---------
------ July
30, July
31, July
30, July
31, 2005
20042005
2004 -----
---- -----
---- -----
---- -----
--- Net
earnings,
as reported
\$148,918
\$106,915
\$253,456
\$175,642
Add: stock
based
compensation
expense
included in
reported
net
earnings,
net of tax
3,696 2,573
4,567 3,344
Deduct:
stock based


## Note 2 - Post-retirement Benefits

The expense components of our Supplemental Executive Retirement Plan, which provides retirement benefits to certain officers and select employees, are as follows:

Quarter
Ended Year
to Date
Ended -----
----------
--------
-----------
--------
July 31,
July 30,
July 31,
20052004
20052004 -
---------
---------
---------
Service
eost $\$ 496$
\$372 \$909 $\$ 744$
Interest
eost 1,027
091 2,045 1,982
Amortization
of net loss
$413 \quad 386-827$
772
Amortization


NORDSTROM，INC．AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
（amounts in thousands except per share amounts and percentages） （unaudited）

Note 3 －Earnings Per Share
Quarter
Ended Year
to Date
Ended－－－－－
－－－－－－－－－
－－－－－－－－－
－－－－－．－．．．．．
July 30，
July 31，
July 30，
July 31，
20052004
20052004
－－－－－－－－－
－－－－－－－－．
－－－－－－－－－－
Het
earnings
\＄148，918
\＄106，915
\＄253，456
\＄175，642

ニーニーニーーーーー
＝ニニニニニニニニニ＝
Basic
shares
273，379
281，469
273,225
279，844
Dilutive
effect of stock
options and
performance
share units
5，790－5，525
5，607－5，637

Biluted
shares
279，169
286，994
278，832
285，481
ニーニーニーニーニー
$=ニ=======$
＝＝＝＝＝ニ＝＝＝＝
Basic
earnings
per share
\＄0．54－\＄0．38
$\$ 0.93 \quad \$ 0.63$
Diluted
earnings
per share
$\$ 0.53 \quad \$ 0.37$
$\$ 0.91 \quad \$ 0.62$
Antidilutive
stock
options and
other 150
$150-20$

Note 4 －Accounts Receivable
The components of accounts receivable are as follows：
－－－－－－－－－－
－－－－－－－－－－－－－－－
－－－－July
30，January
29，July
31， 2005
20052004
－－－－－－－－－
－－－－－－－－－－
Trade
receivables： Unrestricted
\＄29，182 \＄
31，400 \＄
24，228
Restricted
601，972
568，062
618，109
Allowance for
doubtful
accounts
$(18,259)$
$(10,065)$
$(19,934)$

Frade receivables，
net 612,895
580， 397
622,403
Other
88，987
65，266
99，107

Accounts
receivable，
net
\＄701，882

Our restricted trade receivables relate to our Nordstrom private label retail card，which back the $\$ 300,000$ Class $A$ notes and the $\$ 150,000$ variable funding note．The unrestricted trade receivables consist primarily of our Faconnable trade receivables and Nordstrom private label receivables that are not eligible for securitization，such as foreign and business receivables exceeding a contractual threshold．

Other accounts receivable consist primarily of credit card receivables due from third party financial institutions and vendor rebates，which are believed to be fully realizable as they are collected soon after they are earned．

## 9 of 22

NORDSTROM，INC．AND SUBSIDIARIES<br>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS<br>（amounts in thousands except per share amounts and percentages）<br>（unaudited）

Note 5 －Investment in Asset Backed Securities
Our investment in asset backed securities and the off－balance sheet financing are described in Note 9 of our 2004 Annual Report．The following table presents the co－branded Nordstrom VISA credit card balances and the estimated fair value of our investment in asset backed securities：

ニニニニニニニニニ
＝ニニニニニニニニ＝
＝ニニニニニニニニ＝

## recorded

on balance sheet：
Investment
in asset
backed
securities
at fair
value
\＄515，506
$\$ 422,416$
\＄381，940

ニニニニニニニニニ＝
＝ニニニニニニニニ

In 2004，we revised the repayment period assumption in our valuation model that we use to determine the fair value of the VISA Trust．The 2004 repayment period assumption is based on historical payment，default and finance charge yield experience on a specific account basis．The prior repayment period assumption was based on our ongoing payment experience，which included payments by card holders who pay their account balance in full each month． While the assumptions used below are different in 2004，the impact of the assumption change was not significant and does not reflect a change in the underlying quality of the portfolio．The following table presents the key assumptions we use to value the investment in asset backed securities：

```
----------
```

