(Mark One)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(IV	iark One)
<b>√</b>	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended August 2, 2014
	or
0	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_

Commission File Number: 001-15059

# NORDSTROM, INC.

(Exact name of registrant as specified in its charter)

Washington

(State or other jurisdiction of incorporation or organization)

91-0515058

(I.R.S. Employer Identification No.)

1617 Sixth Avenue, Seattle, Washington

(Address of principal executive offices)

98101

(Zip Code)

#### 206-628-2111

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES ☑ NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES ☑ NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\square$ 

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO  $\square$ 

Common stock outstanding as of August 27, 2014: 192,611,151 shares

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#### PART I – FINANCIAL INFORMATION

# Item 1. Financial Statements (Unaudited).

# NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(Amounts in millions except per share amounts) (Unaudited)

		Quarte	d	Six Months Ended					
	Aug	gust 2, 2014	I	August 3, 2013	A	ugust 2, 2014		August 3, 2013	
Net sales	\$	3,296	\$	3,104	\$	6,133	\$	5,761	
Credit card revenues		96		92		190		184	
Total revenues		3,392		3,196		6,323		5,945	
Cost of sales and related buying and occupancy costs		(2,130)		(2,004)		(3,951)		(3,677)	
Selling, general and administrative expenses		(931)		(857)		(1,776)		(1,658)	
Earnings before interest and income taxes		331		335		596		610	
Interest expense, net		(35)		(37)		(70)		(76)	
Earnings before income taxes		296		298		526		534	
Income tax expense		(113)		(114)		(203)		(205)	
Net earnings	\$	183	\$	184	\$	323	\$	329	
Earnings per share:									
Basic	\$	0.97	\$	0.94	\$	1.70	\$	1.68	
Diluted	\$	0.95	\$	0.93	\$	1.68	\$	1.66	
Weighted-average shares outstanding:									
Basic		189.6		195.5		189.7		195.5	
Diluted		192.7		198.8		192.7		198.9	

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

# NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS

(Amounts in millions) (Unaudited)

		Quarte	r En	ded		Six Months Ended					
	August 2, 2014			August 3, 2013	August 2, 2014			August 3, 2013			
Net earnings	\$	183	\$	184	\$	323	\$	329			
Postretirement plan adjustments, net of tax		1		1		2		3			
Foreign currency translation adjustment		_		_		1		_			
Comprehensive net earnings		184	\$	185	\$	326	\$	332			

# NORDSTROM, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in millions) (Unaudited)

	August 2, 2014 February 1, 2014		February 1, 2014	August 3, 2013		
Assets						
Current assets:						
Cash and cash equivalents	\$	772	\$	1,194	\$	1,128
Accounts receivable, net		2,454		2,177		2,369
Merchandise inventories		1,805		1,531		1,464
Current deferred tax assets, net		260		239		244
Prepaid expenses and other		96		87		89
Total current assets		5,387		5,228		5,294
Land, buildings and equipment (net of accumulated depreciation of \$4,587, \$4,395 and \$4,270)		3,096		2,949		2,810
Goodwill		175		175		175
Other assets		248		222		269
Total assets	\$	8,906	\$	8,574	\$	8,548
Liabilities and Shareholders' Equity						
Current liabilities:						
Accounts payable	\$	1,529	\$	1,263	\$	1,395
Accrued salaries, wages and related benefits		358		395		322
Other current liabilities		944		876		837
Current portion of long-term debt		7		7		407
Total current liabilities		2,838		2,541		2,961
Long-term debt, net		3,111		3,106		2,715
Deferred property incentives, net		498		498		490
Other liabilities		358		349		351
Commitments and contingencies						
Shareholders' equity:						
Common stock, no par value: 1,000 shares authorized; 188.6, 191.2 and 195.5 shares issued and outstanding		1,958		1,827		1,762
Retained earnings		179		292		313
Accumulated other comprehensive loss		(36)		(39)		(44)
Total shareholders' equity		2,101		2,080		2,031
Total liabilities and shareholders' equity	\$	8,906	\$	8,574	\$	8,548

# NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Amounts in millions except per share amounts) (Unaudited)

Accumulated Other **Common Stock** Retained Comprehensive Shares Amount **Earnings** Loss Total 191.2 \$ \$ 2,080 Balance at February 1, 2014 1,827 \$ 292 (39)\$ 323 Net earnings 323 Other comprehensive earnings 3 3 (125) Dividends (\$0.66 per share) (125)Issuance of common stock under stock compensation plans 2.3 101 101 Stock-based compensation 30 30 Repurchase of common stock (4.9)(311)(311)Balance at August 2, 2014 188.6 179 \$ \$ 2,101

1,958

(36)

					Accumulated									
							Other							
	Comm	Common Stock					Comprehensive							
	Shares		Amount		Earnings		Loss		Total					
Balance at February 2, 2013	197.0	\$	1,645	\$	315	\$	(47)	\$	1,913					
Net earnings	_		_		329		_		329					
Other comprehensive earnings	_		_		_		3		3					
Dividends (\$0.60 per share)	_		_		(117)		_		(117)					
Issuance of common stock under stock compensation plans	2.3		84		_		_		84					
Stock-based compensation	_		33		_		_		33					
Repurchase of common stock	(3.8)		_		(214)		_		(214)					
Balance at August 3, 2013	195.5	\$	1,762	\$	313	\$	(44)	\$	2,031					

# NORDSTROM, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in millions) (Unaudited)

		Six Months Ended			
	Augu	ıst 2, 2014	August 3, 2013		
Operating Activities					
Net earnings	\$	323 \$	329		
Adjustments to reconcile net earnings to net cash provided by operating activities:					
Depreciation and amortization expenses		244	220		
Amortization of deferred property incentives and other, net		(40)	(32)		
Deferred income taxes, net		(43)	(35)		
Stock-based compensation expense		31	34		
Tax benefit from stock-based compensation		10	16		
Excess tax benefit from stock-based compensation		(11)	(17)		
Bad debt expense		22	30		
Change in operating assets and liabilities:					
Accounts receivable		(221)	(199)		
Merchandise inventories		(263)	(119)		
Prepaid expenses and other assets		(11)	(9)		
Accounts payable		241	328		
Accrued salaries, wages and related benefits		(35)	(82)		
Other current liabilities		68	30		
Deferred property incentives		48	42		
Other liabilities		6	11		
Net cash provided by operating activities		369	547		
Investing Activities					
Capital expenditures		(376)	(427)		
Change in credit card receivables originated at third parties		(77)	(70)		
Other, net		(9)	(7		
Net cash used in investing activities		(462)	(504)		
		<u>`</u>			
Financing Activities					
Proceeds from long-term borrowings		13	_		
Principal payments on long-term borrowings		(4)	(3		
Increase in cash book overdrafts		15	56		
Cash dividends paid		(125)	(117)		
Payments for repurchase of common stock		(326)	(219)		
Proceeds from issuances under stock compensation plans		91	68		
Excess tax benefit from stock-based compensation		11	17		
Other, net		(4)	(2)		
Net cash used in financing activities		(329)	(200)		
iver cash used in maneing activities	<u> </u>	(525)	(200		
Net decrease in cash and cash equivalents		(422)	(157)		
Cash and cash equivalents at beginning of period		1,194	1,285		
	\$	772 \$			
Cash and cash equivalents at end of period	<u>Φ</u>	772 p	1,120		
Supplemental Cash Flow Information					
Cash paid during the period for:					
Interest (net of capitalized interest)	\$	78 \$	81		
	ð				
Income taxes (net of refunds)		219	235		

(Dollar and share amounts in millions except per share and per option amounts)
(Unaudited)

#### NOTE 1: BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements include the balances of Nordstrom, Inc. and its subsidiaries. All intercompany transactions and balances are eliminated in consolidation. The interim condensed consolidated financial statements have been prepared on a basis consistent in all material respects with the accounting policies described and applied in our 2013 Annual Report on Form 10-K ("Annual Report"), and reflect all adjustments of a normal recurring nature that are, in management's opinion, necessary for the fair presentation of the results of operations, financial position and cash flows for the periods presented.

The condensed consolidated financial statements as of and for the periods ended August 2, 2014 and August 3, 2013 are unaudited. The condensed consolidated balance sheet as of February 1, 2014 has been derived from the audited consolidated financial statements included in our 2013 Annual Report. The interim condensed consolidated financial statements should be read together with the consolidated financial statements and related footnote disclosures contained in our 2013 Annual Report.

The preparation of our financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. We base our estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results may differ from these estimates and assumptions.

Our business, like that of other retailers, is subject to seasonal fluctuations. Due to our Anniversary Sale in July, the holidays in December and the half-yearly sales that normally occur in our second and fourth quarters, our sales are typically higher in the second and fourth quarters of the fiscal year than in the first and third quarters. Results for any quarter are not necessarily indicative of the results that may be achieved for a full fiscal year.

#### **Recent Accounting Pronouncements**

In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-08, *Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity.* This ASU raises the threshold for a disposal to qualify as discontinued operations and requires new disclosures for individually material disposal transactions that do not meet the definition of a discontinued operation. Under the new guidance, companies report discontinued operations when they have a disposal that represents a strategic shift that has or will have a major impact on operations or financial results. We are currently evaluating the impact, if any, the provisions of this ASU would have on our consolidated financial statements. If applicable, this ASU would be effective for us beginning in the first quarter of 2015.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*. The core principle of this ASU is that companies should recognize revenue when the transfer of promised goods or services to customers occurs in an amount that reflects what the company expects to receive. It requires additional disclosures to describe the nature, amount, timing, and uncertainty of revenue and cash flows from contracts with customers. This ASU is effective for us beginning with the first quarter of 2017. We are currently evaluating the impact the provisions of this ASU would have on our consolidated financial statements.

