UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT
TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED) November 20, 2006

NORDSTROM, INC.
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| WASHINGTON | $001-15059$ | $91-0515058$ |
| :---: | :---: | ---: |
| (STATE OR OTHER JURISDICTION | (COMMISSION FILE | (I.R.S. EMPLOYER |
| OF INCORPORATION) | NUMBER) | IDENTIFICATION NO.) |

1617 SIXTH AVENUE, SEATTLE, WASHINGTON | 98101 |
| :---: |
| (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) | (ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (206) 628-2111

INAPPLICABLE
(FORMER NAME OR FORMER ADDRESS IF CHANGED SINCE LAST REPORT)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A. 2 below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4 (c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 Results of Operations and Financial Condition
On November 20, 2006, Nordstrom, Inc. issued an earnings release announcing its results of operations for the quarter and nine months ended October 28, 2006, its financial position as of October 28, 2006, and its cash flows for the nine months ended October 28, 2006. A copy of this earnings release is attached as Exhibit 99.1.

## ITEM 7.01 Regulation FD Disclosure

On November 20, 2006, Nordstrom, Inc. issued an earnings release announcing its results of operations for the quarter and nine months ended October 28, 2006, its financial position as of October 28, 2006, and its cash flows for the nine months ended October 28, 2006. A copy of this earnings release is attached as Exhibit 99.1.
99.1 Nordstrom earnings release dated November 20, 2006 relating to the Company's results of operations for the quarter and nine months ended October 28, 2006, its financial position as of October 28, 2006, and its cash flows for the nine months ended October 28, 2006.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> NORDSTROM, INC.

By: /s/ Michael G. Koppel
Michael G. Koppel
Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

EXHIBIT
NUMBER
DESCRIPTION
99.1 Nordstrom earnings release dated November 20, 2006 relating to
the Company's results of operations for the quarter and nine
months ended October 28, 2006, its financial position as of October 28, 2006, and its cash flows for the nine months ended October 28, 2006.

For Immediate Release
November 20, 2006

NORDSTROM REPORTS THIRD QUARTER EARNINGS PER SHARE INCREASE 33 PERCENT
SEATTLE - November 20, 2006 - Nordstrom, Inc. (NYSE: JWN) today reported net earnings of $\$ 135.7$ million, or $\$ 0.52$ per diluted share, for the third quarter ended October 28,2006 . For the same period last year, net earnings were $\$ 107.5$ million, or $\$ 0.39$ per diluted share.

Total sales for the third quarter of 2006 increased 12.4 percent to $\$ 1.9$ billion, compared to sales of $\$ 1.7$ billion in the same period last year. Third quarter same-store sales increased 10.7 percent.

## THIRD QUARTER HIGHLIGHTS

Net earnings increased 26.3 percent in the third quarter compared to the same quarter last year, primarily due to the company's improved execution of its merchandising strategy. The company continues to focus on providing customers with compelling merchandise and superior service.

- Same-store sales increased 10.7 percent for the quarter. All major merchandise categories performed above the company's low single digit growth plan. Results in intimate apparel, accessories, women's better and designer apparel exceeded the company's overall percentage increase. The company's Direct and Rack channels achieved double digit same-store sales increases.
- Gross profit as a percent of sales increased 156 basis points versus the prior year. Merchandise margin improved versus the prior year driven primarily by lower markdowns, particularly in women's apparel. Above plan sales results created incremental leverage on buying and occupancy expenses.
- Selling, general and administrative expenses as a percent to sales decreased 17 basis points versus the prior year. Total sales growth outpaced an increase in general and administrative expenses. Further rate improvement was held back by a rise in compensation costs linked to the price of the company's stock, which appreciated 38.4 percent in the quarter. This cost increase impacted the total SG\&A expense rate by 64 basis points, and diluted earnings per share by $\$ 0.03$ for the quarter.
- As a result of the adoption of SFAS No. 123(R), "Share-Based Payment," the company recorded $\$ 6.5$ million in compensation expense, which resulted in a $\$ 0.01$ impact on diluted earnings per share for the quarter. Of the total expense, $\$ 2.9$ million was recorded in buying and occupancy and $\$ 3.6$ million was recorded in selling, general and administrative expenses.


## YEAR-TO-DATE RESULTS

Year-to-date net earnings increased 23.5 percent to $\$ 445.7$ million for the three quarters ended October 28, 2006, compared to net earnings of $\$ 360.9$ million for the same period last year. Earnings per diluted share for the same periods were $\$ 1.67$ and $\$ 1.30$, respectively.