---------
--------
30,
January
29, July
31, 2005
20052004
---------
---- ---
Weighted
average
remaining
life (in
months)
$7.2 \quad 8.1$
2.3
Average
eredit
losses
6.9\%-6.9\%
5.0\%
Average
gross
yield
17.5\%
$15.8 \%$
17.7\%
Weighted
average
coupon on
issued
securities
4.6\% 3.8\%
1.8\%
Average
payment
fates $8.2 \%$
7.5\% 24.1\%
Discount
rate on
investment
in asset
backed
securities
5.6\% to
9.7\%-4.5\%
Ło-9.0\%
7.5\% to
13.3\%

## NORDSTROM, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousands except per share amounts and percentages) (unaudited)

Note 5 - Investment in Asset Backed Securities (Cont.)
The following table summarizes the income earned by the investment in asset backed securities that is included in other income including finance charges, net on the condensed consolidated statements of earnings:

Quarter
Ended Year
to Date
Ended -.--
---------
--------
----
---- July
30, July
31, July
30, July
31, 2005
20042005
2004 ----
------ --
-------
---------

- Interest
income
\$18,403
\$13,426
\$32,567
\$25,668
Gains on
sales of
receivables
and other
income
7,458
3,953 13,344
7,755
$\qquad$
$\square$
\$25,861
\$17,379
\$45,911
\$33,423

```
Note 6 - Debt
```

We retired the remaining $\$ 96,027$ of our $6.7 \%$ medium-term notes when they matured in July 2005.

To manage our interest rate risk, we have an interest rate swap outstanding recorded in other liabilities. Our swap has a $\$ 250,000$ notional amount, expires in 2009 and is designated as a fully effective fair value hedge. Under the agreement, we receive a fixed rate of $5.63 \%$ and pay a variable rate
based on LIBOR plus a margin of $2.3 \%$ set at six-month intervals $(6.238 \%$ at July 30, 2005.) The fair value of our interest rate swap is as follows:
-------
--------
-------
----
July 30,
January
29, July
31, 2005
2005
2004---
-------
-------
------
Interest
fate
swap
fair
value
$\$(10,507)$
$\$(7,821)$
$\$(11,001)$

NORDSTROM, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands except per share amounts and percentages) (unaudited)

Note 7 - Segment Reporting
The following tables set forth the information for our reportable segments and a reconciliation to the consolidated totals:

Quarter ended
Retail
Credit
Catalog/
Corporate
July 30,
2005
Stores(1)
Operations
Internet
and Other
Eliminations
Total - --
----------
-
----------
----------
----------
Net sales
$\$ 2,020,234$

| $\begin{aligned} & \$ 80,20 \\ & \$ \$ \$ \\ & \$ 2,106,43 \end{aligned}$ |
| :---: |
| Intersegme |
| $\begin{gathered} \text { fevenues } \\ 4,920 \end{gathered}$ |
| 11,826 |
| $(16,746)$ |
| Interest |
| expense, |
| net (144) |
| $(6,311)$ |
| $(4,449)$ |
| $(10,904)$ |
| Other |
| income |
| including |
| finance |
| eharges, |
| net ( 3,364 |
| 58,706 (1) |
| (10,355) |
| 44,970 |
| Earnings |
| before |
| taxes |
| 273,585 |
| 13,408 |
| 10,253 |
| (55,453) |
| 241,793 |
| Quarter |
| ended |
| Retail |
| Gredit |
| catalogr |
| Corporate |
| July 31, |
| 2004 Store |
| Operat |
| nter |
| and Other |
| Eliminatio |
| Fotal |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
| Net sales |
| \$1,868,80 |
| \$ \$84,672 |
| \$-\$- |
| \$1,953,48 |
| Intersegme |
| revenues |
| 9,723 |
| 11,051 |
| $(20,774)$ |
| Interest |
| expense, |
| net (138) |
| $(5,862) 18$ |
| $(8,109)$ |
| (14,001) |
| Other |
| income |
| including |
| finance |
| eharges, |
| net ( 1,176 |
| 51,613 |
| (212) |
| $(7,223)$ |
| 43,002 |
| Earnings |
| before |