(Dollar and share amounts in millions except per share and per option amounts) (Unaudited)

#### **NOTE 2: ACCOUNTS RECEIVABLE**

The components of accounts receivable are as follows:

	August 2, 2014		February 1, 2014	August 3, 2013
Credit card receivables:				
Nordstrom VISA credit card receivables	\$ 1,410	\$	1,316	\$ 1,419
Nordstrom private label card receivables	1,010		868	932
Total credit card receivables	2,420		2,184	2,351
Allowance for credit losses	(80)		(80)	(85)
Credit card receivables, net	2,340		2,104	2,266
Other accounts receivable <sup>1</sup>	114		73	103
Accounts receivable, net	\$ 2,454	\$	2,177	\$ 2,369

<sup>&</sup>lt;sup>1</sup>Other accounts receivable consist primarily of third-party credit and debit card receivables.

Activity in the allowance for credit losses is as follows:

		Quart	er End	led	Six Months Ended					
	Aug	ust 2, 2014		August 3, 2013	 August 2, 2014	August 3, 2013				
Allowance at beginning of period	\$	80	\$	85	\$ 80	\$	85			
Bad debt expense		7		16	22		30			
Write-offs		(19)		(21)	(38)		(42)			
Recoveries		12		5	16		12			
Allowance at end of period	\$	80	\$	85	\$ 80	\$	85			

Under certain circumstances, we may make modifications to payment terms for a customer experiencing financial difficulties in an effort to help the customer avoid a charge-off or bankruptcy, and to maximize our recovery of the outstanding balance. These modifications, which meet the accounting definition of troubled debt restructurings ("TDRs"), include reduced or waived fees and finance charges, and/or reduced minimum payments. Receivables classified as TDRs are as follows:

	Aug	ust 2, 2014	Feb	ruary 1, 2014	August 3, 2013
Credit card receivables classified as TDRs	\$	38	\$	43	\$ 45
Percent of total credit card receivables classified as TDRs		1.6%		2.0%	1.9%

(Dollar and share amounts in millions except per share and per option amounts) (Unaudited)

#### **Credit Quality**

The primary indicators of the credit quality of our credit card receivables are aging and delinquency, particularly the levels of account balances delinquent 30 days or more as these are the accounts most likely to be written off. The following table illustrates the aging and delinquency status of our credit card receivables:

	August 2, 2014			Februa	ry 1, 2014	August 3, 2013			
		Balance	% of total	Balance	% of total		Balance	% of total	
Current	\$	2,301	95.1%	\$ 2,046	93.7%	\$	2,241	95.3%	
1 – 29 days delinquent		82	3.4%	99	4.5%		74	3.2%	
30 days or more delinquent:									
30 – 59 days delinquent		15	0.6%	16	0.7%		14	0.6%	
60 – 89 days delinquent		9	0.4%	9	0.4%		9	0.4%	
90 days or more delinquent		13	0.5%	14	0.7%		13	0.5%	
Total 30 days or more delinquent		37	1.5%	39	1.8%		36	1.5%	
Total credit card receivables	\$	2,420	100.0%	\$ 2,184	100.0%	\$	2,351	100.0%	
Receivables not accruing finance charges	\$	11		\$ 13		\$	10		
Receivables 90 days or more delinquent and still accruing finance charges		7		8			7		

We also evaluate credit quality using FICO credit scores. The following table illustrates the distribution of our credit card receivables across FICO score ranges:

	August 2, 2014			Februar	y 1, 2014	August 3, 2013			
FICO Score Range <sup>1</sup>	 Balance	% of total	Bala	ance	% of total	Balance		% of total	
801+	\$ 481	19.8%	\$	313	14.3%	\$	430	18.3%	
660 - 800	1,478	61.1%		1,393	63.8%		1,455	61.9%	
001 – 659	365	15.1%		379	17.4%		367	15.6%	
Other <sup>2</sup>	96	4.0%		99	4.5%		99	4.2%	
Total credit card receivables	\$ 2,420	100.0%	\$	2,184	100.0%	\$	2,351	100.0%	

<sup>1</sup> Credit scores for our credit cardholders are updated at least every 60 days for active accounts and every 90 days for inactive accounts. Amounts listed in the table reflect the most recently obtained

credit scores as of the dates indicated.

<sup>2</sup> Other consists of amounts not yet posted to customers' accounts and receivables from customers for whom FICO scores are temporarily unavailable.

(Dollar and share amounts in millions except per share and per option amounts)
(Unaudited)

#### NOTE 3: DEBT AND CREDIT FACILITIES

#### Debt

A summary of our long-term debt is as follows:

	August 2, 2014	February 1, 2014	August 3, 2013
Secured			
Series 2011-1 Class A Notes, 2.28%, due October 2016	\$ 325	\$ 325	\$ 325
Mortgage payable, 7.68%, due April 2020	39	42	44
Other	8	9	9
Total secured debt	372	376	378
Unsecured			
Net of unamortized discount:			
Senior notes, 6.75%, due June 2014	_	_	400
Senior notes, 6.25%, due January 2018	649	648	648
Senior notes, 4.75%, due May 2020	499	499	499
Senior notes, 4.00%, due October 2021	499	499	499
Senior debentures, 6.95%, due March 2028	300	300	300
Senior notes, 7.00%, due January 2038	146	146	344
Senior notes, 5.00%, due January 2044	596	595	_
Unamortized fair value hedge and other	57	50	54
Total unsecured debt	2,746	2,737	2,744
Total long-term debt	3,118	3,113	3,122
Less: current portion	(7)	(7)	(407)
Total due beyond one year	\$ 3,111	\$ 3,106	\$ 2,715

#### **Credit Facilities**

As of August 2, 2014, we had total short-term borrowing capacity available for general corporate purposes of \$800, which is composed of our \$800 senior unsecured revolving credit facility ("revolver") that expires in March 2018. Under the terms of our revolver, we pay a variable rate of interest and a commitment fee based on our debt rating. The revolver is available for working capital, capital expenditures and general corporate purposes and backs our commercial paper program. During the six months ended August 2, 2014, we had no issuances under our commercial paper program and no borrowings under our revolver.

The revolver requires that we maintain an adjusted debt to earnings before interest, income taxes, depreciation, amortization and rent ("EBITDAR") leverage ratio of less than four times. As of August 2, 2014, we were in compliance with this covenant.

In November 2013, our wholly owned subsidiary in Puerto Rico entered into a \$52 unsecured borrowing facility to support our expansion into that market. The facility expires in November 2018 and borrowings on this facility incur interest based upon the one-month LIBOR plus 1.275% per annum. As of August 2, 2014, we had \$15 outstanding on this facility.

(Dollar and share amounts in millions except per share and per option amounts)
(Unaudited)

#### **NOTE 4: FAIR VALUE MEASUREMENTS**

We disclose our financial assets and liabilities that are measured at fair value in our Condensed Consolidated Balance Sheets by level within the fair value hierarchy as defined by applicable accounting standards:

- Level 1: Quoted market prices in active markets for identical assets or liabilities
- Level 2: Other observable market-based inputs or unobservable inputs that are corroborated by market data
- Level 3: Unobservable inputs that cannot be corroborated by market data that reflect the reporting entity's own assumptions

We did not have any financial assets or liabilities that were measured at fair value on a recurring basis as of August 2, 2014, February 1, 2014 or August 3, 2013

Financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, accounts receivable and accounts payable and approximate fair value due to their short-term nature. We estimate the fair value of our long-term debt using quoted market prices of the same or similar issues, and as such this is considered a Level 2 fair value measurement. The following table summarizes the carrying value and fair value estimate of our long-term debt, including current maturities:

	August 2, 2014	F	ebruary 1, 2014	August 3, 2013
Carrying value of long-term debt <sup>1</sup>	\$ 3,118	\$	3,113	\$ 3,122
Fair value of long-term debt	3,551		3,511	3,471

<sup>&</sup>lt;sup>1</sup>The carrying value of long-term debt includes the remaining unamortized adjustment from our previous effective fair value hedge.

We also measure certain non-financial assets at fair value on a nonrecurring basis, primarily goodwill and long-lived tangible and intangible assets, in connection with periodic evaluations for potential impairment. We recorded no material impairment charges for these assets for the six months ended August 2, 2014 and August 3, 2013. We estimate the fair value of goodwill and long-lived tangible and intangible assets using primarily unobservable inputs, and as such these are considered Level 3 fair value measurements.

#### NOTE 5: COMMITMENTS AND CONTINGENT LIABILITIES

As of August 2, 2014, we had approximately \$126 of fee interest in our Manhattan full-line store subject to lien. We have committed to make future installment payments based on the developer of the property meeting construction and development milestones. Our fee interest in the property is subject to lien until project completion or fulfillment of our existing installment payment commitment.