Year-to-date total sales increased 9.3 percent to $\$ 5.9$ billion compared to prior year sales of $\$ 5.4$ billion. Same-store sales increased 7.2 percent.

## EXPANSION AND CAPITAL INVESTMENT UPDATE

Nordstrom opened its newly relocated store at Westfield Topanga Mall in Canoga Park, Calif., on October 6, 2006. The 213,000 square foot, three-level store features the company's most comprehensive designer offering in the country along with new design concepts, amenities and services.

The company opened a new 35,000 square foot Nordstrom Rack store at Grand Plaza in San Marcos, Calif., on November 16, 2006.

Nordstrom announced plans today to open three new stores and for one store relocation.

- In the spring of 2009, Nordstrom will open a newly relocated 140,000 square foot store at the Fashion Place, in Murray, Utah.
- In the fall of 2009, Nordstrom will open a new 140,000 square foot store at the Kenwood Towne Centre in Cincinnati, Ohio.
- In the spring of 2010, Nordstrom will open a new 140,000 square foot store at the St. Louis Galleria in St. Louis, Missouri.
- In the spring of 2011, Nordstrom will open a new 140,000 square foot store at the Christiana Mall in Wilmington, Delaware.

Nordstrom's board of directors recently approved the company's budget for capital expenditures for the 2007 through 2011 fiscal years. The total amount planned is for $\$ 2.8$ billion over the five years, with approximately $80 \%$ of the capital allocated to new stores, store relocations and store remodels.

## SHARE REPURCHASE

Nordstrom repurchased approximately 896,000 shares of its common stock during the third quarter for $\$ 32.6$ million. This reduction in weightedaverage shares outstanding had no material impact on diluted earnings per share for the quarter.

## 2006 OUTLOOK

For the 53 week fiscal year ending February 3, 2007, the company now anticipates diluted earnings per share in the range of $\$ 2.46$ to $\$ 2.51$, including an estimated expense of $\$ 0.06$ per diluted share for stock option compensation following the adoption of SFAS No. 123(R) at the beginning of this fiscal year. For the 14 week fourth quarter, the company is planning low single digit same-store sales growth and earnings per share in the range of $\$ 0.79$ to $\$ 0.84$. Under the 4-5-4 retail calendar, the 2006 fourth quarter and fiscal year include an additional week.

## CONFERENCE CALL INFORMATION:

Company management will be hosting a conference call and webcast to discuss third quarter results at $4: 30 \mathrm{p} . \mathrm{m}$. (ET) today. Access to the conference call is open to the press and general public in a listen only mode. To participate, please dial 212-547-0138 ten minutes prior to the call (passcode: NORD). A telephone replay will be available for 48 hours beginning approximately one hour after the conclusion of the call by dialing 866-4449038. Interested parties may also access the call over the Internet by visiting the Investor Relations section of the company's corporate website at http://about.nordstrom.com/aboutus/investor/webcasts.asp. An archived version of the webcast will be available at this location for 30 days.

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 157 US stores located in 27 states. Founded in 1901 as a shoe store in Seattle, today Nordstrom operates 99 full-line stores, 50 Nordstrom Racks, five Faconnable boutiques, one free-standing shoe store, and two clearance stores. Nordstrom also operates 35 international Faconnable boutiques in Europe. Additionally, Nordstrom serves customers through its online presence at http://www.nordstrom.com and through its catalogs. Nordstrom, Inc. is publicly traded on the NYSE under the symbol JWN.

Certain statements in this news release contain "forward-looking" information (as defined in the Private Securities Litigation Reform Act of 1995) that involves risks and uncertainties, including anticipated results for the fiscal year ending February 3, 2007 and the fourth quarter, store openings and trends in company operations. Actual future results and trends may differ materially from historical results or current expectations depending upon factors including, but not limited to, the impact of economic and competitive market forces, the impact of terrorist activity or the impact of a war on the company, its customers and the retail industry, the company's ability to predict fashion trends, consumer apparel buying patterns, trends in personal bankruptcies and bad debt write-offs, changes in interest rates, employee relations, the company's ability to continue its expansion plans, changes in government or regulatory requirements, the company's ability to control costs, weather conditions and hazards of nature. Our SEC reports, including our Form $10-\mathrm{K}$ for the fiscal year ended January 28, 2006 and our Form 10-Q for the quarter ended October 28,2006 to be filed with the SEC, contain other information on these and other factors that could affect our financial results and cause actual results to differ materially from any forward-looking information we may provide. The company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