stores(1) Operations Internet and Other Eliminations Fotal
$\qquad$
Net sales
\$3,590,757
\$ \$170,155
\$ \$
\$3,760,912
Intersegment fevenues 8,703
19,720
$(28,423)$ Interest expense, net (325) $(12,548)$ $(10,670)$ $(23,543)$ Other income including finance eharges,
net $(4,795)$ 108,735 (36)
$(16,202)$
87,702
Earnings
before
taxes
479,808
25,001
17,819
$(107,855)$
414,773
Assets
2,721,448
1,169,190
111,066
914,709
4,916,413
Year to
date-ended
Retail
Credit
Catalogr
Gorporate
July 31,
2004 Stores
Operations Internet
and Other
Eliminations
Fotal

```
Net sales
$3,323,415
$-$165,555
    $ $-
$3,488,970
Intersegment
        fevenues
        13,760
18,651 -
(32,411)
    Interest
    expense,
        net (2)
            (263)
(11,225) }8
(39,374)
    (50,775)
        Other
        income
including
        finance
        eharges,
net (3,850)
        99,144
        (446)
(12,359)
        82,489
        Earnings
            before
            \mathrm{ taxes}
        388,716
        19,960
        10,237
(131,020)
        287,893
        Assets
2,736,279
1,042,091
    120,729
    913,782
4,812,881
```

As of July 30, 2005, January 29, 2005, and July 31, 2004, Retail Stores assets included $\$ 35,998$ of goodwill and $\$ 84,000$ of tradename, and Catalog/Internet assets included $\$ 15,716$ of goodwill.
(1) Beginning in the first quarter of 2005, we started to integrate the merchandise buying and marketing activities of our Retail Stores and Catalog/Internet segments. In 2005, the expenses for these activities are included in the Retail Stores segment.
(2) During the first quarter of 2004, we retired $\$ 196,770$ of our $8.95 \%$ senior notes and $\$ 973$ of our $6.7 \%$ medium-term notes for a total cash payment of $\$ 219,587$. We recorded a pre-tax charge of $\$ 20,842$ in interest expense, net related to this purchase in Corporate and Other.

## Note 8 - Litigation

We are involved in routine claims, proceedings, and litigation arising from the normal course of our business. We do not believe any such claim, proceeding or litigation, either alone or in aggregate, will have a material impact on our results of operations, financial position, or liquidity.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Management's Discussion and Analysis section of our 2004 Annual Report. All dollar amounts are in millions except per share amounts.

RESULTS OF OPERATIONS

## Overview

Earnings for the second quarter of 2005 increased $39 \%$ to $\$ 148.9$, or $\$ 0.53$ per diluted share, from $\$ 106.9$, or $\$ 0.37$ per diluted share, for the same period in 2004. For the year to date period ended July 30, 2005, earnings increased 44\% to $\$ 253.5$, or $\$ 0.91$ per diluted share, from $\$ 175.6$, or $\$ 0.62$ per diluted share, for the same period in 2004.

For the second quarter of 2005, we planned to achieve same-store sales increases over last year in the low single digits. Our actual same-store sales were $6.2 \%$ greater than last year for both the quarter and year to date periods ended July 30, 2005. We held our fixed operating costs in-line with our plan for both the quarter and year to date periods. As a result of the additional same-store sales and the control of fixed operating expenses, we increased our earnings and we improved two key operating metrics for the quarter and year to date periods ended July 30, 2005 as compared to the same periods in 2004: gross profit as a percentage of net sales, which increased 110 basis points for the quarter and 70 basis points for the year to date period, and selling, general and administrative expenses as a percentage of net sales, which improved 130 basis points for the quarter and year to date periods. We refer to these types of rate improvements as "leverage" on additional sales.

In the first quarter of 2004, we incurred prepayment and deferred debt costs of $\$ 20.8$, or $\$ 0.08$ per diluted share, upon prepayment of $\$ 197.7$ of long-term debt. We did not incur similar costs in 2005, which also improved our year to date 2005 results in relation to the 2004 results.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

## Net Sales

Total net sales increased $7.8 \%$ for both the quarter and year to date periods over the same periods in the prior year, primarily due to same-store sales increases. Same-store sales increased 6.2\% for both the quarter and year to date periods. Both our Full-Line and Rack stores had overall and same-store sales increases, suggesting that our merchandise offering is continuing to appeal to customers. In addition, same-store sales for our Anniversary Sale event, which has a material impact to the second quarter, increased in the mid-single digit range. For both the quarter and year to date periods:

- all of our geographic regions reported same-store sales increases,
- our strongest regional performances were in the Southern and Southwest states, and
- our best performing merchandise divisions were accessories, men's
wear, cosmetics, and the designer and junior segments of women's apparel.

In addition, total sales benefited from the six Full-Line stores and two Rack stores opened since August 2003, increasing our retail square footage by $5 \%$ during the last two years.