#### **NOTE 6: SHAREHOLDERS' EQUITY**

In February 2013, our Board of Directors authorized a program to repurchase up to \$800 of our outstanding common stock, through March 1, 2015. During the six months ended August 2, 2014, we repurchased 4.9 shares of our common stock for an aggregate purchase price of \$311 and had \$359 in remaining share repurchase capacity as of August 2, 2014. The actual number and timing of future share repurchases, if any, will be subject to market and economic conditions and applicable Securities and Exchange Commission ("Commission") rules.

Subsequent to quarter-end, in August 2014, we declared a quarterly dividend of \$0.33 per share, payable in September 2014.

(Dollar and share amounts in millions except per share and per option amounts) (Unaudited)

#### NOTE 7: STOCK-BASED COMPENSATION

The following table summarizes our stock-based compensation expense:

	Quarter Ended				Six Months Ended			
		August 2, 2014		August 3, 2013		August 2, 2014		August 3, 2013
Stock options	\$	11	\$	13	\$	21	\$	26
Restricted stock units		4		_		6		_
Employee stock purchase plan		_		_		1		1
Other		3		4		3		7
Total stock-based compensation expense, before income tax								
benefit		18		17		31		34
Income tax benefit		(7)		(5)		(11)		(11)
Total stock-based compensation expense, net of income								
tax benefit	\$	11	\$	12	\$	20	\$	23

Beginning in the quarter ended May 3, 2014, we now grant our employees a combination of options and restricted stock units. The following table summarizes our grants:

			Six Months	Ended		
	August	2, 2014		August	3, 2013	
	Units granted	grant-da	ed-average ate fair value er unit	Units granted	Weighted-average grant-date fair value per unit	
Stock options	1.9	\$	16	3.7	\$ 14	
Restricted stock units	0.5		62	_	_	

### **NOTE 8: EARNINGS PER SHARE**

The computation of earnings per share is as follows:

		Quarte	er Enc	led	Six Months Ended				
	Aug	ust 2, 2014		August 3, 2013		August 2, 2014		August 3, 2013	
Net earnings	\$	183	\$	184	\$	323	\$	329	
Basic shares		189.6		195.5		189.7		195.5	
Dilutive effect of stock options and other		3.1		3.3		3.0		3.4	
Diluted shares		192.7		198.8		192.7		198.9	
Earnings per basic share	\$	0.97	\$	0.94	\$	1.70	\$	1.68	
Earnings per diluted share	\$	0.95	\$	0.93	\$	1.68	\$	1.66	
Anti-dilutive stock options and other		1.8		3.4		3.4		4.6	

(Dollar and share amounts in millions except per share and per option amounts) (Unaudited)

#### **NOTE 9: SEGMENT REPORTING**

The following tables set forth information for our reportable segments:

	Retail	Cor	porate/Other	Total Retail Business <sup>1</sup>	Credit	Total
Quarter Ended August 2, 2014					 _	
Net sales	\$ 3,438	\$	(142)	\$ 3,296	\$ _	\$ 3,296
Credit card revenues	_		_	_	96	96
Earnings (loss) before interest and income taxes	367		(89)	278	53	331
Interest expense, net	_		(30)	(30)	(5)	(35)
Earnings (loss) before income taxes	367		(119)	248	48	296
Quarter Ended August 3, 2013						
Net sales	\$ 3,245	\$	(141)	\$ 3,104	\$ _	\$ 3,104
Credit card revenues	_		_	_	92	92
Earnings (loss) before interest and income taxes	375		(80)	295	40	335
Interest expense, net	_		(31)	(31)	(6)	(37)
Earnings (loss) before income taxes	375		(111)	264	34	298
Six Months Ended August 2, 2014						
Net sales	\$ 6,348	\$	(215)	\$ 6,133	\$ _	\$ 6,133
Credit card revenues	_		_	_	190	190
Earnings (loss) before interest and income taxes	677		(175)	502	94	596
Interest expense, net	_		(61)	(61)	(9)	(70)
Earnings (loss) before income taxes	677		(236)	441	85	526
Six Months Ended August 3, 2013						
Net sales	\$ 5,958	\$	(197)	\$ 5,761	\$ _	\$ 5,761
Credit card revenues	_		_	_	184	184
Earnings (loss) before interest and income taxes	675		(149)	526	84	610
Interest expense, net	_		(64)	(64)	(12)	(76)
Earnings (loss) before income taxes	675		(213)	462	72	534

<sup>&</sup>lt;sup>1</sup>Total Retail Business is not a reportable segment, but represents a subtotal of the Retail segment and Corporate/Other, and is consistent with our presentation in Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following table summarizes net sales within our reportable segments:

	Quarter Ended					Six Months Ended			
	A	August 2, 2014		August 3, 2013		August 2, 2014		August 3, 2013	
Nordstrom full-line stores	\$	2,074	\$	2,098	\$	3,757	\$	3,815	
Direct		519		425		920		726	
Nordstrom		2,593		2,523		4,677		4,541	
Nordstrom Rack		759		645		1,500		1,261	
HauteLook, Nordstromrack.com and Jeffrey		86		77		171		156	
Total Retail segment		3,438		3,245		6,348		5,958	
Corporate/Other		(142)		(141)		(215)		(197)	
Total net sales	\$	3,296	\$	3,104	\$	6,133	\$	5,761	

(Dollar and share amounts in millions except per share and per option amounts) (Unaudited)

#### **NOTE 10: SUBSEQUENT EVENT**

In August 2014, we acquired Trunk Club, Inc., a personalized online clothing service for men. Founded in 2009, Trunk Club delivers a stylist service that combines the convenience of online with a high-touch, personalized shopping experience. We believe this acquisition represents a natural extension of our core business, aligns with our strategic priorities around a relevant customer experience and accelerates entry into this fast-growing market.

All of the issued and outstanding shares of Trunk Club were converted into \$350 of Nordstrom stock.

This acquisition recently closed on August 22, 2014 and due to the limited time since closing, we have not yet completed the initial accounting for this transaction. We expect to disclose additional information once the initial accounting is completed in the third quarter of 2014. Additionally, we will include the financial results of Trunk Club in our consolidated financial statements from the date of acquisition forward.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Dollar and share amounts in millions except per share and per square foot amounts)

#### **CAUTIONARY STATEMENT**

Certain statements in this Quarterly Report on Form 10-Q contain or may suggest "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties, including, but not limited to, anticipated financial outlook for the fiscal year ending January 31, 2015, anticipated annual total sales rate, anticipated Return on Invested Capital and trends in our operations. Such statements are based upon the current beliefs and expectations of the company's management and are subject to significant risks and uncertainties. Actual future results may differ materially from historical results or current expectations depending upon factors including, but not limited to:

- successful execution of our customer strategy, including expansion into new markets, acquisitions, investments in our stores and online, our ability to realize the anticipated benefits from growth initiatives, and the timely completion of construction associated with newly planned stores, relocations and remodels, all of which may be impacted by the financial health of third parties,
- our ability to manage the transformation of our business/financial model as we increase our investments in growth opportunities, including our online business and our ability to manage related organizational changes,
- · our ability to maintain relationships with our employees and to effectively attract, develop and retain our future leaders,
- · effective inventory management, disruptions in our supply chain and our ability to control costs,
- the impact of any systems failures, cybersecurity and/or security breaches, including any security breach of our systems or those of a third-party provider that results in the theft, transfer or unauthorized disclosure of customer, employee or company information or compliance with information security and privacy laws and regulations in the event of such an incident,
- successful execution of our information technology strategy,
- our ability to effectively utilize data in strategic planning and decision-making,
- efficient and proper allocation of our capital resources,
- reviewing of options and structure for a financial partner in regards to a potential transaction related to our credit card receivables,
- our ability to safeguard our reputation and maintain our vendor relationships,
- the impact of economic and market conditions and the resultant impact on consumer spending patterns,
- our ability to respond to the business environment, fashion trends and consumer preferences, including changing expectations of service and experience in stores and online,
- · the effectiveness of planned advertising, marketing and promotional campaigns in the highly competitive retail industry,
- weather conditions, natural disasters, health hazards, national security or other market disruptions, or the prospects of these events and the impact on consumer spending patterns,
- our compliance with applicable banking-related laws and regulations impacting our ability to extend credit to our customers, employment laws and regulations, certain international laws and regulations, other laws and regulations applicable to us, including the outcome of claims and litigation and resolution of tax matters, and ethical standards,
- impact of the current regulatory environment and financial system and health care reforms,
- compliance with debt covenants, availability and cost of credit, changes in interest rates, and trends in debt repayment patterns, personal bankruptcies and bad debt write-offs, and
- the timing and amounts of share repurchases by the company, if any, or any share issuances by the company, including issuances associated with option exercises or other matters.

These and other factors, including those factors described in Part I, "Item 1A. Risk Factors" in our 2013 Annual Report on Form 10-K and in Part II, "Item 1A. Risk Factors" in this Quarterly Report on Form 10-Q, could affect our financial results and cause actual results to differ materially from any forward-looking information we may provide. We undertake no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **OVERVIEW**

Our second quarter performance was in line with our expectations, with a total net sales increase of 6.2% and comparable sales increase of 3.3%. Our Anniversary Sale, which historically is our largest sale event of the year, generated a comparable sales increase of 3.6% in the full-price business, which was consistent with recent trends.