NORDSTROM, INC.
CONSOLIDATED STATEMENTS OF EARNINGS - 3rd Quarter
(unaudited; amounts in thousands, except per share data and percentages)
Quarter \% of
sales (1)
Quarter \% of sales (1)
ended (except
as ended
(except as
10/28/06
indicated)
10/29/05
indicated) --
------ ------
--------- Net sales
$\$ 1,872,103$ $100.0 \%$
$\$ 1,666,130$
100.0 cose
of sales and
felated
buying \&
oceupancy
eosts
$(1,160,123)$
(62.0\%)
$(1,058,452)$
$(63.5 \%)$
——Gross
proft
711, 980-30.000
$607,678 \quad 36.5 \%$
selling,
genexal and
administrative
expenses

```
    \((538,210)\)
    (28.7\%)
    (481,768)
(28.9\%)
-.- Operating
    income
173,770-9.30
125,910-7.68
    Interest
expense, net
    \((11,419)\)
        (0.6\%)
    \((10,248)\)
(0.6\%) Othex
    ineome
    including
        finance
eharges, net
\(58,8193.1 \%\)
\(47,3502.80\)
    Earningis
before income
    tax expense
\(221,17011.8 \circ\)
163,012 9.8 .8
    Ineome tax
        expense
    \((85,497)\)
(38.7\%) (2)
    \((55,559)\)
\(\frac{(34.1 \%)(2)}{(2)}\)
    earnings
\(\$ 135,673-7.2 \%\)
\(\$ 107,453.6 .40\)
Earnings pex
    share Basie
    \(\$ 0.53 \quad \$ 0.40\)
Piluted \(\$ 0.52\)
        \(\$ 0.39\)
```

ADDITIONAL DATA

- ---------------
Weighted
average
shares
outstanding
Basie
256,757
271,599
Diluted
261,616
277,293

1Subtotals and totals may not foot due to rounding.

2Percent of earnings before income tax expense.

## NORDSTROM, INC.

CONSOLIDATED STATEMENTS OF EARNINGS - Year to Date
(unaudited; amounts in thousands, except per share data and percentages)
Nine Months \%
of sales (1)
Nine Months \%
of sales (1)
ended (except
as ended
(except as
10/28/06
indicated)
10/29/05
indicated) --
----------
$\qquad$

- Aet sales
\$5,929,794 $100.0 \%$
$\$ 5,427,042$
100.0 cost
of sales and
related
buying \&
oceupancy evts
(3,729,759) (62.9\%)
$(3,452,132)$
(63.6\%)


## -Gros

prot
Z,200,035 37.1 ㅇ

1,974,910 $36.4 \%$
selling
yeneral and
Administrative expenses
$(1,611,982)$ $(27.2 \%)$
$(1,490,386)$
$(27.6 \%)$

Operating income
588,053 9.9.9
476,524 8.8.80
Interest
expense, net $(34,953)$ ( $0.6 \%)$ $(33,791)$
(0.6\%) Othex
ineome
including
finance
eharges, net
$173,508 \quad 2.9 \%$
135,052 2.50

Earnings
before income
もax expense
$726,60812.30$

```
577,785 10.6%
    Income tax
        expense
    (200,950)
(38.7%) (2)
    (216,876)
(37.5%) (2)
Net
    eammingिs
$445,650 7.5%
$360,909-6.7%
Farnings pex
    share Basie
    $1.70 $1.32
Diluted $1.67
    $1.30
ADDITIONAL DATA
    Weighted
    average
    shares
outstanding
    Basie
261,920
272,683
Biluted
266,893
278,399
```

1Subtotals and totals may not foot due to rounding.

2Percent of earnings before income tax expense.