Gross
Profit - -
--------
Quarter
Year to
Date -----
----------
---- -----
---- 2005
20042005
2004 -----
--- ------
-- ------
-------Gross
profit as
a
percentage
of net
sales
36.0\%
34.9\%
36. $4 \%$
35.7\%

Gross profit as a percentage of net sales improved 110 basis points for the quarter and 70 basis points for the year to date period ended July 30, 2005. The quarter and year to date performance was due to leverage on buying and occupancy expenses from increased sales volume and lower markdowns. Our inventory levels declined slightly compared to the prior year, consistent with our goal of improving our inventory turnover rate (the inventory turnover rate for the last four quarters was 4.58 at July 2005 and 4.25 at July 2004). This resulted in a $2.1 \%$ reduction in our average inventory per square foot compared to the prior year.

Selling, General and Administrative Expense
Second
Quarter Year
to Date -----
------------
-
20042005
2004-------
------- ----
Selling,
general and
administrative
expenses as a
percentage of
net sales
26. $2 \% \quad 27.5 \%$
$27.0 \% ~ 28.3 \%$
Selling, general and administrative expenses as a percentage of net sales improved 130 basis points for the quarter and year to date periods. The quarter and year to date performance was primarily from leverage on same-store sales increases as we used our existing infrastructure to support increased sales. We continued to control and leverage our fixed general and administrative expenses, especially non-selling labor.

30, 2005 compared to the same period in 2004. The decrease is primarily due to increased interest income from higher cash balances.

Interest expense, net decreased by $\$ 27.2$ to $\$ 23.5$ for the year to date period ended July 30, 2005 compared to the same period in 2004. The decrease is primarily due to debt prepayment costs of $\$ 20.8$ incurred in 2004 in connection with a $\$ 197.7$ debt buyback. We did not incur similar costs in 2005.

Other Income Including Finance Charges, net
Other income including finance charges, net increased by $\$ 2.0$ for the quarter and $\$ 5.2$ for the year to date period ended July 30, 2005. The increase is primarily due to growth in our co-branded Nordstrom VISA credit card transaction volume and related finance charges.

Seasonality
Our business, like that of other retailers, is subject to seasonal fluctuations. Our Anniversary Sale in July and the holidays in December typically result in higher sales in the second and fourth quarters of our fiscal years. Accordingly, results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

LIQUIDITY AND CAPITAL RESOURCES
Overall, cash and short-term investments increased by $\$ 94.4$ in the first two quarters of 2005 to $\$ 496.9$ as of July 30,2005 due to cash from operations, which were partially offset by capital expenditures and a scheduled debt payment.

Operating Activities
Net cash flow from operating activities increased by $\$ 147.3$ to $\$ 339.6$ in 2005 as compared to the prior period primarily due to the increase in our net earnings. Other factors that increased the 2005 cash flow from operations were our increased inventory turnover rate and property incentive receipts associated with stores opening in 2005.

## Investing Activities

Net cash used in investing activities increased in 2005 as compared to 2004, primarily due to capital expenditures for new stores and store remodels; this increase is offset from an overall perspective by the property incentive receipts, which are classified as operating activities.

Year to date, we opened one Full-Line store in Atlanta, Georgia. Throughout the remainder of the year, we plan to open three Full-Line stores. Stores will open in San Antonio, Texas at The Shops at La Cantera on September 16th and in Irvine, Calif. at The Irvine Spectrum on September 30th. The final opening of the year will be on November 11th in Dallas, Texas at NorthPark Center. Gross square footage for the year is expected to increase approximately $3.4 \%$, from $19,397,000$ to $20,048,000$.

15 of 22

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

## Financing Activities

Net cash used in financing activities decreased \$13.5 to \$113.7 in 2005. In 2004 and 2005, we utilized cash on hand to retire debt. In both years, employee stock option exercises have increased our cash balances. Our cash dividends paid in 2005 increased as we returned a portion of our increased net earnings to our shareholders.

In August 2004, our Board of Directors authorized $\$ 300.0$ of share repurchases. Following this authorization, we repurchased $\$ 300.0$ of our common shares by the end of 2004. In February 2005, our Board of Directors authorized an additional $\$ 500.0$ of share repurchases. The actual number and timing of share repurchases will be subject to market conditions and applicable SEC rules. Year to date in 2005, we have purchased 2,691,200 shares for $\$ 73.9$ at an average price of $\$ 27.45$ per share.