During the quarter, we continued to demonstrate our focus on executing our strategy, both in-store and online, and with our full-price and off-price offerings. In today's rapidly changing environment, we strive to position ourselves to serve customers through these multiple touchpoints. In August 2014, we completed the acquisition of Trunk Club, a leading personalized clothing service for men. The men's market is one of the fastest-growing and most rapidly changing segments in retail, and Trunk Club has created a unique approach to capture the imagination of an under-served customer. Founded in 2009, Trunk Club delivers a stylist service that combines the convenience of online with a high-touch, personalized shopping experience. We believe this acquisition represents a natural extension of our core business, aligns with our strategic priorities around a relevant customer experience and accelerates entry into this fast-growing market.

Trunk Club is a high-growth company and expects to achieve operational profitability and more than double its annual sales to over \$100 million in 2014, a portion of which will be included in our financial results subsequent to the acquisition. Trunk Club will continue to operate independently and focus on its core business while leveraging our capabilities and resources to scale its business. It will be managed by its current leadership team and remain headquartered in Chicago.

The Nordstrom Rewards program contributes significantly to our overall results, with members shopping more frequently and spending more on average than non-members. We now have 4.1 million active members, a 14% increase over last year. The Company opened nearly 650,000 new accounts so far this year, an increase of 20% compared with the same period last year. Our overall credit portfolio remains healthy, with delinquency and write-off trends remaining around a five-year low, which positions us well as we explore potential partners for the sale of our credit card receivables. As we noted in the first quarter, we are still in the early stages of the process of finding a partner for this potential transaction and we estimate that this will take a total of 12 to 18 months. We will provide an update once the process is complete.

We are making ongoing progress in reaching new customers through our store expansion. This fall, we plan to open our first store in Canada, in Calgary, as well as two full-line stores in The Woodlands (Houston), Texas and in Jacksonville, Florida. To date, we have opened 11 Nordstrom Rack stores and plan to open 16 additional stores during the remainder of the year. Nordstrom Rack delivered a second quarter net sales increase of 18% over the same period last year.

We continue to support our customer strategy with the investments we are making in our stores, online and in our fulfillment capabilities. We aim to deliver a superior and integrated customer experience across all channels and we think we are well-positioned to continue our growth. Over the long term, we continue to believe our customer strategy and investments will generate top-quartile shareholder returns through high single-digit sales growth and mid-teens Return on Invested Capital.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### RESULTS OF OPERATIONS

Our reportable segments are Retail and Credit. Our Retail segment includes our Nordstrom branded full-line stores and online store, Nordstrom Rack stores, Last Chance clearance store and other retail channels, including HauteLook, Nordstromrack.com and Jeffrey stores. For purposes of discussion and analysis of our results of operations, we combine our Retail segment results with revenues and expenses in the "Corporate/Other" column of Note 9: Segment Reporting in the Notes to Condensed Consolidated Financial Statements, which also includes our Canadian operations (collectively, the "Retail Business"). We analyze our results of operations through earnings before interest and income taxes for our Retail Business and Credit, while interest expense and income taxes are discussed on a total company basis.

#### **Retail Business**

#### **Summary**

The following table summarizes the results of our Retail Business for the quarter and six months ended August 2, 2014, compared with the quarter and six months ended August 3, 2013:

		Quarter Ended										
		August	2, 2014		August 3, 2013							
		Amount	% of net sales¹		Amount	% of net sales <sup>1</sup>						
Net sales	\$	3,296	100.0%	\$	3,104	100.0%						
Cost of sales and related buying and occupancy costs		(2,129)	(64.6%)		(2,002)	(64.5%)						
Gross profit		1,167	35.4%		1,102	35.5%						
Selling, general and administrative expenses		(889)	(27.0%)		(807)	(26.0%)						
Earnings before interest and income taxes	\$	278	8.5%	\$	295	9.5%						

		Six Months Ended										
		Augus	t 2, 2014		Augu	st 3, 2013						
		Amount	% of net sales <sup>1</sup>		Amount	% of net sales¹						
Net sales	\$	6,133	100.0%	\$	5,761	100.0%						
Cost of sales and related buying and occupancy costs		(3,949)	(64.4%)		(3,674)	(63.8%)						
Gross profit		2,184	35.6%		2,087	36.2%						
Selling, general and administrative expenses		(1,682)	(27.4%)		(1,561)	(27.1%)						
Earnings before interest and income taxes	\$	502	8.2%	\$	526	9.1%						

<sup>&</sup>lt;sup>1</sup> Subtotals and totals may not foot due to rounding.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Retail Business Net Sales**

		Quarte	er Ende	d	Six Months Ended					
	Aı	ıgust 2, 2014		August 3, 2013	A	ugust 2, 2014	A	ugust 3, 2013		
Net sales by channel:										
Nordstrom full-line stores	\$	2,074	\$	2,098	\$	3,757	\$	3,815		
Direct		519		425		920		726		
Nordstrom		2,593		2,523		4,677		4,541		
Nordstrom Rack		759		645		1,500		1,261		
HauteLook, Nordstromrack.com and Jeffrey		86		77		171		156		
Total Retail segment		3,438		3,245		6,348		5,958		
Corporate/Other		(142)		(141)		(215)		(197)		
Total net sales	\$	3,296	\$	3,104	\$	6,133	\$	5,761		
					-					
Net sales increase		6.2%		6.4%		6.4%		5.6%		
Comparable sales increase (decrease) by channel: <sup>1</sup>										
Nordstrom full-line stores		(1.2%)		(0.7%)		(1.5%)		(0.4%)		
Direct		22.0%		37.2%		26.6%		31.7%		
Nordstrom		2.7%		4.2%	- <del></del>	3.0%		3.7%		
Nordstrom Rack		4.0%		2.4%		5.2%		1.6%		
HauteLook and Nordstromrack.com		14.9%		23.1%		12.6%		28.6%		
Total		3.3%		4.4%		3.6%		3.6%		
Sales per square foot <sup>2</sup>	\$	125	\$	121	\$	233	\$	226		
4-wall sales per square foot <sup>2</sup>		107		108		201		200		
Full-line sales per square foot <sup>2</sup>		100		101		182		184		
Nordstrom Rack sales per square foot <sup>2</sup>		133		134		269		267		

<sup>&</sup>lt;sup>1</sup>Comparable sales include sales from stores that have been open at least one full year at the beginning of the year. We also include sales from our Nordstrom online store in comparable sales because of the integration of our Nordstrom full-line stores and online store as well as HauteLook and Nordstromrack.com.

Total company net sales increased 6.2% for the quarter and 6.4% for the six months ended August 2, 2014, compared with the same periods in 2013. Overall comparable sales increased 3.3% for the quarter and 3.6% for the six months ended August 2, 2014, led by the growth at Direct. Anniversary Sale comparable sales, which is the Company's largest sale event of the year, increased 3.6%.

Nordstrom net sales, which consists of the full-line and Direct businesses, were \$2,593 for the second quarter of 2014, an increase of 2.7% compared with the same period in 2013, while net sales were \$4,677 for the six months ended August 2, 2014, an increase of 3.0% compared with the same period in 2013. Strong growth in our Direct channel was partially offset by softer sales at our full-line stores. Both the average selling price and the number of items sold increased on a comparable basis for the quarter and six months ended August 2, 2014. Category highlights for the quarter ended August 2, 2014 included Cosmetics, Accessories and Men's Apparel, while category highlights for the six months ended August 2, 2014 included Accessories, Cosmetics and Women's Apparel. Sales per square foot increased 2.7% for the second quarter of 2014, while it increased 3.1% for the six months ended August 2, 2014, compared with the same periods in 2013.

<sup>&</sup>lt;sup>2</sup> Sales per square foot is calculated as net sales divided by weighted-average square footage. Weighted-average square footage includes a percentage of year-end square footage for new stores equal to the percentage of the year during which they were open. 4-wall sales per square foot is calculated as sales for Nordstrom full-line, Nordstrom Rack and Jeffrey stores divided by their weighted-average square footage.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

Full-line comparable sales decreased 1.2% for the quarter and 1.5% for the six months ended August 2, 2014, compared with the same periods in 2013. The top-performing geographic regions for full-line stores for the quarter and six months ended August 2, 2014 were the Southeast and Southwest. Full-line sales per square foot decreased 1.2% in the second quarter of 2014 and 1.5% for the six months ended August 2, 2014, when compared with the same periods in 2013. The Direct channel continued to experience outsized sales growth with an increase of 22% in the second quarter of 2014 and 27% for the six months ended August 2, 2014, driven by expanded merchandise selection.

Nordstrom Rack net sales increased \$114, or 18%, for the quarter and \$239, or 19%, for the six months ended August 2, 2014, compared with the same periods in 2013, reflecting incremental volume from existing stores and the impact of 25 store openings since the second quarter of fiscal 2013. Nordstrom Rack comparable sales increased 4.0% for the quarter and 5.2% for the six months ended August 2, 2014. Both the average selling price and the number of items sold increased on a comparable basis for the quarter and six months ended August 2, 2014. Category highlights for the second quarter of 2014 and the six months ended August 2, 2014 included Shoes and Accessories.