NORDSTROM, INC. CONSOLIDATED BALANCE SHEETS

> 10/28/06
> 1/28/06
> 10/29/05 --
> ------- ----
> ----- Acoct
> eurrent
> asets: Cash and cash
> equivalents
> $\$ 200,715$ \$
> 462,656 \$ 205,943
> Short texm
> investments

54,000
TMotal
eurrent
asets
2,653,910
Z,874,157
$2,746,110$
Fand,
building
nen
equipment,
net
1,748,395
$1,773,871$
1,770,579
Good 11
51,714
51,714
51,714
Aequired
tradename
84,000
84,000
84,000 Other
assets
170,355
137,607
129,130
-
Total asets
\$4,700,302
$\$ 4,921,349$
$\$ 4,789,533$
$=========$
$=========$
miabilities
and
Shareholdexs'
Equity
Eurrent
liabilities:
Aerunts
payable
758,402
540,019
683,137
Acerued
sularies
wages and related benefits 253,440 205,902
235,137 Othex eurrent
Iiabilities
305,767
409,076
365,872
Ineome taves
payable
42,970
81,617
47,850
Eurrent
portion of
long term
debt 106,572
306,618
306,967


Total
eurrent
İabilitics
1,547,151
1,623,312
$1,638,963$
Iong texm
debt, net 624,631 627,776
626,978
Deferred
property
ineentives
net 351,733
364,382
367,511
Othex
まiabilitics
223,262
213,198
206,980
shareholders'
equity:
Common
stock,
par value: $1,000,000$ shares authorized; 256,904,
269,549 and 269,690 shares
issued and outstanding 791,678 685,934 663,810 Unearned stock eompensation - (327) (438)

Retained earnings $1,171,364$ $1,404,366$ $1,277,674$ Aceumulated othex eomprehensive (loss) earninge $(1,437)$

## fotal

shareholdexs＇
equity
1,961,605
2,092,681
1,949,101
Total
1iabilities
and
Shareholdexs-
equity
\$4,708,382
\$4, 921,349
$\$ 4,789,533$
$=-=-=-$

NORDSTROM，INC． CONSOLIDATED STATEMENTS OF CASH FLOWS （unaudited；amounts in thousands）
Nine Months
Nine Months ended ended
10／28／06
10／29／05－
－－－－－－－－－－

Opexating Aetivities Net
earnings
$\$ 445,658$
$\$ 360,909$
Adjustments も
reeoneile月生
earnings to
Het cash provided by operating aetivities：
Depreciation and
amortization Ө吉
buildinge and
equipment
205,816
204,496
Amortization
of deferred
fet

$$
(25,255)
$$

$$
(24,331)
$$

stock based
eompensation
expense
25,075
7,672
Deferred
income
taxes, net
$(49,755)$
1,173 Tax
benefit of
stock-based
payments
29,691
31,281
Exeess tax
benefit
from stock
based
payments
$(25,384)$
Provision
for bad
debt
expense
10,715
18,327
Change in
operating
assets and
liabilities:
Aceounts
receivable
$(38,652)$
(769)
Investment
in asset
backed
seeuritics
242,204
(86,786)
Merchandise
inventories
$(235,623)$
(250,441)
Prepaid
expenses
(10,092)
855 Othex
ascts
$(4,203)$
(6,079)
Accounts
payable
213,294
190,601
Aeerued
salaries,
wages and
related
benefits
(34, 861)
(56,758)
Othex
eurrent
Liabilities
$(22,559)$
(2,099)
Ineme
taxes
payable
$(38,647)$
$(67,705)$
Deferred
propery

13,779
41,891
Othex
耳iabilitien
11,328
14,209

Net eash
provided by
operating
activities
712,529
376,446
——
Investing
Aetivities
Gapital
expenditures
(1187,748)
$(205,015)$
Purchases
of short
texm
investments
(1009,550)
(397,500)
sales of
short texm
investments
163,550
405,325
Other, net
$(6,380)$
$(6,404)$
M Net eash
Hsed in
investing aetivities $(140,128)$
$\xrightarrow[(203,594)]{(2,-\infty}$

Financing
Activities Proceeds
from long texm
borrowing
100,000
Prineipal
payments on
long term
debt
$(306,465)$ (39,769)
(Deerease)
increase in
eash book
overdraftes $(21,511)$

4,720
Proceeds
from
exereise of stock options 38,917 61,057
Proceeds
from employee stock purchase
plan 16,300 15,600
Fincess tax

## benefit

from stock
based
payments
25,304Gash
dividends paid
$(83,139)$
$(64,236)$
Repurehas
Өf common stock
$(595,521)$ $(246,302)$ Other, net (307) 1,398

Net eash used in
finaneing
aetivities $(826,342)$
$(327,532)$

Net
dece in eash and eash
equivalents
$(253,941)$
$+154,680)$
fash and
eash
equivalents
at
beginning

- prid 462,656
360,623

Gash and eash
equivalents
at end of period \$ 208,715 $\$ 205,943$