We maintain a level of liquidity to allow us to cover our seasonal cash needs and to minimize our need for short-term borrowings. We believe that our operating cash flows, existing cash and available credit facilities are sufficient to finance our cash requirements for the next 12 months.

Over the long term, we strive to manage our cash and capital structure to maximize shareholder return, strengthen our financial position and maintain flexibility for future strategic initiatives. We continuously assess our debt and leverage levels, capital expenditure requirements, principal debt repayments, dividend payouts, potential share repurchases, and future investments or acquisitions. We believe our operating cash flows, existing cash, and available credit facilities, as well as any potential future borrowing facilities will be sufficient to fund scheduled future payments and potential long-term initiatives.

CRITICAL ACCOUNTING POLICIES
The preparation of our financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. We regularly evaluate our estimates, including those related to off-balance sheet financing, inventory valuation, sales return accruals, self-insurance liabilities, doubtful accounts, intangible assets, income taxes, postretirement benefits, contingent liabilities and litigation. We base our estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates. Our accounting policies and methodologies in 2005 are consistent with those discussed in our 2004 Annual Report.

Effective February 2005, Nordstrom Direct sales, which include catalog and Internet, are included in same-store sales. See Note 7 in our Notes to Condensed Consolidated Financial Statements on page 12 for further details.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONT.)

FORWARD-LOOKING INFORMATION CAUTIONARY STATEMENT
The preceding disclosures included forward-looking statements regarding our performance, liquidity, capital expenditures and adequacy of capital resources. These statements are based on our current assumptions and expectations and are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. Forwardlooking statements are qualified by the risks and challenges posed by our ability to predict fashion trends, consumer apparel buying patterns, our ability to control costs, weather conditions, hazards of nature, trends in personal bankruptcies and bad debt write-offs, changes in interest rates, employee relations, our ability to continue our expansion plans, potential opportunities that may be related to the current changes in our industry, changes in governmental or regulatory requirements, and the impact of economic and competitive market forces, including the impact of terrorist activity or the impact of a war on us, our customers and the retail industry. As a result, while we believe there is a reasonable basis for the forward-looking statements, you should not place undue reliance on those statements. We undertake no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances. This discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements.

## Item 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, we performed an evaluation under the supervision and with the participation of management, including our President and Chief Financial Officer, of our
disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e)
under the Securities and Exchange Act of 1934 (the "Exchange Act")). Based upon that evaluation, our President and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report, our disclosure controls and procedures are effective in the timely recording, processing, summarizing and reporting of material financial and non-financial information.

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f) of the Exchange Act) during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION
Item 1. Legal Proceedings
Cosmetics

We were originally named as a defendant along with other department store and specialty retailers in nine separate but virtually identical class action lawsuits filed in various Superior Courts of the State of California in May, June and July 1998 that were consolidated in Marin County Superior Court. In May 2000, plaintiffs filed an amended complaint naming a number of manufacturers of cosmetics and fragrances and two other retailers as additional defendants. Plaintiffs' amended complaint alleges that the retail price of the "prestige" or "Department Store" cosmetics sold in department and specialty stores was collusively controlled by the retailer and manufacturer defendants in violation of the Cartwright Act and the California Unfair Competition Act.

Plaintiffs seek treble damages and restitution in an unspecified amount, attorneys' fees and prejudgment interest, on behalf of a class of all California residents who purchased cosmetics and fragrances for personal use from any of the defendants during the four years prior to the filing of the amended complaint.

We entered into a settlement agreement with the plaintiffs and the other defendants on July 13, 2003. In furtherance of the settlement agreement, the case was re-filed in the United States District Court for the Northern District of California on behalf of a class of all persons who currently reside in the United States and who purchased "Department Store" cosmetics from the defendants during the period May 29, 1994 through July 16, 2003. The Court gave preliminary approval to the settlement, and a summary notice of class certification and the terms of the settlement were disseminated to class members. On March 30, 2005, the Court entered a final judgment approving the settlement and dismissing the plaintiffs' claims and the claims of all class members with prejudice, in their entirety. On April 29, 2005, two class members who had objected to the settlement filed notices of appeal from the Court's final judgment to the United States Court of Appeals for the Ninth Circuit. It is uncertain when the appeals will be resolved, but the appeal process could take as much as two years or more. If the Court's final judgment approving the settlement is affirmed on appeal, or the appeals are dismissed, the defendants will provide class members with certain free products and pay the plaintiffs' attorneys' fees, awarded by the Court of $\$ 24$ million. Our
share of the cost of the settlement will not have a material adverse effect on our financial condition, results of operations or cash flows.