#### **Retail Business Gross Profit**

		Quarte		Six Months Ended				
	Au	gust 2, 2014	Au	igust 3, 2013		August 2, 2014		August 3, 2013
Gross profit <sup>1</sup>	\$	1,167	\$	1,102	\$	2,184	\$	2,087
Gross profit as a % of net sales		35.4%		35.5%		35.6%		36.2%
						August 2, 2014		August 3, 2013
Ending inventory per square foot					\$	68.27	\$	57.26
Inventory turnover rate <sup>2</sup>						4.83		5.20

<sup>&</sup>lt;sup>1</sup>Retailers do not uniformly record the costs of buying and occupancy and supply chain operations (freight, purchasing, receiving, distribution, etc.) between gross profit and selling, general and administrative expenses. As such, our gross profit and selling, general and administrative expenses and rates may not be comparable to other retailers' expenses and rates.

Our Retail gross profit rate decreased 7 basis points for the quarter ended August 2, 2014 and 61 basis points for the six months ended August 2, 2014, compared with the same periods in the prior year. These decreases were primarily due to planned occupancy costs associated with Nordstrom Rack's accelerated store expansion and in addition, for the six months ended August 2, 2014, increased markdowns in response to the promotional environment. Our Retail gross profit increased \$65 for the second quarter of 2014 and \$97 for the six months ended August 2, 2014, compared with the same periods in 2013, due primarily to increased sales, partially offset by an increase in occupancy costs driven by investments in new Nordstrom Rack stores.

For the second quarter of 2014, our inventory turnover rate decreased to 4.83 times for the trailing 12-months ended August 2, 2014, from 5.20 times for the same period in 2013. The decrease in our inventory turnover rate was primarily due to our increased investment in pack and hold inventory at Nordstrom Rack. Pack and hold inventory helps us take advantage of strategic buying opportunities to secure top brands and is fueling our Nordstrom Rack new store growth and Nordstromrack.com. Ending inventory per square foot increased 19.2% compared with the same period in fiscal 2013, which outpaced the sales per square foot increase of 2.7%. The difference primarily reflected planned investments to fuel off-price growth, including increased levels of pack and hold inventory at Nordstrom Rack, and planned investments in the full-price business to drive online growth and in well-performing merchandise categories.

#### Retail Business Selling, General and Administrative Expenses

	Quarter Ended				Six Months Ended				
	Au	ıgust 2, 2014		August 3, 2013	A	ugust 2, 2014		August 3, 2013	
Selling, general and administrative expenses	\$	889	\$	807	\$	1,682	\$	1,561	
Selling, general and administrative expense as a $\%$ of net sales		27.0%		26.0%		27.4%		27.1%	

Our Retail selling, general and administrative expenses ("Retail SG&A") rate increased 97 basis points and \$82 for the quarter ended August 2, 2014, and 33 basis points and \$121 for the six months ended August 2, 2014. These increases were primarily due to ongoing investments in fulfillment and technology and the planned entry into Canada.

<sup>&</sup>lt;sup>2</sup> Inventory turnover rate is calculated as the trailing 12-months' cost of sales and related buying and occupancy costs (for all segments) divided by the trailing 4-quarter average inventory.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Credit Segment**

#### **Summary**

The table below provides a detailed view of the operational results of our Credit segment, consistent with the segment disclosure provided in Note 9: Segment Reporting in the Notes to Condensed Consolidated Financial Statements. In order to better reflect the economic contribution of our credit and debit card program, intercompany merchant fees are also included in the table below, which represent the estimated costs that would be incurred if our cardholders used third-party cards instead of ours.

Interest expense at the Credit segment is equal to the amount of interest related to securitized debt plus an amount assigned to the Credit segment in proportion to the estimated debt and equity needed to fund our credit card receivables. Based on our research, debt as a percentage of credit card receivables for other credit card companies ranges from 70% to 90%. As such, we believe a mix of 80% debt and 20% equity is appropriate, and therefore assign interest expense to the Credit segment as if it carried debt of up to 80% of the credit card receivables.

	Quarter Ended						
		Augus	st 2, 2014	August 3, 2013			
		Amount	Annualized % of average credit card receivables <sup>1</sup>		Amount	Annualized % of average credit card receivables <sup>1</sup>	
Credit card revenues	\$	96	18.1%	\$	92	17.6%	
Credit expenses		(43)	(8.3%)		(52)	(9.9%)	
Credit segment earnings before interest and income $taxes^2 \\$		53	9.8%		40	7.7%	
Interest expense		(5)	(0.9%)		(6)	(1.2%)	
Intercompany merchant fees		31	5.8%		28	5.5%	
Credit segment contribution, before income taxes	\$	79	14.8%	\$	62	12.0%	
		_					
Credit and debit card volume <sup>3</sup> :							
Outside	\$	1,095		\$	1,077		
Inside		1,571			1,426		
Total volume	\$	2,666		\$	2,503		
Average credit card receivables	\$	2,132		\$	2,074		

<sup>&</sup>lt;sup>1</sup> Subtotals and totals may not foot due to rounding.

<sup>&</sup>lt;sup>2</sup> As presented in Note 9: Segment Reporting in the Notes to Condensed Consolidated Financial Statements.

<sup>&</sup>lt;sup>3</sup> Volume represents sales plus applicable taxes.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

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		August 2, 2014			August 3, 2013				
		Amount	Annualized % of average credit card receivables <sup>1</sup>		Amount	Annualized % of average credit card receivables <sup>1</sup>			
Credit card revenues	\$	190	18.2%	\$	184	18.0%			
Credit expenses		(96)	(9.3%)		(100)	(9.8%)			
Credit segment earnings before interest and income taxes $^{2}$	2	94	9.0%		84	8.2%			
Interest expense		(9)	(0.9%)		(12)	(1.2%)			
Intercompany merchant fees		54	5.2%		48	4.7%			
Credit segment contribution, before income taxes	\$	139	13.3%	\$	120	11.8%			
Credit and debit card volume <sup>3</sup> :									
Outside	\$	2,146		\$	2,124				
Inside		2,719			2,444				
Total volume	\$	4,865		\$	4,568				
Average credit card receivables	\$	2,089		\$	2,044				

<sup>&</sup>lt;sup>1</sup> Subtotals and totals may not foot due to rounding.

#### **Credit Card Revenues**

		Quarter Ended			Six Months Ended			
	Augus	st 2, 2014		August 3, 2013		August 2, 2014		August 3, 2013
Finance charge revenue	\$	61	\$	59	\$	122	\$	120
Interchange – third-party		22		22		44		43
Late fees and other revenue		13		11		24		21
Total Credit card revenues	\$	96	\$	92	\$	190	\$	184

Credit card revenues include finance charges, interchange fees, late fees and other revenue. Finance charges represent interest earned on unpaid balances while interchange fees are earned from the use of Nordstrom VISA credit cards at merchants outside of Nordstrom. Late fees are assessed when a credit card account becomes past due. We consider an account delinquent if the minimum payment is not received by the payment due date.

Credit card revenues increased \$4 for the quarter and \$6 for the six months ended August 2, 2014, compared with the same periods in the prior year, primarily due to a 6.5% increase in total volume for the quarter and six months ended August 2, 2014.

#### **Credit Expenses**

Credit expenses are summarized in the following table:

	Quarter Ended			Six Months Ended				
		August 2, 2014		August 3, 2013		August 2, 2014		August 3, 2013
Operational expenses	\$	35	\$	34		72		67
Bad debt expense		7		16		22		30
Occupancy expenses		1		2	\$	2	\$	3
Total Credit expenses	\$	43	\$	52	\$	96	\$	100

Total Credit expenses decreased \$9 for the quarter and \$4 for the six months ended August 2, 2014, compared with the same periods in the prior year, primarily due to recoveries from the sale of bad debt during the second quarter which decreased our bad debt expense.

<sup>&</sup>lt;sup>2</sup> As presented in Note 9: Segment Reporting in the Notes to Condensed Consolidated Financial Statements.

<sup>&</sup>lt;sup>3</sup> Volume represents sales plus applicable taxes.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

**(Continued)** (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Allowance for Credit Losses and Credit Trends**

The following table summarizes activity in the allowance for credit losses:

		Quarter Ended			Six Months Ended		
	Au	igust 2, 2014	August 3, 2013	A	ugust 2, 2014	Au	gust 3, 2013
Allowance at beginning of period	\$	80 \$	85	\$	80	\$	85
Bad debt expense		7	16		22		30
Write-offs		(19)	(21)		(38)		(42)
Recoveries		12	5		16		12
Allowance at end of period	\$	80 \$	85	\$	80	\$	85
						-	
Annualized net write-offs as a % of average credit care receivables	d	1.4%	3.1%		2.1%		2.9%
Annualized net write-offs (including finance charges and fees) as a % of average credit card receivables		1.9%	3.7%		2.6%		3.5%

Annualized net write-offs (including finance charges and fees), as a percent of average credit card receivables, decreased due to our sale of bad debt during the second quarter of 2014. Excluding the bad debt sale, the annualized write-off rate was 3.4% for the quarter ended August 2, 2014.

	Six Month	s Ended
	August 2, 2014	August 3, 2013
30 days or more delinquent as a % of ending credit card receivables	1.5%	1.5%
Allowance as a % of ending credit card receivables	3.3%	3.6%

#### **Intercompany Merchant Fees**

Intercompany merchant fees represent the estimated costs that would be incurred if our cardholders used third-party cards in our Nordstrom stores and online. For the quarter ended August 2, 2014, this estimate increased to \$31 from \$28 for the same period in 2013. This was primarily driven by the increased use of our credit and debit cards in store and online, as reflected by an increase in inside volume as a percent of total volume from 57% in the second quarter of 2013 to 59% in the second quarter of 2014. For the six months ended August 2, 2014, this estimate increased to \$54 from \$48 for the same period in 2013. This was primarily driven by the increased use of our credit and debit cards in store and online, as reflected by an increase in inside volume as a percent of total volume from 54% for the six months ended August 3, 2013 to 56% for the six months ended August 2, 2014.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Total Company Results**

### Interest Expense, Net

Interest expense, net was \$35 for the second quarter and \$70 for the six months ended August 2, 2014, compared with \$37 for the second quarter and \$76 for the six months ended August 3, 2013. The decrease relates to lower average interest rates on our notes driven by our fourth quarter 2013 debt transactions, as well as a higher level of capitalized interest expense due to planned capital investments and increased store expansion, including Manhattan.

#### **Income Tax Expense**

		Quarter Ended			Six Months Ended			
	Augu	ıst 2, 2014	A	August 3, 2013	A	August 2, 2014		August 3, 2013
Income tax expense	\$	113	\$	114	\$	203	\$	205
Effective tax rate		38.0%		38.2%		38.6%		38.3%

The effective tax rate for the quarter ended August 2, 2014 decreased compared with the same period in 2013, primarily due to changes in our reserves for state taxes. The effective tax rate for the six months ended August 2, 2014 increased compared with the same period in 2013, primarily due to an increase in state taxes and the expiration of various federal hiring tax credits.

#### Fiscal Year 2014 Outlook

The Company updated its annual earnings per diluted share expectations, which incorporates second quarter results and the impact of share repurchases in the second quarter. Nordstrom's updated expectations for fiscal 2014 are as follows:

Net sales	6.5 to 7.5 percent increase
Comparable sales	3 to 4 percent increase
Credit card revenues	Approximately \$10 increase
Gross profit <sup>1</sup> (% of net sales)	40 to 50 basis point decrease
Selling, general and administrative expenses (% of net sales)	10 to 20 basis point increase
Interest expense, net	Approximately \$25 decrease
Effective tax rate	39.0%
Earnings per diluted share <sup>2</sup>	\$3.80 to \$3.90
Diluted shares outstanding <sup>2</sup>	Approximately 192 million

<sup>&</sup>lt;sup>1</sup>Gross profit is calculated as net sales less cost of sales and related buying and occupancy costs (for all segments).

This earnings per diluted share outlook of \$3.80 to \$3.90 for fiscal 2014 does not include the acquisition of Trunk Club, which we estimate will reduce 2014 earnings per diluted share by 3 to 5 percent. We expect to disclose additional information once we complete the initial accounting for the Trunk Club acquisition in the third quarter of 2014.

<sup>&</sup>lt;sup>2</sup>This outlook does not include the impact of any future share repurchases.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### Return on Invested Capital ("ROIC") (Non-GAAP financial measure)

We believe ROIC is a useful financial measure for investors in evaluating the efficiency and effectiveness of our use of capital and believe ROIC is an important component of shareholders' return over the long term. In addition, we incorporate ROIC in our executive incentive compensation measures. For the 12 fiscal months ended August 2, 2014, our ROIC decreased to 13.2% compared with 14.4% for the 12 fiscal months ended August 3, 2013. This decrease reflected increased capital expenditures related to store expansion and online growth.

ROIC is not a measure of financial performance under generally accepted accounting principles ("GAAP") and should be considered in addition to, and not as a substitute for, return on assets, net earnings, total assets or other financial measures prepared in accordance with GAAP. Our method of determining non-GAAP financial measures may differ from other companies' methods and therefore may not be comparable to those used by other companies. The financial measure calculated under GAAP which is most directly comparable to ROIC is return on assets. The following is a reconciliation of the components of ROIC and return on assets:

		12 Fiscal Months Ended			
	Aug	August 2, 2014			
Net earnings	\$	727	\$	760	
Add: income tax expense		453		469	
Add: interest expense		156		158	
Earnings before interest and income tax expense		1,336		1,387	
Add: rent expense		133		116	
Less: estimated depreciation on capitalized operating leases <sup>1</sup>		(71)		(62)	
Net operating profit		1,398		1,441	
Estimated income tax expense <sup>2</sup>		(536)		(550)	
Net operating profit after tax	\$	862	\$	891	
Average total assets <sup>3</sup>	\$	8,618	\$	8,216	
Less: average non-interest-bearing current liabilities <sup>4</sup>		(2,577)		(2,355)	
Less: average deferred property incentives <sup>3</sup>		(495)		(488)	
Add: average estimated asset base of capitalized operating leases <sup>5</sup>		1,005		831	
Average invested capital	\$	6,551	\$	6,204	
Return on assets		8.4%		9.2%	
icturii on uoscio		0.4 /0		3.270	

ROIC

¹ Capitalized operating leases is our best estimate of the asset base we would record for our leases that are classified as operating if they had met the criteria for a capital lease, or we had purchased the property. Asset base is calculated as described in footnote 5 below.

<sup>&</sup>lt;sup>2</sup> Based upon our effective tax rate multiplied by the net operating profit for the 12 fiscal months ended August 2, 2014 and August 3, 2013.

<sup>&</sup>lt;sup>3</sup>Based upon the trailing 12-month average.

<sup>&</sup>lt;sup>4</sup>Based upon the trailing 12-month average for accounts payable, accrued salaries, wages and related benefits, and other current liabilities.

<sup>&</sup>lt;sup>5</sup> Based upon the trailing 12-month average of the monthly asset base. The asset base for each month is calculated as the trailing 12-months of rent expense multiplied by eight. The multiple of eight times rent expense is a commonly used method of estimating the asset base we would record for our capitalized operating leases described in footnote 1.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### LIQUIDITY AND CAPITAL RESOURCES

We strive to maintain a level of liquidity sufficient to allow us to cover our seasonal cash needs and to maintain appropriate levels of short-term borrowings. We believe that our operating cash flows, available credit facilities and potential future borrowings are sufficient to finance our cash requirements for the next 12 months and beyond.

Over the long term, we manage our cash and capital structure to maximize shareholder return, maintain our financial position, manage refinancing risk and allow flexibility for strategic initiatives. We regularly assess our debt and leverage levels, capital expenditure requirements, debt service payments, dividend payouts, potential share repurchases and other future investments. We believe that as of August 2, 2014, our existing cash and cash equivalents on-hand of \$772, available credit facilities of \$800 and potential future operating cash flows and borrowings will be sufficient to fund these scheduled future payments and potential long-term initiatives. If an agreement is reached and a transaction is consummated in regards to our credit card receivables, it could result in additional cash flows to further support our capital requirements and strategic initiatives.

For the six months ended August 2, 2014, cash and cash equivalents decreased by \$422 to \$772, primarily due to payments for capital expenditures of \$376 and repurchases of common stock of \$326, partially offset by cash provided by operations of \$369.

#### **Operating Activities**

Net cash provided by operating activities decreased \$178 for the six months ended August 2, 2014, compared with the same period in 2013, primarily due to the timing of merchandise purchases and payments.

#### **Investing Activities**

Net cash used in investing activities was \$462 for the six months ended August 2, 2014, compared with net cash used of \$504 for the same period in 2013. The decrease relates primarily to payments made in the second quarter of 2013 for our Manhattan store and a new fulfillment center, partially offset by increased capital expenditures made in the current year to support our customer strategy, including investments in technology, e-commerce, remodels and new stores.

#### **Financing Activities**

Net cash used in financing activities was \$329 for the six months ended August 2, 2014, compared with \$200 for the same period in 2013. During the six months ended August 2, 2014, we made payments of \$326 for repurchases of common stock, compared with \$219 for the same period in 2013.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

**(Continued)** (Dollar and share amounts in millions except per share and per square foot amounts)

#### Free Cash Flow (Non-GAAP financial measure)

Free Cash Flow is one of our key liquidity measures, and when used in conjunction with GAAP measures, provides investors with a meaningful analysis of our ability to generate cash from our business. For the six months ended August 2, 2014, we had negative Free Cash Flow of \$(194) compared with \$(11) for the six months ended August 3, 2013 primarily due to a decrease in cash provided by operating activities as a result of increased levels of pack and hold inventory at Nordstrom Rack.

Free Cash Flow is not a measure of financial performance under GAAP and should be considered in addition to, and not as a substitute for, operating cash flows or other financial measures prepared in accordance with GAAP. Our method of determining non-GAAP financial measures may differ from other companies' methods and therefore may not be comparable to those used by other companies. The financial measure calculated under GAAP which is most directly comparable to Free Cash Flow is net cash provided by operating activities. The following is a reconciliation of net cash provided by operating activities to Free Cash Flow:

	S	Six Months Ended		
	August 2, 201	4	Aug	ust 3, 2013
Net cash provided by operating activities	\$	369	\$	547
Less: capital expenditures		(376)		(427)
Less: cash dividends paid		(125)		(117)
Less: change in credit card receivables originated at third parties		(77)		(70)
Add: increase in cash book overdrafts		15		56
Free Cash Flow	\$	(194)	\$	(11)
Net cash used in investing activities	\$	(462)	\$	(504)
Net cash used in financing activities		(329)		(200)

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### **Credit Capacity and Commitments**

As of August 2, 2014, we had total short-term borrowing capacity available for general corporate purposes of \$800, which is composed of our \$800 senior unsecured revolving credit facility ("revolver") that expires in March 2018. Under the terms of our revolver, we pay a variable rate of interest and a commitment fee based on our debt rating. The revolver is available for working capital, capital expenditures and general corporate purposes and backs our commercial paper program. During the six months ended August 2, 2014, we had no issuances under our commercial paper program and no borrowings under our revolver.