Other
We are involved in various routine legal proceedings incidental to the ordinary course of business. In management's opinion, the outcome of pending legal proceedings, separately and in the aggregate, will not have a material adverse effect on our business or consolidated financial condition.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(c)

Repurchases

- (dollars
in
millions
except per share
amounts)
Total
Total
Number
Maximum
Number (or
Number of
Average of
Shares (or
Units)
Approximate
Dollar
Value)
Shares
Price Paid
Purchased
as Part of of Shares
(or Units)
that (or
Units) Per
Share
Publicly
Announced
May Yet Be
Purchased
Under
Purchased
(or Units)
Plans or
Programs
the Plans
or
Programs
$\qquad$
-----------
----
--- May
2005


Jun. 2005
309,264
(2) $\$ 31.89$

309,000
$\$ 426.1$
(5/29/05
to $7 / 2 / 05$ )

(1) Included in this balance are 1, 215 shares that were not redeemed as part of a publicly announced repurchase plan or program. These shares were tendered by an employee to Nordstrom for tax withholding purposes.
(2) Included in this balance are 264 shares that were not redeemed as part of a publicly announced repurchase plan or program. These shares were tendered by an employee to Nordstrom for tax withholding purposes.
(3) In February 2005, the Board of Directors authorized $\$ 500.0$ of share repurchases. The prior $\$ 300.0$ authorization was completed during the fourth quarter of 2004. The actual number and timing of share repurchases will be subject to market conditions and applicable SEC rules. Year to date, we have purchased 2,691,200 shares for $\$ 73.9$ at an average price of $\$ 27.45$ per share.

Item 4. Submission of Matters to a Vote of Security Holders
(amounts in
thousands)
We held our Annual
Shareholders
Meeting on
May 24,
2005, at
which time the
shareholders voted on the
following
proposals: (1)

Election of
Directors Name of
Candidate For
Withheld --
----------
---------
----------
Phyllis J. Gamplell 126,495 1,391 Enrique Hernandez, Jr. 126,494 1,391
Jeanne- $P$. Jackson 126,214 1,675
Robert $G$.
Miller 126,478
1,408-Blake W.

Nordstrom 126,014
1,871 Bruce A.

Nordstrom 125,438
2,447 John N. Alordstrom 125,515 2,371
Alfred E. Osborne,
Jr., Ph.D. 124,747
3,138
Alison $A$.
Winter
127,078-807
There were no abstentions and no broker non-votes.
(2) Ratification of the Appointment of Independent Auditors

The vote was 125,013 for, 2,136 against, and there were 737 abstentions. There were no broker non-votes.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORDSTROM, INC.
(Registrant)
/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and Chief Financial Officer (Principal Financial Officer)

NORDSTROM
INC. AND
SUBSIDIARIES
Exhibit Index Exhibit Method of Filing - ----
------ 31.1 Gertification of President Filed herewith
electronically
fequired by Section
$302(a)$ of the Sarbanes
Oxley Act of 200231.2

Gertification of Chief Financial Filed herewith
electronically Officer
required by Section
$302(a)$ of the Sarbanes
Oxley Act of 200232.1

Gertification of President and Furnished herewith electronically Ghief Financial Officer pursuant to 18 U.S.C. 1350, as adopted
pursuant to
Section 906 of the Sarbanes
Oxley Act of 2002

Certification required by Section 302(a) of the Sarbanes-0xley Act of 2002

I, Blake W. Nordstrom, certify that:

1. I have reviewed this report on Form 10-Q of Nordstrom, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d15(f))for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Certification required by Section 302(a) of the Sarbanes-0xley Act of 2002
I, Michael G. Koppel, certify that:

1. I have reviewed this report on Form 10-Q of Nordstrom, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 1, 2005
/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and Chief Financial Officer of Nordstrom, Inc.

NORDSTROM, INC.
1617 SIXTH AVENUE
SEATTLE, WASHINGTON 98101
CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the Quarterly Report of Nordstrom, Inc (the "Company") on Form 10-Q for the period ended July 30, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Blake W. Nordstrom, President (Principal Executive Officer), and Michael G. Koppel, Executive Vice President and Chief Financial Officer (Principal Financial Officer), of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

September 1, 2005
/s/ Blake W. Nordstrom
--- Word
Blake W. Nordstrom President
/s/ Michael G. Koppel
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Michael G. Koppel Executive Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Nordstrom, Inc. and will be retained by Nordstrom, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