In November 2013, our wholly owned subsidiary in Puerto Rico entered into a \$52 unsecured borrowing facility to support our expansion into that market. The facility expires in November 2018 and borrowings on this facility incur interest based upon the one-month LIBOR plus 1.275% per annum. As of August 2, 2014, we had \$15 outstanding on this facility.

#### **Impact of Credit Ratings**

Under the terms of our revolver, any borrowings we may enter into will accrue interest for Euro-Dollar Rate Loans at a floating base rate tied to LIBOR, for Canadian Dealer Offer Rate Loans at a floating rate tied to CDOR, and for Base Rate Loans at the highest of: (i) the Euro-Dollar rate plus 100 basis points, (ii) the federal funds rate plus 50 basis points and (iii) the prime rate.

The rate depends upon the type of borrowing incurred, plus in each case an applicable margin. This applicable margin varies depending upon the credit ratings assigned to our long-term unsecured debt. At the time of this report, our long-term unsecured debt ratings, outlook and resulting applicable margin were as follows:

	Credit	
	Ratings	Outlook
Moody's	Baa1	Stable
Standard & Poor's	A-	Stable

	Base Interest Rate	Applicable Margin
Euro-Dollar Rate Loan	LIBOR	0.9%
Canadian Dealer Offer Rate Loan	CDOR	0.9%
Base Rate Loan	various	_

Should the ratings assigned to our long-term unsecured debt improve, the applicable margin associated with any such borrowings may decrease, resulting in a slightly lower borrowing cost under this facility. Should the ratings assigned to our long-term unsecured debt worsen, the applicable margin associated with our borrowings may increase, resulting in a slightly higher borrowing cost under this facility.

#### **Debt Covenant**

The revolver requires that we maintain an adjusted debt to earnings before interest, income taxes, depreciation, amortization and rent ("EBITDAR") leverage ratio of less than four times (see the following additional discussion of Adjusted Debt to EBITDAR).

As of August 2, 2014, we were in compliance with this covenant. We will continue to monitor this covenant and believe that we will remain in compliance with this covenant during the remainder of fiscal 2014.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(Continued) (Dollar and share amounts in millions except per share and per square foot amounts)

#### Adjusted Debt to EBITDAR (Non-GAAP financial measure)

Adjusted Debt to EBITDAR is one of our key financial metrics, and we believe that our debt levels are best analyzed using this measure. Our goal is to manage debt levels to maintain an investment-grade credit rating and operate with an efficient capital structure. In evaluating our debt levels, this measure provides a reflection of our credit worthiness that could impact our credit rating and borrowing costs. We also have a debt covenant that requires an adjusted debt to EBITDAR leverage ratio of less than four times. As of August 2, 2014 our Adjusted Debt to EBITDAR was 2.1 compared with 2.0 as of August 3, 2013.

Adjusted Debt to EBITDAR is not a measure of financial performance under GAAP and should be considered in addition to, and not as a substitute for, debt to net earnings, net earnings, debt or other financial measures prepared in accordance with GAAP. Our method of determining non-GAAP financial measures may differ from other companies' methods and therefore may not be comparable to those used by other companies. The financial measure calculated under GAAP which is most directly comparable to Adjusted Debt to EBITDAR is debt to net earnings. The following is a reconciliation of the components of Adjusted Debt to EBITDAR and debt to net earnings:

	2	2014 <sup>1</sup>	2013 <sup>1</sup>
Debt	\$	3,118	\$ 3,122
Add: estimated capitalized operating lease liability <sup>2</sup>		1,060	926
Less: fair value hedge adjustment included in long-term debt		(42)	(54)
Adjusted Debt	\$	4,136	\$ 3,994
Net earnings	\$	727	\$ 760
Add: income tax expense		453	469
Add: interest expense, net		155	156
Earnings before interest and income taxes		1,335	1,385
Add: depreciation and amortization expenses		478	442
Add: rent expense		133	116
Add: non-cash acquisition-related charges		5	9
EBITDAR	\$	1,951	\$ 1,952
Debt to Net Earnings		4.3	4.1
Adjusted Debt to EBITDAR		2.1	2.0

<sup>&</sup>lt;sup>1</sup>The components of Adjusted Debt are as of August 2, 2014 and August 3, 2013, while the components of EBITDAR are for the 12 months ended August 2, 2014 and August 3, 2013.

<sup>&</sup>lt;sup>2</sup> Based upon the estimated lease liability as of the end of the period, calculated as the trailing 12-months of rent expense multiplied by eight. The multiple of eight times rent expense is a commonly used method of estimating the debt we would record for our leases that are classified as operating if they had met the criteria for a capital lease, or we had purchased the property.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We discussed our interest rate risk and our foreign currency exchange risk in Part II, "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our 2013 Annual Report on Form 10-K filed with the Commission on March 17, 2014. There have been no material changes to these risks since that time.

#### Item 4. Controls and Procedures.

#### **Disclosure Controls and Procedures**

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company performed an evaluation under the supervision and with the participation of management, including our President and Chief Financial Officer, of the design and effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")). Based upon that evaluation, our President and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report, our disclosure controls and procedures were effective in the timely and accurate recording, processing, summarizing and reporting of material financial and non-financial information within the time periods specified within the Commission's rules and forms. Our President and Chief Financial Officer also concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our President and Chief Financial Officer, to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f) of the Exchange Act) during our most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

#### Item 1. Legal Proceedings.

We are subject from time to time to various claims and lawsuits arising in the ordinary course of business, including lawsuits alleging violations of state and/or federal wage and hour and other employment laws, privacy and other consumer-based claims. Some of these lawsuits include certified classes of litigants, or purport or may be determined to be class or collective actions and seek substantial damages or injunctive relief, or both, and some may remain unresolved for several years. We believe the recorded reserves in our condensed consolidated financial statements are adequate in light of the probable and estimable liabilities. As of the date of this report, we do not believe any currently identified claim, proceeding or litigation, either alone or in the aggregate, will have a material impact on our results of operations, financial position or cash flows. Since these matters are subject to inherent uncertainties, our view of them may change in the future.

#### Item 1A. Risk Factors.

We discussed our risk factors in Part I, "Item 1A. Risk Factors" in our 2013 Annual Report on Form 10-K filed with the Commission on March 17, 2014. The following is an update to our risk factors as previously disclosed:

#### The potential transaction related to our credit card receivables could adversely impact our business.

In May 2014, we announced that we are reviewing options for a financial partner for our credit card receivables. This review may not result in a consummated transaction, and further, could divert management's attention away from our core Retail business, negatively impacting our execution on our customer strategy. If we do not successfully execute a transaction that meets our needs or fail to properly allocate our capital to maximize returns, our operations, cash flows and returns to shareholders could be adversely affected. Additionally, depending on how we utilize the proceeds from the transaction, it could negatively impact our credit rating. Although we do not expect any change to the customer experience following a transaction, if such a transaction negatively impacts the customer service associated with our credit cards, this could harm our business and reputation, resulting in a loss to our competitive position.

#### The concentration of stock ownership in a small number of our shareholders could limit your ability to influence corporate matters.

We have regularly reported in our annual proxy statements the holdings of members of the Nordstrom family, including Bruce A. Nordstrom, our former Co-President and Chairman of the Board, his sister Anne E. Gittinger and members of the Nordstrom family within our Executive Team. In our proxy statement as of March 10, 2014, for the 2014 Annual Meeting of Shareholders, these individuals owned an aggregate of approximately 27% of our common stock. As a result, either individually or acting together, they may be able to exercise considerable influence over matters requiring shareholder approval. As reported in our periodic filings, our Board of Directors has from time to time authorized share repurchases. While these share repurchases may be offset in part by share issuances under our equity incentive plans and as consideration for acquisitions, the repurchases may nevertheless have the effect of increasing the overall percentage ownership held by these shareholders. The corporate law of the State of Washington, where the company is incorporated, provides that approval of a merger or similar significant corporate transaction requires the affirmative vote of two-thirds of a company's outstanding shares. The beneficial ownership of these shareholders may have the effect of discouraging offers to acquire us, delay or otherwise prevent a significant corporate transaction because the consummation of any such transaction would likely require the approval of these shareholders. As a result, the market price of our common stock could be affected.

#### Investment and partnerships in new business strategies and acquisitions could disrupt our core business.

We have invested in or are pursuing strategic growth opportunities, which may include acquisitions of, or investments in, other businesses, as well as new technologies or other investments to provide a superior customer shopping experience in our stores and online. Additionally, our business model will continue to rely more on partnerships with third parties for certain strategic initiatives. If these investments or partnerships do not perform as expected or create operational difficulties, our profitability and growth could be adversely affected.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

#### (c) Repurchases

(Dollar and share amounts in millions, except per share amounts)

Following is a summary of our second quarter share repurchases:

	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>1</sup>
May 2014 (May 4, 2014 to May 31, 2014)	_	\$ —		\$ 478
June 2014 (June 1, 2014 to July 5, 2014)	1.2	68.06	1.2	397
July 2014 (July 6, 2014 to August 2, 2014)	0.5	68.41	0.5	359
Total	1.7	\$ 68.17	1.7	

<sup>&</sup>lt;sup>1</sup>In February 2013, our Board of Directors authorized a program to repurchase up to \$800 of our outstanding common stock, through March 1, 2015. During the six months ended August 2, 2014, we repurchased 4.9 shares of our common stock for an aggregate purchase price of \$311 and had \$359 in remaining share repurchase capacity as of August 2, 2014. The actual number and timing of future share repurchases, if any, will be subject to market and economic conditions and applicable Commission rules.

#### Item 6. Exhibits.

Exhibits are incorporated herein by reference or are filed or furnished with this report as set forth in the Index to Exhibits on page 33 hereof.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORDSTROM, INC. (Registrant)

/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

Date: September 2, 2014

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# NORDSTROM, INC. Index to Exhibits

Exhibit		Method of Filing
10.1	Amendment 2013-1 to the Nordstrom 401(k) Plan & Profit Sharing	Incorporated by reference from the Registrant's Form 11-K filed on June 13, 2014, Exhibit 99.14
10.2	Amendment 2014-1 to the Nordstrom Supplemental Executive Retirement Plan	Incorporated by reference from the Registrant's Form 8-K filed on August 25, 2014, Exhibit 10.1
10.3	Amendment 2014-2 to the Nordstrom Supplemental Executive Retirement Plan	Incorporated by reference from the Registrant's Form 8-K filed on August 25, 2014, Exhibit 10.2
10.4	Amendment 2014-2 to the Nordstrom 401(k) Plan & Profit Sharing	Filed herewith electronically
10.5	Amendment 2014-3 to the Nordstrom 401(k) Plan & Profit Sharing	Filed herewith electronically
10.6	Amendment 2014-4 to the Nordstrom 401(k) Plan & Profit Sharing	Filed herewith electronically
31.1	Certification of President required by Section 302(a) of the Sarbanes-Oxley Act of 2002	Filed herewith electronically
31.2	Certification of Chief Financial Officer required by Section 302(a) of the Sarbanes-Oxley Act of 2002	Filed herewith electronically
32.1	Certification of President and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished herewith electronically
101.INS	XBRL Instance Document	Filed herewith electronically
101.SCH	XBRL Taxonomy Extension Schema Document	Filed herewith electronically
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith electronically
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document	Filed herewith electronically
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document	Filed herewith electronically
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document	Filed herewith electronically

## AMENDMENT 2014-2 NORDSTROM 401(k) PLAN & PROFIT SHARING

(2008 Restatement)

The Nordstrom 401(k) Plan & Profit Sharing (the "Plan") is hereby amended as follows, pursuant to Plan Section 15.2, to: (i) allow for use of multiple matching contribution formulas during a single Plan Year; and (ii) rename the Plan to better reflect the new employer contribution design, effective for Plan Years commencing on and after January 1, 2015:

- 1. The first sentence of Section 1.1 (Name and Purpose of Plan) is deleted in its entirety and replaced with the following:
  - "From January 1, 2004 through December 31, 2014, this Plan has been known as the Nordstrom 401(k) Plan & Profit Sharing. Effective for Plan Years commencing on and after January 1, 2015, the Plan shall hereafter be known as the Nordstrom 401(k) Plan."
- 2. The Plan is hereby amended to replace the term "Nordstrom 401(k) Plan & Profit Sharing" with "Nordstrom 401(k) Plan" each and every other place that such term appears, including but not necessarily limited to Sections 2.20 (<u>Plan</u>), 16.3 (<u>Review of Denied Claims</u>), and 17.7 (Effective Date).
- 3. Section 5.4-1 (<u>Description of Matching Contributions</u>) is deleted in its entirety and replaced with the following:

"Description of Matching Contributions. The Company may contribute to the Plan a discretionary Matching Contribution as determined by resolution of the Board. The resolution shall set forth the amount of the Employer Matching Contribution expressed as a fixed dollar amount or expressed as a specified percentage of the amount of each Participant's Elective Deferral Contributions for the Plan Year. Moreover, the resolution may provide for more than one Employer Matching Contribution formula to apply during the same Plan Year. Where more than one Matching Contribution formula is declared by the Board with respect to a given Plan Year, all amounts allocated to an individual Participant under all applicable Matching Contribution formulas during that Plan Year shall be referred to in the aggregate as Employer Matching Contributions. Further, the resolution may limit the amount of a Participant's Elective Deferral Contributions eligible for the Employer Matching Contribution, by limiting the Elective Deferral Contributions expressed as a fixed dollar amount or as a percentage of the Participant's Compensation. Only Elective Deferral Contributions that remain in the Plan through the Anniversary Date shall be eligible to be matched by Employer Matching Contributions. Catch-up Contributions are not eligible for Employer Matching Contributions under any circumstances."

\* \* \* \* \*

IN WITNESS WHEREOF, pursuant day of May, 2014.	t to proper authority, this Amendment 2014-2 has been executed on behalf of the Compa	ny this
	NORDSTROM, INC.	

By:\_\_\_\_\_
Delena M. Sunday
Title: Executive Vice President, Human Resources

### **SPECIAL COMPLIANCE AMENDMENT 2014-3** NORDSTROM 401(k) PLAN & PROFIT SHARING

(2008 Restatement)

The Nordstrom 401(k) Plan & Profit Sharing (the "Plan") is hereby amended as follows pursuant to Plan Section 13.1-3(a) to comply with the request of the Internal Revenue Service on review of the Plan's tax-qualified status concerning technical compliance with the requirements of Code section 401(a)(30) and the Treasury Regulations issued thereunder:

- 1. Section 5.2-5 (Excess Deferrals) is deleted in its entirety and replaced with the following, effective for Plan Years commencing on and after January 1, 2007:
- "5.2-5 Excess Deferrals. "Excess Deferral" means, for a given calendar year, that amount by which each Participant's total elective deferrals (as defined in Code § 402(g)(3)) under all plans of all employers exceeds the sum of the dollar limits in effect under Code § 402(g) for the calendar year and under Code § 414(v) for the taxable year, as annually indexed by the Secretary of the Treasury. For the Plan Year beginning on January 1, 2014, the Code § 402(g) dollar limit is \$17,500, and the Code § 414(v) dollar limit is \$5,500. The Plan Administrator will distribute any Excess Deferral, adjusted for investment gains and losses, to the Participant no later than April 15 of the calendar year immediately following the close of the calendar year for which the Excess Deferral is made. Solely for the Plan Year beginning January 1, 2007, the adjustment for investment gains and losses shall include gains and losses from the close of the Plan Year in which the Excess Deferral arose through a date not more than seven days before the actual distribution date. If an Excess Deferral occurs because of deferral amounts under plans maintained by an Employer combined with deferrals under one or more plans not maintained by an Employer, the excess shall be distributed if the following conditions are satisfied:

FIRST, the Participant notifies the Plan Administrator of the Excess Deferral by March 1 following the close of the year, unless the Plan Administrator waives the deadline; and

SECOND, the notice specifies how much of the Excess Deferral is to be distributed from this Plan."

IN WITNESS WHEREOF of the Company this		J . I	Compliance Amendm	ient 2014-2 has been (	executed on behalf
	NORDST	ROM, INC.			

By:\_ Title: Executive Vice President

Human Resources and Diversity Affairs

# AMENDMENT 2014-4 NORDSTROM 401(k) PLAN & PROFIT SHARING

(2014 Restatement)

The Nordstrom 401(k) Plan & Profit Sharing (the "Plan") is hereby amended as follows, pursuant to Plan Sections 15.2 and 15.5-1, to simplify the allocation of matching contributions by eliminating a provision that requires elective deferral contributions to remain in the Plan through the end of each Plan Year in order to be matched, effective for Plan Years beginning on and after January 1, 2014:

the sentence within that section that reads "Only Elective Deferral Contributions that remain in the Plan through the Anniversary

Section 5.4-1(<u>Description of Matching Contributions</u>) is amended effective January 1, 2014 by deleting in its entirety

Date shall be eligible to be matched by Employer Matching Contributions."			
	* * * *		
IN WITNESS WHEREOF, pursuant to p day of, 20	roper authority, this Amendment 2014-4 has been executed on behalf of the Company this 14.		
NO	RDSTROM, INC.		
, and the second	Delena M. Sunday e: Executive Vice President Human Resources		

#### Certification required by Section 302(a) of the Sarbanes-Oxley Act of 2002

- I, Blake W. Nordstrom, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Nordstrom, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Blake W. Nordstrom
Blake W. Nordstrom
President of Nordstrom, Inc.

Date: September 2, 2014

#### Certification required by Section 302(a) of the Sarbanes-Oxley Act of 2002

- I, Michael G. Koppel, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Nordstrom, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and

Chief Financial Officer of Nordstrom, Inc.

Date: September 2, 2014

### NORDSTROM, INC.

#### **1617 SIXTH AVENUE**

### **SEATTLE, WASHINGTON 98101**

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Nordstrom, Inc (the "Company") on Form 10-Q for the period ended August 2, 2014, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Blake W. Nordstrom, President (Principal Executive Officer), and Michael G. Koppel, Executive Vice President and Chief Financial Officer (Principal Financial Officer), of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

September 2, 2014

/s/ Blake W. Nordstrom
Blake W. Nordstrom
President of Nordstrom, Inc.

/s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and
Chief Financial Officer of Nordstrom, Inc.